

# Third-quarter revenue performs strongly (+14.2% vs. Q3 2014) continuing the positive trend seen in H1

In € million	<b>2015</b> <sup>(1)</sup>	in 2014	Var. (%)
Robotics and Integrated Systems	39.7	33.3	+19.1%
H1 Q3	26.9 12.8	21.4 11.9	+25.4% +7.8%
Aeronautics	17.8	20.7	-14.3%
H1 Q3	11.3 6.4	14.2 6.6	-20.0% -1.9%
Simulation	8.7	5.7	+53.9%
H1 Q3	5.0 3.8	3.9 1.8	+26.2% +116.2%
Revenue between the divisions and structure	(0.1)	(0.2)	na
H1 Q3	(0.0) (0.1)	(0.2) (0.0)	na na
Consolidated revenue	66.1	59.5	+11.1%
H1 Q3	43.1 23.0	39.4 20.1	+9.6% +14.2%



(1) Unaudited figures.



The ECA Group's third quarter revenue confirmed a very positive trend (+14.2% vs. Q3 2014), in line with the healthy performance in the first half of the year (+9.6% vs. H1 2014).

Strong growth was driven mainly by good results in the *Robotics and Integrated Systems* (+19.1% vs. 9M 2014) and <u>Simulation</u> (+53.9% vs. 9M 2014) divisions.

The *Robotics and Integrated Systems* division also announced a new contract to supply two <u>AUV A9-M</u> underwater mine identification and neutralization systems (see press release dated October 9, 2015). On the same occasion it noted that at the start of the second half-year it had secured two contracts in Asia, paying a combined total of €25 million, to protect vessels against underwater mines. These new contracts will contribute to revenue in coming quarters.

The <u>Simulation</u> division posted an exceptional revenue performance in the third quarter, up by +116.2% vs. Q3 2014, and should continue this trend. The big increase in revenue is linked to the delivery of a major contract signed at the start of 2014 (<u>see press release dated January 16, 2014</u>) for the sale of training simulators for driving land defense vehicles.

The sharp decline of <u>Aeronautics</u> division revenue in the first-half 2015 (-20.0%) reflected an unusually strong performance in the first-half 2014 and was much reduced in the third quarter (-1.9% vs. Q3 2014). The division is now starting to report revenue from the over €10 million contract won from Airbus in April 2015 (<u>see press release dated April 22</u>, <u>2015</u>). The trend should therefore continue to improve for the division through the second half of the year thanks to a very high order backlog, which has grown 51.5% compared to 30 September 2014.



## Outlook: a positive 4th quarter is expected

The revenue trend is set to remain strong in the fourth quarter and deliver the group's best quarter of the year, as in 2014.

Major investment in sales and marketing begun in 2014 has started to bear fruit, reflected in a +16.6% rise in the group's order book compared to September 30, 2014.

In light of these good results, the Group confirms its target of €100 million in revenue for the financial year 2015.

The ECA Group website: http://www.ecagroup.com

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#### **ECA Group**

The ECA Group is renowned for its expertise in robotics, automated systems, simulation and industrial processes. Ever since 1936 it has been developing complete innovative technological solutions to perform complex missions in hostile or restrictive environments.

Its products are used by a demanding international clientèle requiring the highest levels of safety and efficiency, mainly in the sectors of defence, maritime, aerospace, simulation, energy and industrial equipment.

In 2013, the Group reported revenue of 94 M€ for its three Departments: Robotics, Aerospace and Simulation.

ECA Group is a Groupe Gorgé company.

ECA Group is listed on Euronext Paris Compartiment C.

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