



Douai, 1 March 2016

H1 2015-2016 turnover: €5.3 million

- 392 new charging stations delivered including 144 quick chargers (QCs)
- Order book of 230 charging stations including 125 QCs¹
- Sales pipeline of 950 charging stations including 370 QCs²

DBT (ISIN Code: FR0013066750 – Ticker: ALDBT), the European leader in fast-charging stations for electric vehicles, has published its turnover for the first half of 2015-2016 (1 July to 31 December 2015).

Hervé Borgoltz, Chairman and Chief Executive Officer of DBT, said: *"The first half of DBT's financial year was primarily devoted to our company's IPO, with its resounding success placing us firmly back on track. Our priority has been to ramp up our existing fleet of stations in order to ensure the highest level of customer satisfaction to guarantee our future success and development. With an installed fleet of close to 17,000 stations delivered around the world that includes 1,697 fast-charging stations, a portfolio of more than 450 active clients and a new generation of QC terminals under development for 2017, we have all of the attributes we need to rapidly resume our growth trajectory."*

In € million, pre-audit figures	H1 2014-2015*	H1 2015-2016
Charging stations and associated services ³	4.0	3.8
Transformers and urban systems	2.0	1.5
TOTAL	6.0	5.3

*Turnover reported as at 31/12/14 is given as an indication pending its review by the company's Statutory Auditors.

DBT posted turnover of €5.3 million on 31 December 2015 compared with a figure of €6.0 million for the previous year.

Sales for charging stations and associated services (which account for 72% of Group turnover) fell by a limited 4.7% during a first half traditionally marked by a drop in activity linked to the partial closure of the production site in August and December.

Sales for access control bollards, power distribution units and current transformers, which make up the Group's longstanding activities, came in at €1.5 million as against €2.0 million the year before.

¹ At 31 December 2015

² For 2016 calendar year

³ Including €0.6 million in fast-charging maintenance re invoiced to Nissan



BREAKDOWN IN ACTIVITY FOR CHARGING STATIONS

The delivery of 144 quick chargers (primarily overseas in England, Spain and Hungary) generated turnover of €2.6 million in the first half of financial year 2015-2016.

Sales of 248 normal and semi-fast charging stations generated turnover of €0.6 million, which is consistent with Group forecasts given the time-lag between several tenders underway with various local authorities.

Maintenance services for fast-charging stations generated turnover of €0.6 million⁴ over the period. The first half of 2015-2016 saw the strong mobilization of DBT's technical and sales teams as technical upgrades were made to existing fast-charging stations to accommodate technological developments and improvements to electric vehicles.

OUTLOOK

DBT Group's positive outlook for the coming months is backed by:

- firm orders for fast-charging stations in Germany, Poland and Spain where the Group already has a strong market presence. The Group has notably been commissioned to install new fast-charging stations in Barcelona as part of the city's programme to develop a large network of electric taxis;
- future orders on a number of programmes underway and on new programmes, particularly overseas;
- calls-for-tender in France for which DBT is already a selected provider (Languedoc-Roussillon, Midi-Pyrénées and Nord-Pas-de-Calais regional authorities and Aisne and Seine-Maritime municipal authorities);
- calls-for-tender currently being submitted in France (Tarn-et-Garonne municipal authority, Vallée de Chevreuse tourist board, EDF sites) and abroad (Trans-European Transport Network Programme).

On 31 December 2015, DBT's order book included firm orders for 125 QC charging stations to be delivered over the second half of the year, with the Group's sales pipeline (firm and expected orders, calls-for-tender won and underway) representing a total of 950 charging stations including 370 QCs for the 2016 calendar year.

At the same time, DBT is also actively pursuing the implementation of its service activities which are expected to make up part of its recurring revenue in the years to come as it deploys its DBT Monitoring System (DMS) across its entire fleet of terminals.

Given the growth outlook for the electric vehicles market, and the programmes announced to deploy charging infrastructures to accompany this growth over both the medium and long term, DBT has confirmed its target of the installation of 10,000 fast-charging stations between now and 2020.

⁴ Fast-charging station maintenance services reinvoyed to Nissan



ABOUT DBT

Set up in 1990, DBT is an industry reference in professional electrical equipment (access control bollards, power distribution units, current transformers) and the European leader in fast-charging stations for electric vehicles.

The Group designs, manufactures and sells one of the most high-performance and comprehensive ranges of charging stations on the market, with standard (3-8 hours), semi-fast (1 to 3 hours) and fast-charging (20 to 30 minutes) terminals that are adapted to all types of uses and needs. At 31 December 2015, DBT's installed fleet consisted of close to 17,000 charging stations, including 1,697 fast-charging stations, for a portfolio more than 450 active clients including Auchan, Autogrill, BP, EDF, Eurotunnel, Ikea, Kiwi, McDonald's, Nissan, Sodetrel, and the Bordeaux, Paris and Neuilly-sur-Seine town councils, etc.

Awarded the label of "Innovative Company" by Bpifrance, DBT posted turnover of €17.2 million in 2014/15. Based in Douai, the Group employs 62 members of staff.

For more information, go to: www.dbt-bourse.com

ACTUS finance & communication

Morgane LE MELLAY - Investor Relations

Tel: +33 (0)1 53 67 36 75

dbt@actus.fr

ACTUS finance & communication

Anne-Catherine Bonjour - Finance Media Relations

Tel: +33 (0)1 53 67 36 93

acbonjour@actus.fr

DBT

Maïté Bauduin – Corporate Press Relations

Tel: +33 (0)3 21 50 92 92

mbauduin@dbt.fr