

# FIRST-HALF FINANCIAL REPORT

2015 / 16



OL GROUPE

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LYONNAIS



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# Management report on the first half of 2015/16

## 1-1 Revenue

Revenue totalled €107.8 million in the first half of 2015/16, up €55.3 million, or 105%, from €52.5 million in H1 2014/15.

Revenue excluding player trading was €81.7 million during the period, up €33.0 million. This increase reflected the sharp rise in media and marketing rights relating to the men's team's return to the Champions League.

Revenue from the sale of player registrations totalled €26.2 million in the first half of 2015/16, up €22.3 million from €3.9 million in H1 2014/15, owing to the transfers made during summer 2015.

### *Breakdown of revenue (1 July to 31 December)*

(in € m)	H1 2015/16	H1 2014/15	Chg. in €m	% chg.
Ticketing	7.6	5.0	+2.6	+51%
Sponsoring - Advertising	11.1	12.5	-1.4	-11%
Media and marketing rights	54.6	22.9	+31.7	+139%
Brand-related revenue	8.4	8.2	+0.2	+2%
<b>Revenue, excluding player trading</b>	<b>81.7</b>	<b>48.6</b>	<b>+33.0</b>	<b>+68%</b>
Revenue from sale of player registrations	26.2	3.9	+22.3	+571%
<b>Total revenue</b>	<b>107.8</b>	<b>52.5</b>	<b>+55.3</b>	<b>+105%</b>

- Ticketing revenue advanced by €2.6 million to €7.6 million, vs. €5.0 million in H1 2014/15. Despite one less match (9 matches vs. 10 in 2014/15), domestic ticketing revenue increased by €0.3 million to a total of €5.1 million vs. €4.8 million in 2014/15, representing an increase in average revenue per Ligue 1 match of 19%. European ticketing revenue totalled €2.5 million, vs. €0.2 million in H1 2014/15, up €2.3 million owing to the club's participation in the group stage of the Champions League.
- Sponsoring and advertising activities, excluding signing fees, performed well, with revenue increasing by €0.8 million or 8%. Total sponsoring and advertising revenue stood at €11.1 million. This figure included €0.8 million in signing fees, vs. €3.0 million last year (new stadium catering). In 2015/16, sponsorship agreements were renewed with Oknoplast, MDA and Cegid, and new sponsorship agreements were entered into with 24Option and Groupama.

- Media and marketing rights totalled €54.6 million, vs. €22.9 million in H1 2014/15. Domestic media rights (LFP, FFF) had a negative impact on the club's preliminary, mid-season ranking in French Ligue 1 play (9th place vs. 2nd) and totalled €17.6 million vs. €20.9 million in the year-earlier period. Internationally (UEFA), media and marketing rights rose €34.9 million to €37.0 million, owing to the club's participation in the group stage of the Champions League.
- Brand-related revenue performed very well, rising 2.5% at constant structure to €8.4 million. Last year's H1 figure of €8.2 million included €1.5 million in sales of a subsidiary, which exited the scope of consolidation on 30 June 2015. After rising 16% in H1 2014/15, merchandising revenue rose a further 38% in H1 2015/16.
- Revenue from player trading was up sharply at €26.2 million, vs. €3.9 million in H1 2014/15, an increase of €22.3 million. It included the transfers of Benzia, Njie, Yattara, and Zeffane for €17 million, plus incentives of €9.2 million including €8.7 million from the earn-out clause on Anthony Martial's transfer. This performance validates our strategy to put priority on the OL Academy, as all these transfers involved players trained at the Academy, translating into a 100% impact on EBITDA from player trading.

## 1-2 Components of net profit

### *Simplified, consolidated 1<sup>st</sup>-half income statement (from 1 July to 31 December)*

(in € m)	H1 2015/16	H1 2014/15	Change € m
Total revenue	107.8	52.5	+55.3
Personnel costs	46.6	36.4	+10.1
External purchases and expenses	18.8	15.8	+3.0
Taxes other than income taxes	1.7	3.6	-1.8
<b>EBITDA</b>	<b>40.7</b>	<b>-3.3</b>	<b>+44.1</b>
<i>of which EBITDA excl. player trading</i>	<i>14.6</i>	<i>-7.2</i>	<i>+21.8</i>
<i>of which EBITDA from player trading</i>	<i>26.2</i>	<i>3.9</i>	<i>+22.3</i>
Amortisation of player registrations	6.9	5.1	+1.8
Other depr./amort. and other expenses	3.0	-0.6	+3.6
<b>Profit/loss from ordinary activities</b>	<b>30.8</b>	<b>-7.8</b>	<b>+38.7</b>
<i>Profit /loss from ordinary activities, excl. player trading</i>	<i>11.6</i>	<i>-6.6</i>	<i>+18.2</i>
<i>Profit/loss from ordinary activities, player trading</i>	<i>19.2</i>	<i>-1.2</i>	<i>+20.5</i>
<b>Pre-tax profit/loss</b>	<b>30.0</b>	<b>-9.3</b>	<b>+39.3</b>
<b>Net profit/loss (Group share)</b>	<b>19.7</b>	<b>-9.4</b>	<b>+29.1</b>

Total EBITDA surged €44.1 million to a very positive €40.7 million (vs. €-3.3 million in 2014/15). The club's return to the Champions League boosted EBITDA excluding player trading to €14.6 million from €-7.2 million in 2014/15, an increase of €21.8 million, while sales of player registrations, all on players trained at the OL Academy, generated EBITDA from player trading of €26.2 million, up €22.3 million from the year-earlier period (€3.9 million).

In the summer of 2015, OL recruited several experienced players and extended the contracts of several Academy-trained players. These investments strengthened the men's professional team and led to a €10.1 million increase in player salaries. Nevertheless, the ratio of salaries to total revenue moved very favourably, to 43% in H1 2015/16, vs. 69% in H1 2014/15.

At the same time, external purchases and expenses rose €3.0 million (€18.8 million in H1 2015/16 vs. €15.8 million in 2014/15), reflecting an increase in European travelling costs, merchandise purchases (in particular merchandising) and agents' fees.

This increase was partially offset, however, by a €1.8 million decline in non-income taxes (€1.7 million in H1 2015/16 vs. €3.6 million in 2014/15), as the "75% tax" was not renewed.

Profit from ordinary activities was well into positive territory at €30.8 million, up €38.7 million compared with H1 2014/15 (€-7.8 million). Profit from ordinary activities excluding player trading totalled €11.6 million, vs. a loss of €6.6 million in 2014/15, representing an increase of €18.2 million; player trading contributed €19.2 million, vs. €-1.2 million in H1 2014/15, representing a rise of €20.5 million.

Amortisation of player registrations edged up €1.8 million compared with H1 2014/15 (€6.9 million vs. €5.1 million), owing to new players recruited during the summer of 2015. It remained below the first-half amounts recognised in each of the three financial years prior to 2014/15, however.

Other amortisation/depreciation and other expenses rose €3.6 million compared with H1 2014/15, as various provisions for disputes were reversed in H1 2014/15 and new provisions were recognised in H1 2015/16.

Net financial expense totalled €0.8 million, a €0.7 million reduction from €1.5 million in H1 2014/15. This improvement came about in large part because the ICMI/Pathé portion of the 2010 OCEANE bond (ca. €19 million) was refinanced into equity as part of the €53 million capital increase (gross amount) carried out by OL Groupe in June 2015.

Net profit (Group share) moved well into positive territory, increasing €29.1 million to €19.7 million from a loss of €9.4 million in H1 2014/15.

### **1-3 Balance sheet**

The balance sheet totalled €584 million as of 31 December 2015, up €197 million from 31 December 2014.

This increase reflected completion of stadium construction. Olympique Lyonnais Park assets thus totalled €379 million as of 31 December 2015, vs. €219 million as of 31 December 2014 (€+161 million over the last 12 months). After several consecutive years of decline, net player assets also rose, by €29 million compared with a year ago, totalling €43 million (€13 million as of 31 December 2014), as the men's professional team was strengthened during the summer of 2015.

Other significant events during the period:

- Shareholders' equity was strengthened to €156 million as of 31 December 2015 (including non-controlling interests), representing an increase of €59 million (€97 million as of 31 December 2014), following the €53 million capital increase (gross amount) carried out in June 2015;

- ICMI and Pathé refinanced their share of the 2010 OCEANE bonds (ca. €19 million) into equity in June 2015 and minority 2010 OCEANE holders were reimbursed in December 2015 (ca. €4 million);
- The mini-perm loan was fully disbursed to OL Park (€129 million as of 31 December 2015, net of structuring costs).

As of 31 December 2015, OL Groupe had net cash (excluding net debt on player registrations and OL Park debt) of €1.2 million, up more than €45 million as a result of the capital increase in June 2015. OL Groupe's net debt, including net debt on player registrations and the OL Park-related bonds and mini-perm loan, totalled €246 million, up €125 million, as all of the stadium-related bank and bond debt has now been disbursed.

Potential capital gains on player assets remain very high; the market value of the men's professional team exceeds its net book value by nearly €136 million. These potential gains, up 22% over the past year, relate principally to players trained at the OL Academy, who accounted for 90% of the potential capital gains as of 31 December 2015.

## 1-4 First-half highlights

The first half of the 2015/16 financial year was characterised by several significant events.

### European cup play

The club participated in the group stage of the Champions League, finishing in 4th place of group H with one victory, one draw and four defeats. In the first half of 2014/15, the club was eliminated after two Europa League playoff rounds.

### Player trading

Following the departure of Mouhamadou Dabo, Yoann Gourcuff and Sidy Koné, whose contracts had expired as of 30 June 2015, OL SAS has made the following transactions since 1 July 2015:

Sale of player registrations (IFRS values):

- Jérémy Frick on 01/07/2015 to FC Biel (incentives and a percentage of any future transfer amount);
- Mohamed Yattara on 15/07/15 to Royal Standard de Liège for €2.0 million plus up to €0.1 million in incentives and a percentage of any future transfer amount;
- Mehdi Zeffane on 12/08/15 to Rennes for €1.0 million plus a percentage of any future transfer amount;
- Clinton Njie on 14/08/15 to Tottenham for €13.1 million plus incentives of up to €3.0 million and a percentage of any future transfer amount;
- Yassine Benzia to Lille on 31/08/15 for €1.0 million plus a percentage of any future transfer amount.

Acquisitions of player registrations (IFRS value):

- Claudio Beauvue on 15/07/15 from Guingamp on a four-year contract for €6 million plus up to €1.5 million in incentives and a percentage of any future transfer amount;
- Rafael Da Silva on 03/08/15 from Manchester United on a four-year contract for €3.2 million plus up to €1 million in incentives and a percentage of any future transfer amount;

- Mathieu Valbuena on 12/08/15 from Dynamo Moscow on a three-year contract for €6.0 million.
- Mapou Yanga-Mbiwa on 14/08/15 from AS Roma on a five-year contract for €9.4 million plus up to €2 million in incentives
- Sergi Darder on 29/08/15 from Malaga on a five-year contract for €13.1 million.
- Lucas Tousart on 31/08/15 from Valenciennes on a five-year contract for €2.6 million plus up to €0.6 million in incentives and a percentage of any future transfer amount.
- Olivier Kemen on 31/08/15 from Newcastle on a four-year contract for €0.9 million plus incentives and a percentage of any future transfer amount.
- Jérémy Morel, a free agent, from Olympique de Marseille on a three-year contract.

#### Player loan (out)

- Louis Nganioni to FC Utrecht on a one-year contract until 30 June 2016.

#### Contract extensions

- Nabil Fékir, one-year extension until 30 June 2020
- Anthony Lopes, four-year extension until 30 June 2020
- Corentin Tolisso, one-year extension until 30 June 2020
- Samuel Umtiti, two-year extension until 30 June 2019
- Jordan Ferri, three-year extension until 2020
- Alexandre Lacazette, one-year extension until 30 June 2019

### **OL Academy**

The OL Academy performed well once again at the European level. It was the leading French training academy in the European rankings and was in second place overall, right behind Barcelona, and ahead of Real Madrid and Manchester United (source: CIES Observatory, November 2015). Domestically, the OL Academy held onto first place, ahead of Lens and PSG (source: French Football Collective Bargaining Agreement Commission, June 2015, on proposal made by the National Technical Director).

### **Summary of principal sponsorship agreements**

#### **KIT MANUFACTURER CONTRACT WITH ADIDAS**

On 7 August 2009, Olympique Lyonnais SAS and Sportfive signed a framework agreement, then a contract with adidas on 12 February 2010 under which adidas became Olympique Lyonnais' exclusive kit manufacturer starting with the 2010/11 season. The contract covers a period of 10 football seasons, i.e. from 1 July 2010 to 30 June 2020.

Under the contract, adidas pays a basic fee, plus royalties based on sales of products carrying the Olympique Lyonnais and adidas brand names, to Olympique Lyonnais SAS for every football season during which Olympique Lyonnais plays in the French Ligue 1.

The minimum amount of royalties adidas pays to Olympique Lyonnais SAS can be adjusted based on product sales and on Olympique Lyonnais' results in French and/or European competitions.

adidas also participates in Olympique Lyonnais' sOLidarity fund to support the Group's CSR policies.

## **SPONSORSHIP AGREEMENT WITH HYUNDAI MOTOR FRANCE**

On 16 August 2012, Olympique Lyonnais SAS signed a major sponsorship agreement with Hyundai Motor France for two football seasons, i.e. until 30 June 2014. The Hyundai brand was displayed on OL players' shirt front during Ligue 1 home and away matches. The Hyundai brand was also entitled to use the Olympique Lyonnais "major sponsor" designation and appear on various club communication media. Lastly, the agreement provided for the brand to be included in public relations events at various competitions.

Hyundai and Olympique Lyonnais signed a new major partnership agreement on 7 April 2014, valid for two seasons, i.e. until 30 June 2016. Hyundai will continue to be displayed on players' shirt fronts for Ligue 1 home and away matches for visibility and brand promotion. The agreement also provides for visibility in the stadium to complement Hyundai's presence on players' shirts.

## **SPONSORSHIP AGREEMENT WITH VEOLIA ENVIRONNEMENT**

On 8 September 2011, Olympique Lyonnais signed a sponsorship agreement with Veolia Environnement for two football seasons, i.e. until 30 June 2013. Veolia Environnement was displayed on the front of OL players' shirts during Europa League matches. OL and Veolia broadened their partnership, to allow the Veolia brand to appear on the front of OL players' shirts during certain friendly matches and during the Coupe de la Ligue competition. The Veolia brand benefited from public relations and club media visibility.

On 8 October 2013, the partnership agreement between Olympique Lyonnais SAS and Veolia was renewed for three seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of each football season. Veolia Environnement appeared on the front of OL players' shirts during 2013/14 Europa League matches. The Veolia brand also benefits from public relations and club media visibility.

A new partnership agreement between Olympique Lyonnais SAS and Veolia was signed on 30 June 2014 for two seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of the 2015 season. The Veolia brand benefits from public relations and club media visibility.

## **SPONSORSHIP AGREEMENT WITH INTERMARCHÉ**

On 18 June 2012, Olympique Lyonnais SAS signed a new sponsorship agreement with Intermarché (ITM Alimentaire Centre Est) for three seasons, i.e. until 30 June 2015. The Intermarché brand appears on players' shorts during Ligue 1 home and away matches and participates in public relations events connected with OL professional team matches.

A new agreement was signed with Intermarché (ITM Alimentaire Centre Est) on 3 July 2013. This contract replaces the previous one and runs for three years, i.e. until 30 June 2016. The Intermarché brand appears on players' shirtsleeves during French Ligue 1 matches. Intermarché thereby increased its visibility and continued to participate in public relations events connected with OL professional team matches. The Intermarché brand was also used at events for women's team matches.

On 9 December 2014, a new contract was signed with Intermarché (ITM Alimentaire Centre Est). This agreement will run for two years, i.e. until 30 June 2016, with an option to terminate at the end of the 2014/15 season. Intermarché's brand had until then appeared on players' shirtsleeves, and the company wished to increase its visibility and appear on the back of the men's team's shirts



during Ligue 1 home and away matches. In addition, Intermarché continues to participate in public relations events connected with OL professional team matches.

#### **SPONSORSHIP AGREEMENT WITH DALKIA**

Olympique Lyonnais signed a sponsorship agreement with Dalkia on 2 September 2014. The agreement runs for three seasons, i.e. until 30 June 2017. The Dalkia brand benefits from hospitality services and club media visibility under the agreement.

#### **SPONSORSHIP AGREEMENT WITH MDA**

The sponsorship agreement between the club and MDA was renewed for the 2013/14 season, with the same brand visibility. The MDA logo appeared above the club's insignia during Ligue 1 home and away matches. Terms regarding visibility, rights and benefits granted by the club were, for the most part, similar.

The agreement between the club and MDA was renewed again for the 2014/15 season, with similar services for MDA, plus visibility for the brand on the shirts of the male and female youth teams during their national or regional championship matches, both home and away.

The sponsorship agreement between Olympique Lyonnais and MDA was renewed for an additional three seasons, i.e. until 30 June 2018, with a clause allowing either party to exit at the end of each football season. MDA's logo is visible on a badge above the Club's emblem on players' chests during French Ligue 1 home and away matches. MDA also benefits from visibility services, rights and benefits granted by the Club, which are broadly similar to those of previous seasons.

#### **SPONSORSHIP AGREEMENT WITH FRANCE TELECOM SA, ORANGE FRANCE**

On 31 July 2012, Olympique Lyonnais SAS signed a sponsorship agreement with France Telecom SA and Orange France. This agreement, similar to the previous one, with certain content changes, ran for three years, i.e. until 30 June 2015. Orange enjoyed Official Sponsor status, used the club's logos and benefited from public relations and club media visibility.

The agreement between Olympique Lyonnais and Orange is currently being renewed. The previous agreement's terms regarding visibility have been maintained until a new agreement is reached.

#### **SPONSORSHIP AGREEMENT WITH GDF SUEZ**

Olympique Lyonnais extended its sponsorship agreement with GDF Suez for two additional seasons, i.e. until 30 June 2014. The GDF Suez brand appeared on the front of the women's team home shirts during Champions League matches, and in the breast pocket position of their shirts during Division 1 home and away matches. The brand also receives visibility at the Gerland stadium during women's team matches. Olympique Lyonnais' gender parity policy and CSR policy are very important to GDF Suez, which also participates in the Group's sOLidarity fund.

The agreement between Olympique Lyonnais and GDF Suez was renewed until 30 June 2017, with terms for brand visibility similar to those of prior years. The agreement includes a clause allowing exit each year.

## **SPONSORSHIP AGREEMENT WITH APRIL**

On 23 July 2012, Olympique Lyonnais SAS signed an agreement with April for three football seasons, i.e. until 30 June 2015. Under the agreement, April's brand was displayed on the shirt fronts of the women's team during Ligue 1 home and away matches. Furthermore, the brand received visibility on advertising screens at the Gerland stadium during women's team matches. April also supports the Group's CSR policies by participating in Olympique Lyonnais' sOLidarity fund.

During the 2014/15 season, April wished to strengthen its partnership with Olympique Lyonnais and signed a three-year agreement valid until 30 June 2017. April's logo now appears on the front of the women's team's shirts during Division 1 home and away matches. Either party may terminate the agreement at the end of each season.

## **SPONSORSHIP AGREEMENT WITH OKNOPLAST**

On 28 June 2013 Olympique Lyonnais signed a sponsorship agreement with Oknoplast for two football seasons.

The Oknoplast brand appeared on men's team's shorts during Ligue 1 matches and in public relations events connected with OL professional team matches.

Olympique Lyonnais has extended its sponsorship agreement with Oknoplast for two additional seasons, i.e. until 30 June 2017. Oknoplast's logo will appear on the players' shorts during Ligue 1 home and away matches and the brand will also benefit from public relations services. An exit option may be exercised during the 2015/16 season.

## **SPONSORSHIP AGREEMENT WITH beIN**

Several agreements have been entered into with beIN, effective as of 30 July 2013, for three football seasons, i.e. until 30 July 2016.

These contracts apply to the visibility of the beIN brand in the stadium during men's team matches, and also to broadcasts of women's team Champions League matches and other audiovisual content.

## **SPONSORSHIP AGREEMENT WITH CEGID**

A six-month sponsorship agreement between Olympique Lyonnais SAS and Cegid expired at the end of 2013. During the following financial year, this agreement was renewed for six months, i.e. until 30 June 2014. The Cegid brand appeared on OL men's team's shirt during Ligue 1 home and away matches. The agreement provides for visibility in the stadium to complement Cegid's presence on players' shirts. In parallel with the men's team, the Cegid brand also appeared on OL women's team's shirts during Division 1 home and away matches.

The agreement with Cegid was renewed for the 2014/15 season, i.e. for one year. The Cegid brand appears on both the OL men's and women's team's shirts during Ligue 1 and Division 1 home and away matches, respectively, as well as on youth team shirts.

The agreement with Cegid was renewed for an additional year, i.e. until 30 June 2016. The Cegid brand appears on both the OL men's and women's team's shirts during Ligue 1 and Division 1 home and away matches, respectively.

## **SPONSORSHIP AGREEMENT WITH 24OPTION**

Olympique Lyonnais has signed an agreement with 24Option for two seasons, i.e. until 30 June 2017, with a reciprocal option to exit at the end of the 2015/16 season. 24Option's logo will be displayed on players' shirtsleeves during French Ligue 1 home and away matches. 24Option will also receive visibility on advertising screens at the stadium, on TV and on social media, as well as hospitality services for public relations and tickets to matches.

## **SPONSORSHIP AGREEMENT WITH GROUPAMA**

On 12 June 2015, Olympique Lyonnais SAS and other OL Groupe companies signed a 3.5-year sponsorship agreement with Groupama Rhône-Alpes Auvergne, effective until 31 December 2018. This sponsorship agreement offers visibility and hospitality benefits and includes the naming of the new men's and women's professional training academy in Meyzieu, close to the new stadium. Construction on the academy began in September 2015, with delivery scheduled for the second half of 2016. The agreement also includes a naming option on the training grounds.

## **OL Park founding partnership, technological partnership and official supplier agreements**

As part of the OL Park preparations, Olympique Lyonnais SAS and Foncière du Montout signed several OL Park founding partnership and technological partnership agreements (with Onet and Microsoft in particular) as well as several official supplier agreements (with Coca-Cola, Heineken and Pernod in particular). These agreements are not major partnership agreements, however.

## **Other women's team agreements**

In addition to these significant contracts, the women's section of Olympique Lyonnais and its professional team have signed or renewed numerous sponsorship agreements, including with Vicat, Cummins, April, Cegid, Setreal, Groupama, GDF-Suez, CNR, Intermarché, Cofagest, Orpi, Leroy Merlin, Keolis and Toupargel. These sponsorships demonstrate the attractiveness of women's football and the importance of focusing the Olympique Lyonnais brand's future marketing initiatives on gender parity in professional football.

## **OL Academy**

The OL Academy has also developed shirt sponsorship agreements, demonstrating the attractiveness and the performance of the Olympique Lyonnais youth teams. Specifically, the Clairefontaine brand appears on their shirt front, and other partners, such as Auto Distribution, Cegid, MDA and McDonald's, also appear on their shirts. The Academy has extended its "shirt" partnerships and signed a broadened sponsorship agreement with Groupama including the naming of the training Academy.

## **OL Park project**

In the past decade, new-generation stadiums have been built, first in England, then in Portugal ahead of the Euro 2004 and in Germany for the 2006 FIFA World Cup. These modern stadiums meet the current needs of all users, i.e. the general public, companies, the media and the players

themselves. They have become permanent hubs of activity, not just on match days but throughout the week.

On 9 January 2016, OL Groupe inaugurated a stadium in the Lyon region that will complement the club's sporting performance. The stadium will be ideally suited for television broadcasts, as well as offering a high level of security and technology, with optimised management of spectator flows through modern ticketing systems.

The 59,186-seat stadium is contributing significantly to the development of Lyon's eastern suburbs. It forms part of a larger project (OL Park) which will eventually include additional investments made by the Group or third parties, such as training grounds for the professional teams, a hotel complex, office buildings, a leisure & entertainment complex and a sports medicine centre. All of these facilities will leverage the "Marketing and incentive city" concept, enabling companies to use special boxes 365 days a year and benefit from the related activities offered at the Olympique Lyonnais park.

A place for relaxation and enjoyment for all, the future stadium will receive UEFA's "Elite" classification. It has been chosen to host six Euro 2016 matches, including a round-of-16 match and a semi-final, and could subsequently enable Lyon to host the final of any of the principal European competitions, such as the Europa League or the Champions League.

Furthermore, on 13-14 May 2016, OL Park will host the European rugby championship finals (the Challenge Cup and the Champions Cup) and on 19 July 2016, Rihanna will give a concert in the stadium.

Since 1 July 2015, several important milestones have been reached in the OL Park project:

- 28 August 2015: modified stadium construction permit approved
- 9 October 2015: construction started on the new mixed-sex training academy building in Meyzieu
- 8 January 2016: Vinci delivered the stadium to Foncière du Montout
- 9 January 2016: stadium inaugurated with the OL / Troyes match, followed by a will.i.am DJ set, attended by over 55,000 spectators
- 24 January 2016: OL/OM match attended by 56,105 spectators

## **1-5 Principal transactions with related parties**

The principal transactions with related parties are shown in Note 8 to the consolidated first-half 2015/16 financial statements, found on page 57 of this report.

## **1-6 Approval of the consolidated financial statements**

The consolidated first half 2015/16 financial statements were approved by the Board of Directors on 16 February 2016.

## **1-7 Football results as of 31 December 2015**

### **▪ Men's team:**

- French Ligue 1 champions: 9<sup>th</sup> place
- UEFA Champions League: group stage – 4<sup>th</sup> place in group H (eliminated)



- Coupe de la Ligue: Quarter final against PSG
- Coupe de France: round of 64 against Limoges

▪ **Women's team:**

- French Ligue 1 champions: 1<sup>st</sup> place
- UEFA Women's Champions League: Quarter final against Slavia Prague
- Coupe de France: Faced Châtenoy-le-Royal in round of 64

## 1-8 Events since 1 January 2016

### Player trading

Contract termination:

- Milan Bisevac, contract terminated on 06/01/16.

Sales of player registrations:

- Claudio Beauvue on 16/01/16 to Celta Vigo for €5 million + up to €2.5 million in incentives
- Kilian Pagliuca on 13/02/2016 to FC Zurich for €0.1 million + incentives – disposal by OL Association (training academy)

Player loan (out):

- Lindsay Rose on 28/01/16 to Lorient until 30 June 2016 (with a purchase option of €1.8 million + gains on any future transfer)

As of 2 February 2016, the professional team was composed of 31 players, including 29 internationals and 18 trained at the OL Academy.

### OL Park

As part of the financing of the new stadium, OL Groupe announced on 27 July 2013 that Foncière du Montout, a wholly-owned subsidiary, had signed a bank credit agreement with a pool of 11 banks representing facilities totalling €136.5 million. The maturity of this senior, mini-perm bank financing is 7 years. Foncière du Montout drew down the full amount of the bank loan during 2015.

Moreover, as previously mentioned, OL Groupe and OL Association have signed a credit agreement in the amount of €14 million with Groupama Banque with a view to partially financing the construction work of the new training grounds in Décines and the new academy building in Meyzieu. The first drawdown of this credit line took place in November 2015 to finance the construction work of the new academy building in Meyzieu. It will continue to be used progressively until the construction work on the two buildings is finished.

Moreover, Vinci Immobilier obtained a construction permit on 22/12/2015 to build office blocks on land earmarked for related facilities (following Foncière de Montout's signing of unilateral sale commitments in May/June 2014).

## 1-9 Risk factors

### Risks related to the construction and financing of OL Park

Launching the OL Park project was a long and complex process. As of the date of this report, all administrative authorisations related to the project have been obtained, although some of them remain subject to appeal, and Vinci has delivered the stadium to Foncière du Montout, three weeks ahead of schedule.

Aside from the risk of appeals, the construction schedule for the new training grounds and academy building may be delayed by unexpected events, such as any of the architectural and technical constraints that may arise in a complex construction project, problems or litigation with building contractors or failure by service providers.

Such events could lead to delays and considerable additional costs and, in extreme circumstances, a risk of non-completion, which could have a significant unfavourable effect on the Group's strategy, business, financial position and results.

Major delays or the non-completion of these facilities may also significantly affect the Group's medium-term outlook.

To the best of the Company's knowledge as of the date of this report, there are no governmental, legal or arbitration proceedings that have had or may have a significant effect on the financial position or profitability of the issuer and/or the Group.

#### ***Management of risks related to the construction and financing of OL Park***

The Group has implemented a policy for managing these risks and has engaged the best advisers and experts in the respective fields.

Managing these risks is an integral part of the management of the project carried out by in-house teams and outside professionals. It is part of the Group's internal control system.

As developments in the OL Park project have gained momentum, OL Groupe's Board of Directors has taken the place of the Investment Committee and now examines the various components of the project and their progress directly. The Board also approves investment decisions.

Furthermore, in September 2013, the Company created a Foncière du Montout Coordination Committee to closely supervise all of the activity of that subsidiary.

As of the date of this report, the project is estimated to cost approximately €450 million, of which €410 million relates to the stadium and €40 million to the new training grounds and academy building as well as other secondary investments. This figure includes construction, general contractor fees, acquisition of the land, fit-out, studies, professional fees and financing costs. The Group has adopted a financing structure to cover the €410 million cost relating to the new stadium, which is described on pages 74-76 of the 2014/15 Registration Document. The €40 million investment relating to the new training grounds and academy building, as well as other secondary investments, will be financed partly by a €14 million loan taken out with Groupama Banque and partly by the proceeds of the capital increase carried out in June 2015.

## Risks related to the outlook for revenue and profitability of Olympique Lyonnais' OL Park

Revenues are expected to derive essentially from ticketing, sponsoring, naming and receipts from other events on OL's non-match days. The uncertainty of sport and a less favourable overall business performance could have a negative impact on some of these revenue sources. This could in turn have a significant unfavourable impact on the Group's earnings and financial condition, as the Company would have to make cash disbursements to repay the debt linked to OL Park, which could hinder its ability in future to obtain new financing.

### ***Managing risks related to the outlook for revenue and profitability of Olympique Lyonnais' OL Park***

The Company's revenue diversification strategy for OL Park, via the development of new resources independent of OL events, should reduce the impact that sporting uncertainty could otherwise have on the Group's earnings.

## Other risks

In general, the other risk factors detailed in the 2013/14 Registration Document (pages 35-43, 77, 78, 135-139), did not change during the first half of the financial year. These are described on the Company's web site ([www.olweb.fr](http://www.olweb.fr)).

## 1-10 Football results as of 16 February 2016

### ▪ ***Men's team:***

- French Division 1: 5<sup>th</sup> place
- UEFA Champions League: Group stage – 4<sup>th</sup> place in group H (eliminated)
- Coupe de la Ligue: eliminated in the quarter-finals against PSG
- Coupe de France: eliminated in the round of 16 against Nantes

### ▪ ***Women's team:***

- French Division 1: 1<sup>st</sup> place
- UEFA Women's Champions League: qualified for the quarter-finals against Slavia Prague (matches scheduled on 23 and 30 March 2016)
- Coupe de France: qualified for the quarter-finals against Dijon on 28 February 2016

## 1-11 Short- and medium-term outlook

In the first half of 2015/16, OL Groupe's economic performance moved into line with its objectives and OL Groupe is transitioning to a new business model based on operating its new multi-functional stadium.

Started in July 2013, OL Park was delivered to OL Groupe three weeks ahead of schedule and within budget. It was inaugurated on 9 January 2016, with more than 55,000 fans on hand to see the OL/Troyes match and the will.i.am DJ set that followed. During construction, more than 1,200

people and 150 companies worked on the site. More than 2,000 people work at OL Park on match days.

OL Groupe now has a multi-functional park that seats 59,186 people and is open 365 days a year. Numerous events are already scheduled, including the European rugby cup finals in May 2016, six Euro 2016 matches in June and July 2016, and a Rihanna concert on 19 July 2016. As of 11 February 2016, 24 B-to-B seminars and conventions had already been organised and new ones are being planned every day.

Marketing of hospitality services is well underway, and the B-to-C fan wall programme, inaugurated on 14 February 2016, is off to a successful start, with more than 4,350 plaques sold so far. Moreover, the record attendance during the first two matches (55,169 and 56,105 spectators) generated catering sales well in excess of that historically generated at the Gerland stadium and in line with the sales targets of the largest European stadiums. To date, the first four matches Olympique Lyonnais has played at OL Park have generated total attendance of more than 180,000.

The Olympique Lyonnais Park is expected to generate additional receipts of around €70 million p.a. within the next 3-5 years, which should place OL Groupe back among the top 20 revenue-earning clubs in Europe.

Negotiations are ongoing with major French and international groups for the naming of the stadium, as well as for the rights to build other facilities on the OL Park site (hotels, office buildings, leisure & entertainment complex, etc.).

Separately, construction work on the new professional training grounds in Décines and the new OL Academy in Meyzieu is continuing on schedule. Launched in September 2015, they are expected to be delivered in the summer of 2016.

At the same time, the OL Academy remains central to OL Groupe's strategy. The club is increasingly capitalising on the young players coming out of the training academy, the first team's official supplier of players and a source of very significant potential capital gains.

As of 16 February 2016, there was no dispute involving OL Groupe that could seriously jeopardise the business or the objectives the Group has set for the 2015/16 financial year.



# Condensed consolidated first-half 2015/16 financial statements

## 1-1 Consolidated first-half financial statements - Income statement

(in € 000)	Notes	H1 2015/16	% of rev.	H1 2014/15	% of rev.
<b>Revenue</b>	5.1	107,825	100%	52,520	100%
Revenue (excl. player trading)	5.1	81,661	76%	48,622	93%
Purchases used during the period		-8,172	-8%	-7,337	-14%
External costs		-10,627	-10%	-8,494	-16%
Taxes other than income taxes		-1,731	-2%	-3,572	-7%
Personnel costs	5.4	-46,565	-43%	-36,445	-69%
<b>EBITDA (excl. player trading)</b>		<b>14,567</b>	<b>14%</b>	<b>-7,226</b>	<b>-14%</b>
Net depreciation, amortisation and provisions	5.2	-2,248	-2%	1,127	2%
Other ordinary income and expenses		-745	-1%	-511	-1%
<b>Profit/loss from ordinary activities, excl. player trading</b>		<b>11,574</b>	<b>11%</b>	<b>-6,611</b>	<b>-13%</b>
Total proceeds from the sale of player registrations	5.1	26,163	24%	3,898	7%
Residual value of player registrations	5.3	0		0	0%
<b>Gross profit (EBITDA) on player trading</b>		<b>26,163</b>	<b>24%</b>	<b>3,898</b>	<b>7%</b>
Net depreciation, amortisation and provisions	5.2	-6,915	-6%	-5,122	-10%
<b>Profit/loss from ordinary activities, player trading</b>		<b>19,249</b>	<b>18%</b>	<b>-1,224</b>	<b>-2%</b>
<b>EBITDA</b>		<b>40,730</b>	<b>38%</b>	<b>-3,328</b>	<b>-6%</b>
<b>Profit/loss from ordinary activities</b>		<b>30,823</b>	<b>29%</b>	<b>-7,835</b>	<b>-15%</b>
Other non-recurring operating income and expense					
<b>Operating profit/loss</b>		<b>30,823</b>	<b>29%</b>	<b>-7,835</b>	<b>-15%</b>
Net financial expense	5.5	-806	-1%	-1,478	-3%
<b>Pre-tax profit/loss</b>		<b>30,017</b>	<b>28%</b>	<b>-9,313</b>	<b>-18%</b>
Income tax expense	5.6	-10,384	-10%	-201	0%
Share in net profit of associates	4.1.5				
<b>Net profit/loss for the period</b>		<b>19,633</b>	<b>18%</b>	<b>-9,513</b>	<b>-18%</b>
<b>Net profit/loss attributable to equity holders of the parent</b>		<b>19,709</b>	<b>18%</b>	<b>-9,396</b>	<b>-18%</b>
Net profit/loss attributable to non-controlling interests		-76		-117	
<b>Earnings per share</b>		<b>0.43</b>		<b>-0.73</b>	
<b>Diluted earnings per share</b>		<b>0.20</b>		<b>-0.12</b>	
<b>Statement of comprehensive income (in € 000)</b>		<b>H1 2015/16</b>		<b>H1 2014/15</b>	
Actuarial differences on pension obligations		0		0	
<b>Items not recyclable into net income</b>		<b>0</b>		<b>0</b>	
Fair value of new stadium hedging instruments		-794		-2,380	
Corresponding deferred taxes		273		819	
<b>Items recyclable into net income</b>		<b>-521</b>		<b>-1,561</b>	
<b>Comprehensive profit/loss</b>		<b>19,112</b>		<b>-11,074</b>	
<b>Comprehensive profit/loss attributable to equity holders of the parent</b>		<b>19,188</b>		<b>-10,957</b>	
<b>Comprehensive profit/loss attributable to non-controlling interests</b>		<b>-76</b>		<b>-117</b>	

## Earnings per share

	H1 2015/16	H1 2014/15
Number of shares at end of period	46,359,273	13,241,287
Average number of shares	46,359,273	13,241,287
Number of treasury shares held at end of period	424,207	361,355
Pro rata number of shares to be issued (OCEANE) <sup>(1)</sup>	0	3,537,503
Pro-rata number of shares to be issued (OSRANE)	55,151,967	52,136,370
<b>Consolidated net profit/loss</b>		
Net loss attributable to equity holders of the parent (in € m)	19.7	-9.4
Diluted net loss attributable to equity holders of the parent (in € m)	20.0	-8.1
Net loss per share attributable to equity holders of the parent (in €)	0.43	-0.73
Diluted net loss per share attributable to equity holders of the parent (in €)	0.20	-0.12
<b>Net dividend</b>		
Total net dividend (in € m)	0	0
Net dividend per share (in €)	0	0

(1) As of 28 December 2015, all OCEANES had been repaid.

## 1-2 Consolidated first-half financial statements - Balance sheet

### Assets

Net amounts (in € 000)	Notes	31/12/15	30/06/15
<b>Intangible assets</b>			
Goodwill	4.1.1	1,866	1,866
Player registrations	4.1.2	42,573	8,362
Other intangible assets	4.1.2	876	853
<b>Property, plant &amp; equipment</b>	4.1.3	392,666	321,585
<b>Other financial assets</b>	4.1.4	2,781	2,884
<b>Receivables on sale of player registrations (portion &gt; 1 year)</b>		2,940	
<b>Investments in associates</b>	4.1.5	0	1
<b>Deferred taxes</b>	4.3	8,134	13,014
<b>Non-current assets</b>		<b>451,836</b>	<b>348,565</b>
<b>Inventories</b>	4.2	2,378	1,180
<b>Trade receivables</b>	4.2 & 4.7	50,494	28,084
<b>Receivables on sale of player registrations (portion &lt; 1 year)</b>	4.2 & 4.7	14,149	5,681
<b>Other current financial assets</b>	4.2 & 4.7	8,855	15,649
<b>Other current assets, prepayments and accrued income</b>	4.2 & 4.7	33,412	29,016
<b>Cash and cash equivalents</b>			
Marketable securities	4.2 & 4.7	19,526	35,294
Cash	4.2 & 4.7	3,765	4,010
<b>Current assets</b>		<b>132,581</b>	<b>118,916</b>
<b>TOTAL ASSETS</b>		<b>584,416</b>	<b>467,481</b>

## Equity & Liabilities

Net amounts (in € 000)	Notes	31/12/15	30/06/15
Share capital	4.4	70,466	70,444
Share premiums	4.4	103,350	103,338
Reserves	4.4	-118,711	-98,781
Other equity	4.4.3	77,956	80,020
Net profit/loss attributable to equity holders of the parent		19,709	-21,434
<b>Equity attributable to equity holders of the parent</b>		<b>152,770</b>	<b>133,586</b>
<b>Non-controlling interests</b>		<b>2,785</b>	<b>2,841</b>
<b>Total equity</b>		<b>155,555</b>	<b>136,427</b>
<b>New stadium bonds</b>	4.6 & 4.7	119,071	115,317
<b>"Mini-perm" loan for the new stadium</b>		128,817	60,988
<b>Borrowings and financial liabilities (portion &gt; 1 year)</b>	4.6 & 4.7	20,703	20,559
<b>Liabilities on acquisition of player registrations (portion &gt; 1 year)</b>	4.6 & 4.7	6,501	247
<b>Other non-current liabilities</b>	4.6	24,714	25,632
<b>Deferred taxes</b>	4.3		
<b>Provision for pension obligations</b>	4.5	1,197	1,075
<b>Non-current liabilities</b>		<b>301,002</b>	<b>223,817</b>
<b>Provisions (portion &lt; 1 year)</b>	4.5	1,569	273
<b>Financial liabilities (portion &lt; 1 year)</b>			
Bank overdrafts	4.6 & 4.7	417	564
Other borrowings and financial liabilities	4.6 & 4.7	1,004	802
OCEANE bonds (portion < 1 year)	4.6 & 4.7	0	3,887
<b>Trade accounts payable &amp; related accounts</b>	4.6 & 4.7	11,556	10,463
<b>Tax and social security liabilities</b>	4.6	43,082	36,761
<b>Liabilities on acquisition of player registrations (portion &lt; 1 year)</b>	4.6 & 4.7	18,299	1,884
<b>Other current liabilities, deferred income and accruals</b>	4.6 & 4.7	51,931	52,603
<b>Current liabilities</b>		<b>127,857</b>	<b>107,237</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>584,416</b>	<b>467,481</b>



### 1-3 Consolidated first-half financial statements - Cash flow statement

(in € 000)	31/12/2015	H1 2014/15
Net profit/loss	19,633	-9,513
Share in net profit of associates	0	0
Depreciation, amortisation & provisions	9,154	3,877
Other non-cash income and expenses	-872	-1,052
Capital gains on sale of player registrations	-26,163	-3,898
Capital gains on sale of other non-current assets	-16	0
Income tax expense	10,384	201
<b>Pre-tax cash flow</b>	<b>12,120</b>	<b>-10,385</b>
<b>Dividends received from associates</b>	<b>0</b>	<b>0</b>
<b>Income tax paid</b>	<b>-140</b>	<b>13</b>
<b>Gross cost of financial debt</b>	<b>277</b>	<b>848</b>
Change in trade and other receivables	-15,682	-21,310
Change in trade and other payables	1,492	6,563
<b>Change in working capital requirement</b>	<b>-14,190</b>	<b>-14,747</b>
<b>Net cash from operating activities</b>	<b>-1,933</b>	<b>-24,271</b>
Acquisition of player registrations net of change in liabilities	-18,457	-3,175
Acquisition of other intangible assets	-101	-4
Acquisition of property, plant & equipment / construction of stadium	-77,651	-61,344
Acquisition of property, plant & equipment excl. stadium	-6,377	-304
Acquisition of non-current financial assets	-234	-248
Sale of player registrations net of change in receivables	14,755	9,568
Disposal or reduction in other non-current assets	337	96
Disposal of subsidiaries net of acquired cash		
<b>Net cash from investing activities</b>	<b>-87,728</b>	<b>-55,411</b>
Capital increase	0	
Dividends paid to non-controlling interests	0	-26
New borrowings	1,050	23,034
Debt issuance fees	-322	-1,265
OL Park bond debt	0	51,000
OL Park "mini perm" bank loan	66,610	
CNDS subsidy received	4,000	4,000
Interest paid	-277	-1,682
Changes in other equity	0	-34
Repayment of borrowings	-365	-346
Partial redemption of OCEANE bonds	-3,994	
Pledged bank accounts and marketable securities	6,794	12,523
Shares held in treasury	300	240
<b>Net cash from financing activities</b>	<b>73,796</b>	<b>87,444</b>
<b>Opening cash balance</b>	<b>38,740</b>	<b>3,248</b>
<b>Change in cash</b>	<b>-15,865</b>	<b>7,762</b>
<b>Closing cash balance</b>	<b>22,875</b>	<b>11,009</b>

  

(in € 000)	31/12/15	31/12/14
Marketable securities	19,526	9,679
Cash	3,765	1,487
Bank overdrafts	-416	-157
<b>Closing cash balance</b>	<b>22,875</b>	<b>11,009</b>

## Acquisition of player registrations net of change in liabilities

(in € 000)	31/12/2015	H1 2014/15
Acquisition of player registrations	-41,126	-4,865
Agent payables related to sale of player registrations		
Player registration payables as of 31/12/15	24,800	
Player registration payables as of 30/06/15	-2,131	
Player registration payables as of 31/12/14		4,435
Player registration payables as of 30/06/14		-2,745
<b>Acquisition of player registrations net of change in liabilities</b>	<b>-18,457</b>	<b>-3,175</b>

## Sale of player registrations net of change in receivables

(in € 000)	31/12/2015	H1 2014/15
Proceeds from the sale of player registrations	26,163	3,898
Player registration receivables as of 31/12/15	-17,089	
Player registration receivables as of 30/06/15	5,681	
Player registration receivables as of 31/12/14		-6,843
Player registration receivables as of 30/06/14		12,513
<b>Sales of player registrations net of change in receivables</b>	<b>14,755</b>	<b>9,568</b>

## Change in working capital requirement

### Change in trade and other receivables

(in € 000)	30/06/15	Changes during the period	31/12/15
Trade receivables	28,926	-22,427	51,353
Provision for bad debts	-842	17	-859
Deferred income and accruals	-17,011	16,635	-33,646
<b>Trade receivables</b>	<b>11,073</b>	<b>-5,775</b>	<b>16,848</b>
<b>Other receivables</b>	<b>17,969</b>	<b>-8,709</b>	<b>26,678</b>
Net inventories	1,248	-1,213	2,461
Provisions on inventory	-67	15	-82
<b>Inventories</b>	<b>1,181</b>	<b>-1,198</b>	<b>2,379</b>
<b>Change in trade and other receivables</b>		<b>-15,682</b>	

### Change in trade and other payables

(in € 000)	30/06/15	Changes during the period	31/12/15
Suppliers	-10,463	1,093	-11,556
Prepayments and accrued income	2,151	-687	2,838
<b>Trade accounts payable</b>	<b>-8,312</b>	<b>406</b>	<b>-8,718</b>
<b>Other liabilities</b>	<b>-62,787</b>	<b>1,086</b>	<b>-63,873</b>
<b>Change in trade and other payables</b>		<b>1,492</b>	

## 1-4 Consolidated first-half financial statements - Statement of changes in equity

(in € 000)	Equity attributable to equity holders of the parent							non-controlling interests	Total equity
	Share capital	Share premiums	Treasury shares	Reserves and retained earnings	Other equity	Profit/loss recognised directly in equity	Total Group share		
<b>Equity as of 30/06/14</b>	<b>20,127</b>	<b>102,865</b>	<b>-3,928</b>	<b>-92,168</b>	<b>80,147</b>	<b>-1,726</b>	<b>105,317</b>	<b>2,931</b>	<b>108,247</b>
Net loss for the period				-9,396			-9,396	-117	-9,513
Fair value of financial instruments (1)						-1,561	-1,561		-1,561
Revised IAS 19									
<b>Comprehensive loss</b>				<b>-9,396</b>		<b>-1,561</b>	<b>-10,957</b>	<b>-117</b>	<b>-11,074</b>
Dividends						29	269	-26	-26
Treasury shares			240				-34		269
Other					-34				-34
<b>Equity as of 31/12/14</b>	<b>20,127</b>	<b>102,865</b>	<b>-3,688</b>	<b>-101,563</b>	<b>80,113</b>	<b>-3,258</b>	<b>94,597</b>	<b>2,787</b>	<b>97,384</b>
<b>Equity as of 30/06/15</b>	<b>70,444</b>	<b>103,338</b>	<b>-3,285</b>	<b>-113,602</b>	<b>80,020</b>	<b>-3,328</b>	<b>133,587</b>	<b>2,841</b>	<b>136,427</b>
Net profit for the period				19,709			19,709	-76	19,633
Fair value of financial instruments (1)						-521	-521		-521
Revised IAS 19									
<b>Comprehensive profit</b>				<b>19,709</b>		<b>-521</b>	<b>19,188</b>	<b>-76</b>	<b>19,112</b>
Dividends									
Capital increase <sup>(2)</sup>	22	12			-13		21		21
OCEANE bonds <sup>(3)</sup>				2,051	-2,051		0		0
Treasury shares			300			-325	-25		-25
Other						-1	-1	19	18
<b>Equity as of 31/12/15</b>	<b>70,466</b>	<b>103,350</b>	<b>-2,985</b>	<b>-91,842</b>	<b>77,956</b>	<b>-4,175</b>	<b>152,770</b>	<b>2,785</b>	<b>155,555</b>

(1) This amount corresponds to the fair value, net of taxes, of the hedging instruments put in place as part of the new stadium loan agreement (see Note 4.7.2).

(2) The capital increases correspond to the OCEANE and OSRANE conversions during the period.

(3) As of 28 December 2015, the OCEANE bonds had been fully repaid.

## 1-5 Notes to the condensed consolidated first-half 2015/16 financial statements

The consolidated financial statements comprise the financial statements of Olympique Lyonnais Groupe SA (350 avenue Jean Jaurès, 69007 Lyon) and those of its subsidiaries. The Group's main business is centred on its professional football team. Other activities have been created in media, merchandising, travel and the OL Park project as extensions of the main business.

The consolidated financial statements were approved by the Board of Directors on 16 February 2016.

## 2 Significant events in the first half of 2015/16

Reminder: the principal events of the first half of 2014/15 were mentioned in the first-half 2014/15 financial report.

### 2.1 Acquisitions of player registrations during the financial year

During the 2015 summer transfer window, Olympique Lyonnais acquired the following players:

- Sergi Darder from Malaga for €13.1 million;
- Mapou Yanga-Mbiwa from AS Rome for €9.4 million, plus up to €2 million in incentives;
- Mathieu Valbuena from Dynamo Moscow for €6 million;
- Claudio Beauvue from Guingamp for €6 million plus up to €1.5 million in incentives and gains on any future transfer;
- Lucas Tousart from Valenciennes for €2.6 million plus up to €0.6 million in incentives and gains on any future transfer;
- Rafael from Manchester United for €3.2 million plus up to €1 million in incentives and gains on any future transfer;
- Olivier Kemen from Newcastle for €0.9 million plus gains on any future transfer.

### 2.2 Sales of player registrations during the period

During the 2015 summer transfer window, Olympique Lyonnais transferred the following players to other clubs:

- Clinton Njie to Tottenham for €13 million plus up to €3 million in incentives, as well as gains on any future transfer;
- Mohamed Yattara to Standard de Liège for €2 million plus up to €0.1 million in incentives, as well as gains on any future transfer;
- Medhi Zeffane to Rennes for €1 million plus gains on any future transfer;
- Yacine Benzia to Lille for €1 million plus gains on any future transfer.

Furthermore, the Group has recognised a gain of €8 million from the sale of Anthony Martial.

### 2.3 Summary of principal sponsorship agreements

#### Summary of principal sponsorship agreements

##### KIT MANUFACTURER CONTRACT WITH ADIDAS

On 7 August 2009, Olympique Lyonnais SAS and Sportfive signed a framework agreement, then a contract with adidas on 12 February 2010 under which adidas became Olympique Lyonnais' exclusive kit manufacturer starting with the 2010/11 season. The contract covers a period of 10 football seasons, i.e. from 1 July 2010 to 30 June 2020.

Under the contract, adidas pays a basic fee, plus royalties based on sales of products carrying the Olympique Lyonnais and adidas brand names, to Olympique Lyonnais SAS for every football season during which Olympique Lyonnais plays in the French Ligue 1.

The minimum amount of royalties adidas pays to Olympique Lyonnais SAS can be adjusted based on product sales and on Olympique Lyonnais' results in French and/or European competitions.

adidas also participates in Olympique Lyonnais' sOLidarity fund to support the Group's CSR policies.



## **SPONSORSHIP AGREEMENT WITH HYUNDAI MOTOR FRANCE**

On 16 August 2012, Olympique Lyonnais SAS signed a major sponsorship agreement with Hyundai Motor France for two football seasons, i.e. until 30 June 2014. The Hyundai brand was displayed on OL players' shirt front during Ligue 1 home and away matches. The Hyundai brand was also entitled to use the Olympique Lyonnais "major sponsor" designation and appear on various club communication media. Lastly, the agreement provided for the brand to be included in public relations events at various competitions.

Hyundai and Olympique Lyonnais signed a new major partnership agreement on 7 April 2014, valid for two seasons, i.e. until 30 June 2016. Hyundai will continue to be displayed on players' shirt fronts for Ligue 1 home and away matches for visibility and brand promotion. The agreement also provides for visibility in the stadium to complement Hyundai's presence on players' shirts.

## **SPONSORSHIP AGREEMENT WITH VEOLIA ENVIRONNEMENT**

On 8 September 2011, Olympique Lyonnais signed a sponsorship agreement with Veolia Environnement for two football seasons, i.e. until 30 June 2013. Veolia Environnement was displayed on the front of OL players' shirts during Europa League matches. OL and Veolia broadened their partnership, to allow the Veolia brand to appear on the front of OL players' shirts during certain friendly matches and during the Coupe de la Ligue competition. The Veolia brand benefited from public relations and club media visibility.

On 8 October 2013, the partnership agreement between Olympique Lyonnais SAS and Veolia was renewed for three seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of each football season. Veolia Environnement appeared on the front of OL players' shirts during 2013/14 Europa League matches. The Veolia brand also benefits from public relations and club media visibility.

A new partnership agreement between Olympique Lyonnais SAS and Veolia was signed on 30 June 2014 for two seasons, i.e. until 30 June 2016, with a clause allowing exit at the end of the 2015 season. The Veolia brand benefits from public relations and club media visibility.

## **SPONSORSHIP AGREEMENT WITH INTERMARCHÉ**

On 18 June 2012, Olympique Lyonnais SAS signed a new sponsorship agreement with Intermarché (ITM Alimentaire Centre Est) for three seasons, i.e. until 30 June 2015. The Intermarché brand appears on players' shorts during Ligue 1 home and away matches and participates in public relations events connected with OL professional team matches.

A new agreement was signed with Intermarché (ITM Alimentaire Centre Est) on 3 July 2013. This contract replaces the previous one and runs for three years, i.e. until 30 June 2016. The Intermarché brand appears on players' shirtsleeves during French Ligue 1 matches. Intermarché thereby increased its visibility and continued to participate in public relations events connected with OL professional team matches. The Intermarché brand was also used at events for women's team matches.

On 9 December 2014, a new contract was signed with Intermarché (ITM Alimentaire Centre Est). This agreement runs for two years, i.e. until 30 June 2016, with an option to terminate at the end of the 2014/15 season. Intermarché's brand had until then appeared on players' shirtsleeves, and

the company wished to increase its visibility and appear on the back of the men's team's shirts during Ligue 1 home and away matches. In addition, Intermarché continues to participate in public relations events connected with OL professional team matches.

#### **SPONSORSHIP AGREEMENT WITH DALKIA**

Olympique Lyonnais signed a sponsorship agreement with Dalkia on 2 September 2014. The agreement runs for three seasons, i.e., until 30 June 2017. The Dalkia brand benefits from hospitality services and club media visibility under the agreement.

#### **SPONSORSHIP AGREEMENT WITH MDA**

The sponsorship agreement between the club and MDA was renewed for the 2013/14 season, with the same brand visibility. The MDA logo appeared above the club's insignia during Ligue 1 home and away matches. Terms regarding visibility, rights and benefits granted by the club were, for the most part, similar.

The agreement between the club and MDA was renewed again for the 2014/15 season, with similar services for MDA, plus visibility for the brand on the shirts of the male and female youth teams during their national or regional championship matches, both home and away.

The sponsorship agreement between Olympique Lyonnais and MDA was renewed for an additional three seasons, i.e. until 30 June 2018, with a clause allowing either party to exit at the end of each football season. MDA's logo is visible on a badge above the Club's emblem on players' chests during French Ligue 1 home and away matches. MDA also benefits from visibility services, rights and benefits granted by the Club, which are broadly similar to those of previous seasons.

#### **SPONSORSHIP AGREEMENT WITH FRANCE TELECOM SA, ORANGE FRANCE**

On 31 July 2012, Olympique Lyonnais SAS signed a sponsorship agreement with France Telecom SA and Orange France. This agreement, similar to the previous one, with certain content changes, ran for three years, i.e. until 30 June 2015. Orange enjoyed Official Sponsor status, used the club's logos and benefited from public relations and club media visibility.

The agreement between Olympique Lyonnais and Orange is currently being renewed. The previous agreement's terms regarding visibility have been maintained until a new agreement is reached.

#### **SPONSORSHIP AGREEMENT WITH GDF SUEZ**

Olympique Lyonnais extended its sponsorship agreement with GDF Suez for two additional seasons, i.e. until 30 June 2014. The GDF Suez brand appeared on the front of the women's team home shirts during Champions League matches, and in the breast pocket position of their shirts during Division 1 home and away matches. The brand also receives visibility at the Gerland stadium during women's team matches. Olympique Lyonnais' gender parity policy and CSR policy are very important to GDF Suez, which also participates in the Group's sOLidarity fund.

The agreement between Olympique Lyonnais and GDF Suez was renewed until 30 June 2017, with terms for brand visibility similar to those of prior years. The agreement includes a clause allowing exit each year.

## **SPONSORSHIP AGREEMENT WITH APRIL**

On 23 July 2012, Olympique Lyonnais SAS signed an agreement with April for three football seasons, i.e. until 30 June 2015. Under the agreement, April's brand was displayed on the shirt fronts of the women's team during Ligue 1 home and away matches. Furthermore, the brand received visibility on advertising screens at the Gerland stadium during women's team matches. April also supports the Group's CSR policies by participating in Olympique Lyonnais' sOLidarity fund.

During the 2014/15 season, April wished to strengthen its partnership with Olympique Lyonnais and signed a three-year agreement valid until 30 June 2017. April's logo now appears on the front of the women's team's shirts during Division 1 home and away matches. Either party may terminate the agreement at the end of each season.

## **SPONSORSHIP AGREEMENT WITH OKNOPLAST**

On 28 June 2013 Olympique Lyonnais signed a sponsorship agreement with Oknoplast for two football seasons.

The Oknoplast brand appeared on men's team's shorts during Ligue 1 matches and in public relations events connected with OL professional team matches.

Olympique Lyonnais has extended its sponsorship agreement with Oknoplast for two additional seasons, i.e. until 30 June 2017. Oknoplast's logo will appear on the players' shorts during Ligue 1 home and away matches and the brand will also benefit from public relations services. An exit option may be exercised during the 2015/16 season.

## **SPONSORSHIP AGREEMENT WITH beIN**

Several agreements have been entered into with beIN, effective as of 30 July 2013, for three football seasons, i.e. until 30 July 2016.

These contracts apply to the visibility of the beIN brand in the stadium during men's team matches, and also to broadcasts of women's team Champions League matches and other audiovisual content.

## **SPONSORSHIP AGREEMENT WITH CEGID**

A six-month sponsorship agreement between Olympique Lyonnais SAS and Cegid expired at the end of 2013. During the following financial year, this agreement was renewed for six months, i.e. until 30 June 2014. The Cegid brand appeared on OL men's team's shirt during Ligue 1 home and away matches. The agreement provides for visibility in the stadium to complement Cegid's presence on players' shirts. In parallel with the men's team, the Cegid brand also appeared on OL women's team's shirts during Division 1 home and away matches.

The agreement with Cegid was renewed for the 2014/15 season, i.e. for one year. The Cegid brand appears on both the OL men's and women's team's shirts during Ligue 1 and Division 1 home and away matches, respectively, as well as on youth team shirts.

The agreement with Cegid was renewed for an additional year, i.e. until 30 June 2016. The Cegid brand appears on both the OL men's and women's team's shirts during Ligue 1 and Division 1 home and away matches, respectively.

## **SPONSORSHIP AGREEMENT WITH 24OPTION**

Olympique Lyonnais has signed an agreement with 24Option for two seasons, i.e. until 30 June 2017, with a reciprocal option to exit at the end of the 2015/16 season. 24Option's logo will be displayed on players' shirtsleeves during French Ligue 1 home and away matches. 24Option will also receive visibility on advertising screens at the stadium, on TV and on social media, as well as hospitality services for public relations and tickets to matches.

## **SPONSORSHIP AGREEMENT WITH GROUPAMA**

On 12 June 2015, Olympique Lyonnais SAS and other OL Groupe companies signed a 3.5-year sponsorship agreement with Groupama Rhône-Alpes Auvergne, effective until 31 December 2018. This sponsorship agreement offers visibility and hospitality benefits and includes the naming of the new men's and women's professional training academy in Meyzieu, close to the new stadium. Construction on the academy began in September 2015, with delivery scheduled for the second half of 2016. The agreement also includes a naming option on the training grounds.

## **OL Park founding partnership, technological partnership and official supplier agreements**

As part of the OL Park preparations, Olympique Lyonnais SAS and Foncière du Montout signed several OL Park founding partnership and technological partnership agreements (with Onet and Microsoft in particular) as well as several official supplier agreements (with Coca-Cola, Heineken and Pernod, in particular). These agreements are not major partnership agreements, however.

## **Other women's team agreements**

In addition to these significant contracts, the women's section of Olympique Lyonnais and its professional team have signed or renewed numerous sponsorship agreements, including with Vicat, Cummins, April, Cegid, Setreal, Groupama, GDF-Suez, CNR, Intermarché, Cofagest, Orpi, Leroy Merlin, Keolis and Toupargel. These sponsorships demonstrate the attractiveness of women's football and the importance of focusing the Olympique Lyonnais brand's future marketing initiatives on gender parity in professional football.

## **OL Academy**

The OL Academy has also developed shirt sponsorship agreements, demonstrating the attractiveness and the performance of the Olympique Lyonnais youth teams. Specifically, the Clairefontaine brand appears on their shirt front, and other partners, such as Auto Distribution, Cegid, MDA and McDonald's, also appear on their shirts. The Academy has extended its "shirt" partnerships and signed a broadened sponsorship agreement with Groupama including the naming of the training Academy.

## **2.4 Olympique Lyonnais Park**

Since 1 July 2015, the principal events concerning construction of the new stadium have been as follows:

- 28 August 2015: Modified stadium construction permit approved.
- 9 October 2015: Construction started on the new mixed-sex training academy building in Meyzieu

- On 14 December 2015, Vinci sold 40,000 bonds with a par value of €40 million to Pathé, following Pathé's exercise of the sale commitment granted by Vinci. The transferred bonds are those subject to the purchase commitment granted by Pathé (see financial press release dated 16 December 2015).

As of 31 December 2015, construction work-in-progress amounted to €379 million and the stadium entered into operation in January 2016.

## **2.5 Repayment of OCEANE bonds**

As of 28 December, the OCEANE bonds were fully repaid, in accordance with the schedule.

# **3 Financial statements for the first half of 2015/16**

## **3.1 Statement of IFRS compliance**

These condensed consolidated first-half financial statements have been prepared in accordance with IAS 34 "Interim Financial Reporting".

The standards, amendments and interpretations that the Company must apply starting from the financial year beginning on 1 July 2015 had no impact on the Group's financial statements or are not applicable.

In accordance with that standard, the consolidated financial statements are presented with a condensed version of the notes.

The accounting principles and procedures applied are identical to those used for closing the consolidated financial statements for the year ended 30 June 2015. These are detailed in Registration Document no. D.15-0983. The information disclosed in the notes to the first-half statements relate only to the significant items, transactions and events needed to understand the changes in the financial condition and performance of the Group. The standards and interpretations applicable from 1 July 2015 did not have an impact on the Company's financial statements.

OL Groupe has not used accounting principles contrary to IFRS that are mandatory for financial years beginning on or after 1 July 2015 and not yet adopted at the European level. The Company does not expect standards and interpretations published by IASB but not yet approved by the European Union, or for which the European Commission has decided to defer the effective date, to have a significant impact on the financial statements.

## **3.2 Presentation of statements**

These condensed consolidated financial statements should be read in conjunction with the financial statements for the financial year ended 30 June 2015. Amounts in the financial statements are shown in thousands of euros.

In these interim financial statements all Group entities and the Group itself apply the same principles as those used in the annual financial statements. The standards, amendments and interpretations that came into effect during the financial year beginning on 1 July 2015 (in particular the 2010-12 and 2011-13 improvement cycles) are either not applicable or do not have an impact on the Group's financial statements.

The Group has not elected for prospective adoption of the standards, amendments and interpretations adopted by the European Commission (or for which early adoption was possible) and which came into effect after the closing date. This applies in particular to the annual improvement cycle 2012-14. The Group's analysis indicates that these standards, amendments and interpretations should not have a significant impact on consolidated equity at the end of the financial year.

The Group has not used accounting principles contrary to IFRSs that were mandatory in 2015, whose impact on 2015 financial statements would have been significant. The Group does not expect standards, amendments and interpretations published by IASB and mandatory in 2015 but not yet approved by the European Union (and whose early adoption is not possible at the European level) to have a significant impact on its financial statements in the years to come.

Moreover, the Company has not yet analysed the impact of IFRS 9 "Financial Instruments" and IFRS 15 "Revenue from Contracts with Customers", which were voted by the IASB and will become effective for financial years beginning on or after 1 January 2018. These standards have not yet been adopted by the European Commission, as fundamental issues are currently being discussed and are expected to result in amendments by the IASB.

The information disclosed in the notes to the first-half financial statements relate to the significant items, transactions and events needed to understand the changes in the financial condition and performance of the Group.

The first-half statements of OL Groupe include the financial year's initial sales of player registrations (the summer transfer window between 1 July and 31 August 2015) and receipts relating to the group stage of the UEFA Champions' League.

The results of the first half of the year are not representative of those that can be expected for all of the 2015/16 financial year.

### **3.3 Use of estimates**

In preparing financial statements that comply with the IFRS conceptual framework, management is required to make estimates and assumptions that affect the amounts shown in the financial statements. The key items affected by estimates and assumptions are impairment tests of intangible assets of a definite or indefinite life, capitalisation of deferred taxes deriving from tax-loss carryforwards and provisions. These estimates are based on an assumption of continuity of operations and are calculated using information available at the time. The estimates were calculated during the current recession, the extent and duration of which cannot be precisely determined.

Estimates may be revised if the circumstances on which they were based should change or if new information becomes available. Actual results may differ from these estimates. For the half-year financial statements, valuations have been established as if the interim period were a stand-alone period.

The notes presented below reiterate the principles for determining certain balance sheet and income statement line items.



### 3.4 Scope of consolidation

Company	Head office Company no.	Revenue	Number of months consolidated	% Control 31/12/15	% Interest 31/12/15	% Control 30/06/15	% Interest 30/06/15	
Olympique Lyonnais Groupe SA	Lyon 421577495	Holding company	6					--
<b>COMPANIES OWNED BY OLYMPIQUE LYONNAIS GROUPE</b>								
Olympique Lyonnais SAS	Lyon 385071881	Sports club	6	100.00	100.00	100.00	100.00	FC
OL Voyages SA (1)	Lyon 431703057	Travel agency	6	50.00	50.00	50.00	50.00	FC
Megastore SCI	Lyon 444248314	Property	6	100.00	100.00	100.00	100.00	FC
OL Organisation SAS	Lyon 477659551	Security and reception	6	100.00	100.00	100.00	100.00	FC
BS SARL	Lyon 484764949	Hairdressing	6	0.00	0.00	40.00	40.00	EM
Foncière du Montout SAS	Lyon 498659762	Property	6	100.00	100.00	100.00	100.00	FC
AMFL SAS	Lyon 788746212	Medical centre	6	51.00	51.00	51.00	51.00	FC
<b>SPECIAL-PURPOSE ENTITIES <sup>(2)</sup></b>								
OL Association	Lyon 779845569	Association	6					FC
OL SCI	Lyon 401930300	Property	6					FC

FC: Full consolidation

EM: Equity method

(1) OL Voyages, which is 50%-owned, is fully consolidated, as its executive officers are appointed by OL Groupe.

(2) Companies controlled by the Group by virtue of a contract, an agreement or a clause in the Articles of Association are fully consolidated, even if the Group does not own any of the share capital (special purpose entities).

## Closing dates

All Group companies close their accounts on 30 June each year except for OL SCI (31 December). For this entity, financial statements have been prepared for the period from 1 July to 31 December.

## 4 Notes to the balance sheet

### 4.1 Movements in non-current assets

#### 4.1.1 Goodwill (net value)

Impairment of non-financial assets: As indicated in Note 2.7.4 to the 2014/15 financial statements, intangible assets with an indefinite lifetime and goodwill are systematically subjected to impairment tests at each closing date. In practice, intangible assets with an indefinite lifetime and goodwill are not significant.

(in € 000)	30/06/15	Increases	Decreases	31/12/15
Olympique Lyonnais SASU	1,866			1,866
<b>TOTAL</b>	<b>1,866</b>	<b>0</b>	<b>0</b>	<b>1,866</b>

The impairment tests carried out as described in Note 2.8 did not lead to any impairment being recognised for the periods presented.

#### 4.1.2 Other intangible assets

Intangible assets and property, plant & equipment with a finite lifetime are subject to impairment tests when there is an indication of a loss in value at the end of the first half of the year, or when there was an indication of a loss in value at the previous closing. These tests are performed on player registrations (see Note 2.7.4 to the consolidated 2014/15 financial statements).

The calculation methods used for the impairment tests performed as of 31 December 2015 are the same as those used for the 30 June 2015 closing.

Movements during the period were as follows:

(in € 000)	30/06/15	Increases	Sale	31/12/15
Concessions, patents and media rights	1,407	101	-59	1,449
Amortisation of concessions and patents	-553	-76	57	-572
<b>Other intangible assets</b>	<b>854</b>	<b>25</b>	<b>-2</b>	<b>876</b>
Player registrations	44,439	41,126	-23,986	61,579
Amort. of player registrations <sup>(1)</sup>	-36,078	-6,914	23,986	-19,006
Impairment of player registrations <sup>(2)</sup>	0			0
<b>Player registrations</b>	<b>8,361</b>	<b>34,213</b>	<b>0</b>	<b>42,573</b>

(1) An analysis as of 31 December 2015 led to a change of €517 thousand in the useful life of a player registration.

(2) Player registrations have been subjected to an impairment test under the aforementioned conditions. This test did not reveal any loss in value as of 31 December 2015.

The net carrying amount of player registrations is shown in the table below:

(in € 000)	Net value as of 31/12/15	Net value as of 30/06/15
Contracts expiring in 2016	926	2,899
Contracts expiring in 2017	2,688	3,592
Contracts expiring in 2018	6,502	1,580
Contracts expiring in 2019	9,152	291
Contracts expiring in 2020	23,309	
<b>Total player registrations</b>	<b>42,575</b>	<b>8,362</b>

#### 4.1.3 Property, plant & equipment

Movements during the period were as follows:

(in € 000)	30/06/15	Increases	Decreases	31/12/15
Work-in-progress: New stadium / OL Park <sup>(1)</sup>	313,792	65,540		379,332
Work-in-progress: training academy and training grounds <sup>(2)</sup>	624	5,503		6,127
Buildings and fixtures	20,627	711	-122	21,216
Equipment and furniture <sup>(3)</sup>	3,253	163	-51	3,365
<b>Gross amounts</b>	<b>338,296</b>	<b>71,917</b>	<b>-173</b>	<b>410,040</b>
Buildings and fixtures	-14,066	-643	28	-14,681
Equipment and furniture <sup>(3)</sup>	-2,648	-101	51	-2,698
<b>Accumulated depreciation</b>	<b>-16,714</b>	<b>-744</b>	<b>79</b>	<b>-17,379</b>
<b>Net amounts</b>	<b>321,585</b>	<b>71,173</b>	<b>-94</b>	<b>392,666</b>

- (1) Acquisitions of €65,540 thousand related to construction work-in-progress on OL Park included €7,178 thousand in interest expense incorporated into the initial cost of the asset, in accordance with IAS 23. The cumulative total of capitalised interest was €16,074 thousand. The stadium entered into operation on 8 January 2016, in line with the established schedule. There was no indication of any identified loss in value that could lead to recognition of impairment. Collateral related to the financing of OL Park is presented in Note 7.3.2.2.
- (2) Includes ongoing construction work for the new professional training grounds and the new OL Academy building. Both investments form part of the OL Park project.
- (3) Includes finance lease agreements restated in accordance with IAS 17: gross value of €1,290 thousand and depreciation of €1,128 thousand.

#### 4.1.4 Other financial assets and investments

Movements during the period were as follows:

(in € 000)	30/06/15	Increases	Decreases	31/12/15
Other non-current financial assets <sup>(1)</sup>	2,891	234	-337	2,788
<b>Gross amounts</b>	<b>2,891</b>	<b>234</b>	<b>-337</b>	<b>2,788</b>
Write-downs	-7			-7
<b>Net amounts</b>	<b>2,884</b>	<b>234</b>	<b>-337</b>	<b>2,781</b>

(1) "Other non-current financial assets" mainly comprised investments relating to the construction effort (loans with an initial maturity of 20 years) and €0.3 million related to the balance of the collateral reserve on the sale-discounting of the tax-loss carryback receivable, expiring in March 2017.

#### 4.1.5 Changes in investments in associates

(in € 000)	31/12/15	30/06/15
Opening balance	1	1
Dividends		
Changes in the scope of consolidation	-1	
Share in net profit of associates		
<b>Closing balance</b>	<b>0</b>	<b>1</b>

Following the liquidation of BS SARL, there were no more investments in associates.

#### 4.2 Current assets

Movements in current assets were as follows:

(in € 000)	31/12/15	30/06/15
Inventories <sup>(1)</sup>	2,461	1,248
Provisions on inventory	-82	-67
<b>Net inventories</b>	<b>2,378</b>	<b>1,180</b>
Trade receivables <sup>(2)</sup>	51,353	28,926
Provision for bad debts	-859	-842
<b>Net trade receivables</b>	<b>50,494</b>	<b>28,084</b>
Player registration receivables	15,949	7,481
Provisions on player registration receivables	-1,800	-1,800
<b>Net player registration receivables</b>	<b>14,149</b>	<b>5,681</b>
Other current financial assets <sup>(3)</sup>	8,855	15,649
<b>Other current financial assets</b>	<b>8,855</b>	<b>15,649</b>
Tax payable on total revenue	11,695	12,590
Income tax receivable	129	1,126
Other tax receivables	1,650	218
Social security receivables	8	9
Other current assets <sup>(4)</sup>	17,091	12,922
Prepaid expenses	2,838	2,151
<b>Total other current assets</b>	<b>33,411</b>	<b>29,016</b>
Provisions on other assets		
<b>Net other assets</b>	<b>33,411</b>	<b>29,016</b>

- (1) Inventories related to the Merchandising business. The increase is related to taking possession of OL Park and opening the new OL Park store.
- (2) Following implementation of the syndicated loan on 27 June 2014 and the company's obligation to secure 50% of outstandings under the facility by transferring invoices under the "Dailly" law, OL SAS invoiced part of its media and marketing rights in advance as well as certain sponsoring contracts, some of which related to the 2015/16 season, for a total of €33.7 million (incl. VAT), with a view towards discounting them as guarantees (€14.7 million as of 30 June 2015). The pre-VAT amount of these advance invoices is offset by unearned revenue recognised on the liabilities side of the balance sheet under "Other current liabilities, deferred income and accruals". There were no unprovisioned, past-due receivables.
- (3) Other current financial assets were comprised of investment accounts pledged on behalf of Foncière du Montout in line with the commitments given as part of the financing of OL Park.
- (4) Other current assets include the current portion of the investment subsidy that Foncière du Montout is to receive from the CNDS, in the amount of €4 million, and the balance of receivables due in respect of the Club's participation in the Champions League.

Receivables on player registrations broke down as follows:

(in € 000)	31/12/2015		30/06/2015	
	current	non-current	current	non-current
Receivables on registrations sold in 2010/11			598	
Receivables on registrations sold in 2011/12	215		182	
Receivables on registrations sold in 2012/13				
Receivables on registrations sold in 2013/14	33		41	
Receivables on registrations sold in 2014/15	2,100		4,859	
Receivables on registrations sold in 2015/16	11,800	2,940		
<b>Player registration receivables (gross)</b>	<b>14,148</b>	<b>2,940</b>	<b>5,681</b>	
	<b>17,088</b>		<b>5,681</b>	

## Cash and cash equivalents

The cash and cash equivalents line item includes euro-denominated money-market funds when the criteria recommended by the AMF (very low volatility, sensitivity and risk of loss in value) are met.

In the case of bank accounts and pledged mutual fund units, these assets are reclassified as other financial assets (current or non-current).

Movements during the period were as follows:

(in € 000)	Historical cost as of 31/12/15	Market value as of 31/12/15	Historical cost as of 30/06/15	Market value as of 30/06/15
Shares of mutual funds <sup>(1)</sup>	19,526	19,526	35,294	35,294
Cash	3,765	3,765	4,010	4,010
<b>Total</b>	<b>23,291</b>	<b>23,291</b>	<b>39,304</b>	<b>39,304</b>

- (1) Investments only in euro-denominated money-market mutual funds or capital-guaranteed, fixed-income investments. Historical cost is equal to market value, as the shares were sold then repurchased on the closing date. Investments that are subject to restrictions and/or have been pledged as collateral, totalling €8,855 thousand, were reclassified to "Other current financial assets" as of 31 December 2015. These mutual fund shares were sold subsequent to the financial year end.

### 4.3 Deferred taxes

The following table shows a breakdown of deferred tax assets and liabilities by type:

(in € 000)	30/06/2015	Impact on profit/loss	Other items in comprehensive profit/loss	31/12/15
Tax-loss carryforwards (1)	6,409	-5,088		1,321
Deferred taxes related to player registrations	-679	-177		-856
Other deferred tax assets (2)	7,285	111	273	7,669
<b>Deferred tax assets</b>	<b>13,014</b>	<b>-5,154</b>	<b>273</b>	<b>8,134</b>
<b>Deferred tax liabilities</b>	<b>0</b>			<b>0</b>
<b>Net amounts</b>	<b>13,014</b>	<b>-5,154</b>	<b>273</b>	<b>8,134</b>

- (1) Deferred tax assets consisted in part of tax-loss carryforwards of companies in the OL tax consolidation group. They are capitalised only when it is probable that they can be set off against future profits or against deferred tax liabilities or by taking advantage of tax opportunities. Future profits are based on the most recent forecasts developed by management, limited to five years. For reasons of conservatism, while waiting for OL Park to enter service, which it did in January 2016, no deferred taxes have been capitalised on losses since 30 June 2012. The amount of taxes corresponding to non-capitalised losses totalled €23.7 million as of 31 December 2015 vs. €28.8 million as of 30 June 2015. The €5.1 million reversal of deferred tax assets recognised during the period corresponds to the use of tax-loss carryforwards as of 31 December 2015, owing to the Group's sizeable taxable profit.
- (2) Deferred taxes recognised directly in other comprehensive income were related to the impact of recognising the hedging instruments related to the OL Park financing at fair value. The balance was principally composed of the timing difference related to removing the €20 million investment grant revenue for the construction of the OL Park, recognised in the accounts of the subsidiary Foncière du Montout, from the consolidated statements (impact of €6.7 million).

Forecasts are based on the assumptions that the team will participate in European competitions and rank near the top of the Ligue 1 table, and that the player registration sales strategy will continue. Management has created several scenarios, but no scenario is considered reasonably likely to give rise to an impairment loss on the deferred tax assets recognised as of 31 December 2015.

### 4.4 Notes on equity

The statement of changes in equity is presented in the first part of the financial statements.

The share capital comprises ordinary shares and has not changed.

(in € 000)	31/12/2015	30/06/2015
Number of shares	46,359,273	46,344,502
Par value in €	1.52	1.52
<b>Share capital</b>	<b>70,466</b>	<b>70,444</b>

	Number of shares	Par value in €	Share capital	Share premiums
As of 30/06/15	46,344,502	1.52	70,444	103,338
Changes	14,771		22	12
As of 31/12/15	46,359,273	1.52	70,466	103,350



Reserves broke down as follows:

(in € 000)	31/12/2015	30/06/2015
Legal reserves	2,180	2,013
Regulated reserves	37	37
Other reserves	130	130
Retained earnings	27,262	24,085
<b>Total parent-company reserves</b>	<b>29,609</b>	<b>26,265</b>
Other Group reserves	-148,320	-125,046
<b>Total reserves</b>	<b>-118,711</b>	<b>-98,781</b>

“Other equity” is composed of the following items:

(in € 000)	31/12/2015	30/06/2015
Equity component of the OCEANE bonds <sup>(1)</sup>		2,051
OSRANES <sup>(2)</sup>	77,956	77,969
<b>Total other equity</b>	<b>77,956</b>	<b>80,020</b>

(1) Following the repayment (or conversion) of OCEANE bonds, the “other equity” portion of this instrument was recycled into reserves.

(2) Proceeds from the OSRANE issue totalled €80.2 million (gross) and €78.1 million net of issue costs. The changes occurring following the issue correspond to the bond conversions. Since the OSRANES will be fully repaid in OL Groupe shares (including the remuneration portion), they have been fully recognised as equity.

## 4.5 Provisions

### 4.5.1 Provisions for pension obligations

(in € 000)	31/12/2015	30/06/2015
<b>Present value of opening commitments</b>	<b>1,075</b>	<b>1,028</b>
Changes in the scope of consolidation		-24
Financial costs (financial provision)	22	25
Cost of services provided during the financial year	100	55
Other		
Amortisation of unearned past service costs		
<b>Projected present value of closing commitments</b>	<b>1,197</b>	<b>1,084</b>
Actuarial variance for the financial year		-9
<b>Present value of closing commitments</b>	<b>1,197</b>	<b>1,075</b>

Changes were recognised by extrapolating the commitment from 30 June to 31 December 2015, holding actuarial parameters constant. Actuarial differences were not recognised, as their impact was not significant.

#### 4.5.2 Provisions for risks and contingencies (less than one year)

(in € 000)	30/06/2015	Increases	Decreases		31/12/2015
			Used	Unused	
Provisions for disputes and litigation	273	1,500	-204		1,569
Provisions for other risks					
<b>Total</b>	<b>273</b>	<b>1,500</b>	<b>-204</b>	<b>0</b>	<b>1,569</b>

Various provisions for disputes and litigation, in particular labour disputes, have been recognised during the period, according to management's best estimate of the risk as of the closing date, and based on legal advice.

As these cases are complex, there is judicial uncertainty over which the Group does not have control, and the amount claimed by plaintiffs may exceed the amount of the provision.

The change in provisions is recognised in profit/loss from ordinary activities.

#### Contingent assets and liabilities

The Group has not identified any contingent assets or liabilities.

#### 4.6 Breakdown of liabilities by maturity

(in € 000)	31/12/2015	One year or less	One to five years	More than five years	30/06/2015
Financial debt excl. new stadium / OL Park financing <sup>(1)</sup>	22,124	1,427	20,697		25,462
Financial liabilities related to financing for the new stadium / OL Park <sup>(2)</sup>	247,888		10,307	237,581	176,653
Other non-current liabilities <sup>(3)</sup>	22,938		5,718	17,220	22,144
Suppliers	11,556	11,556			10,463
Player registration payables <sup>(4)</sup>	24,800	18,299	6,501		2,131
Tax liabilities <sup>(5)</sup>	23,865	22,089	1,776		17,138
Social security liabilities	20,993	20,993			23,111
Liabilities on non-current assets and other liabilities <sup>(6)</sup>	18,285	18,285			35,592
Unearned revenue <sup>(7)</sup>	33,646	33,646			17,011
<b>Total</b>	<b>426,095</b>	<b>126,295</b>	<b>44,999</b>	<b>254,801</b>	<b>329,705</b>

(1) Financial liabilities maturing in less than one year consisted of the remainder of the current portion of older construction-related loans (OL Store and the Tola Vologe academy). Financial liabilities maturing in one to five years primarily consisted of credit facilities granted to Olympique Lyonnais SAS in the amount of €16.6 million net of set-up costs at interest rates based on Euribor plus a negotiated margin, the BPI loan of €2.4 million to OL Groupe and the amounts currently being drawn down on the Groupama facility relating to the construction of the new academy building in Meyzieu.

(2) Financial liabilities maturing in more than five years corresponded to the final repayments of the BPI loan. The financial debt maturity schedule does not show unaccrued interest. Debt net of cash is presented in Note 4.7.3.

The maturity of liabilities related to the restatement of leases in accordance with IAS 17 (excl. unaccrued interest) was as follows:

(in € 000)	31/12/2015	One year or less	One to five years	More than five years
Obligations under finance leases	40	40		
<b>Total</b>	<b>40</b>	<b>40</b>	<b>-</b>	<b>-</b>

- (2) Financial liabilities relating to the new stadium / OL Park primarily consisted of drawdowns on the bond financing from Vinci, Pathé and CDC (€112 million), less structuring costs, which are amortised using the effective interest rate method, as well as the related accrued interest. They also included drawdowns since 30 January 2015 on the “mini-perm” bank loan (incl. the VAT line), which totalled €140.1 million at 31 December 2015 including €12.7 million of set-up costs and the related interest expense, for a net amount of €128.8 million.
- (3) Non-current liabilities primarily included €19.7 million related to the CNDS investment subsidy, recognised as long-term unearned revenue, and the fair value of interest-rate hedging swaps on OL Park of €3 million (vs. €2.5 million as of 30 June 2015).
- (4) Player registration payables are detailed below.

(in € 000)	31/12/2015		30/06/2015	
	current	non-current	Current	Non-current
Payables on acquisitions in 2008/09			598	
Payables on acquisitions in 2013/14	82		92	82
Payables on acquisitions in 2014/15	165		1,194	165
Payables on acquisitions in 2015/16	18,052	6,501		
<b>Total player registration payables</b>	<b>18,299</b>	<b>6,501</b>	<b>1,884</b>	<b>247</b>
	<b>24,800</b>		<b>2,131</b>	

- (5) The non-current portion of tax liabilities corresponded to the tax on high incomes, for which a payment schedule has been agreed upon with the tax authority. This non-current component was recognised in “Other non-current liabilities” on the consolidated balance sheet.
- (6) Including €18.1 million on property, plant & equipment in progress.
- (7) Deferred income and accruals included the amounts related to sponsorship agreements and marketing and media rights invoiced in advance with a view towards transferring the invoices as collateral under the syndicated loan agreement in accordance with the French “Daily” law. These amounts totalled €28.1 million (excl. VAT) as of 31 December 2015. The remaining balance was comprised of unearned revenue, which primarily derived from 2015/16 season ticket subscriptions.

## 4.7 Financial instruments

### 4.7.1 Fair value of financial instruments

The breakdown of financial assets and liabilities according to the special IAS 39 categories and the comparison between book values and fair values are given in the table below (excluding social security and tax receivables & liabilities).

(in € 000)	Fair value hierarchy	Assets at fair value through profit or loss	Cash flow hedge	Receivables and liabilities at cost and loans at amortised cost	Net value as of 31/12/15	Fair value as of 31/12/15
Player registration receivables				17,089	17,089	17,089
Other non-current financial assets				2,781	2,781	2,781
Trade accounts receivable				50,494	50,494	50,494
Other current financial assets	1	8,855			8,855	8,855
Other current assets				17,091	17,091	17,091
Marketable securities	1	19,526			19,526	19,526
Cash and cash equivalents	1	3,765			3,765	3,765
<b>Financial assets</b>		<b>32,146</b>		<b>87,455</b>	<b>119,601</b>	<b>119,601</b>
New stadium bonds	2			119,071	119,071	119,071
New stadium mini-perm loan	2			128,817	128,817	128,817
Other financial liabilities				21,708	21,708	21,708
Player registration payables				24,800	24,800	24,800
Suppliers				11,556	11,556	11,556
Other non-current liabilities (1)	2		2,988		2,988	2,988
Other current liabilities (2)				18,285	18,285	18,285
<b>Financial liabilities</b>			<b>2,988</b>	<b>324,237</b>	<b>327,225</b>	<b>327,225</b>

Level 1: prices are listed on an active market; Level 2: fair value based on observable data; Level 3: fair value based on unobservable data.

(1) This amount corresponds to the fair market value of hedging instruments as of 31 December 2015 in connection with the future principal bank loan for the OL Park project.

(2) Excluding social security and tax receivables/payables and accruals.

OL Groupe only has level 1 financial assets (marketable securities) and liabilities, i.e. whose prices are listed on an active market. Level 2 financial instruments (fair value based on observable data) relate to swap agreements and loan agreements and the Group had no level 3 instruments (fair value based on unobservable data) during the financial years presented in this report.

The IFRS 13 analysis did not reveal the need to recognise adjustments for counterparty risk (risk of non-payment of financial assets) or for own credit risk (risk on financial liabilities).

### 4.7.2 Risk management policies

OL Groupe is not exposed to exchange rate risks to any significant extent in the course of its business.

#### Liquidity risk

The Group, via its subsidiary Olympique Lyonnais SAS, has a syndicated operating line of

credit initially totalling €34 million which will be reduced to €30 million in January 2016, then €25 million on 31 January 2017, and will mature on 30 September 2017. This agreement has been entered into with Crédit Lyonnais as the coordinator, Lyonnaise de Banque as the co-coordinator, and Crédit Lyonnais, Groupe Crédit Mutuel-CIC (represented by Banque Européenne du Crédit Mutuel and Lyonnaise de Banque) as arrangers. The banking pool consists of the following 10 highly reputed financial institutions: Crédit Lyonnais, Lyonnaise de Banque, Banque Européenne du Crédit Mutuel, BNP Paribas, Banque Populaire Loire et Lyonnais, Caisse d'Épargne Rhône-Alpes, HSBC France, Natixis, Société Générale and Groupama Banque.

All OCEANE 2010 bonds had either been converted or repaid as of 28 December 2015, their maturity date, and in June 2015, the Company strengthened its shareholders' equity through a capital increase of around €53 million, so as to finalise its OL Park investment programme and meet the Group's operating needs.

As current assets are greater than current liabilities as of 31 December 2015, no detailed information is disclosed on maturities of less than one year.

### **Signature risk**

This risk involves principally transactions related to cash investments.

Group investments were comprised of:

- Marketable securities including standard money-market mutual funds repayable on demand and interest-bearing deposit accounts.

The Group carries out its financial transactions (lines of credit, investments, etc.) with top-tier banks. It spreads financial transactions among its partners so as to limit counterparty risk.

### **Loan agreements**

#### **Syndicated operating credit line**

As described above, the Group benefits from a syndicated loan agreement entered into on 27 June 2014 by Olympique Lyonnais SAS, guaranteed by OL Groupe, and a pool of 10 banks. The confirmed credit line totalled €34 million until OL Park entered into operation (January 2016), when it was reduced to €30 million. In January 2017, it will be reduced to €25 million and will mature on 30 September 2017. The amount drawn down in cash totalled €17 million as of 31 December 2015. Fifty percent of all amounts drawn down or guaranteed under this syndicated loan agreement are in turn secured by receivables transferred under the French *Dailly* law, which specifies the type of invoices that can be so transferred.

The loan agreement includes customary covenants and clauses for accelerated repayments, which are set out below.

#### **Credit agreements related to the OL Park financing**

As part of the financing for the new stadium, Foncière du Montout, a Group subsidiary, signed certain financing agreements in July 2013. The principal components thereof are as follows:

- €136.5 million in senior, mini-perm bank financing, signed on 26 July 2013. In addition, during the construction period, a €10 million VAT facility is being used to finance the delay in the reimbursement of VAT from the French government to Foncière du Montout. The mini-perm bank financing has a term of seven years and is repayable at maturity. It also requires that, in the event of an excess of available cash, Foncière du Montout make partial, early repayments every six months beginning on 30 September 2016 on the basis of (i) a percentage of excess available cash that will change over time and (ii) the balance of available cash after bond interest is paid or reserved for. Interest is payable monthly during the construction phase, and will be payable half-yearly once the new stadium is delivered.

The mini-perm loan will be governed by three types of ratios: (i) a mini-perm debt paydown ratio, calculated every six months, (ii) a debt service ratio, calculated every six months on a rolling 12-month basis, with a threshold varying between 1.75 and 1.90 depending on the reference period and (iii) a loan life cover ratio (LLCR) (ratio of the present value of future cash flows discounted at the interest rate on the debt + available amounts in the reserve account / debt outstandings), calculated over 20 years as of the stadium delivery date and 18 months before the mini-perm loan refinancing date, with a threshold of 1.50. These ratios are calculated from the date the stadium enters into service.

The €10 million VAT facility will be repaid by Foncière du Montout as the French government reimburses VAT. This facility is extended by several senior lenders. Interest is payable monthly.

The lenders under the mini-perm facility are senior in rank and benefit from several types of collateral. They hold a first lien on the stadium, the land on which it will be built, the 1,600 underground parking spaces, the land corresponding to the 3,500 outdoor parking spaces and the areas leading to the stadium. In addition, the following assets are pledged to the lenders: the shares OL Groupe holds in Foncière du Montout, the bank accounts of Foncière du Montout (with certain exceptions) and receivables held by Foncière du Montout on various debtors, including OL SAS. A wholly-owned subsidiary of OL Groupe, OL SAS is linked to Foncière du Montout by an agreement under which Foncière du Montout will make the stadium available.

- €112 million in bonds issued by Foncière du Montout, which breaks down as follows:
  - €80 million deriving from two issues of subordinated bonds carried out by Foncière du Montout, each in the amount of €40 million. SOC 55, a subsidiary of Vinci SA subscribed to these bonds (the "Vinci bonds") on 28 February and 1 September 2014. These two issues have been merged into a single series. Concurrently with the first bond issue on 28 February 2014, Foncière du Montout issued two special shares to SOC 55 giving that company certain rights in the corporate governance of Foncière du Montout. These rights would become effective only in the event the security provided to SOC 55 is not activated. These rights would be extinguished once SOC 55 no longer holds any of the bonds.

On 14 December 2015, Pathé purchased €40 million in Vinci bonds from SOC 55 under a sale commitment SOC 55 made to Pathé in July 2013.

SOC 55 benefits from a repayment guarantee from the Rhône *département* on a principal amount of €40 million that it still holds and a purchase commitment from Pathé guaranteeing that SOC 55 would receive, in the event Foncière du Montout should default, an amount equal to the unpaid interest on the Vinci bonds still held by SOC 55 on the due date.

Foncière du Montout issued free share warrants to Pathé, the Rhône *département* and to SOC 55, on the date of the first issue, i.e. 28 February 2014. These warrants will be exercisable by the two beneficiaries in the event their guarantees are called.

- €32 million deriving from three issues of Foncière du Montout subordinated bonds subscribed to by the Caisse des Dépôts et Consignations (CDC) (the "CDC bonds"). CDC subscribed to the first and second issues, which are fungible, on 28 February 2014 and 1 September 2014. Each issue totalled €11 million. CDC will subscribe to the third and last issue of €10 million, also fungible with the other two, on 15 June 2015.

At the time of issue, the CDC bonds were secured by (i) a first lien on the land represented by the training grounds (not included in the security granted to the senior lenders), (ii) a third lien on the stadium, the land on which it will be built, the 1,600 underground parking spaces, the land corresponding to the 3,500 outdoor parking spaces and the areas leading to the stadium, (iii) pledged bank accounts, and (iv) a pledge on the shares of Foncière du Montout, all the shares of Megastore SCI held by OL Groupe and the shares of Olympique Lyonnais SCI held by Association Olympique Lyonnais. In response to a request by OL Groupe, the CDC



agreed in February 2016 to release its pledge rights on all the shares of Megastore SCI held by OL Groupe and the shares of Olympique Lyonnais SCI held by Association Olympique Lyonnais in order that OL Groupe may freely dispose of the assets held by these two SCIs (located on land that is leased from the City of Lyon).

Concurrently with the first bond issue on 28 February 2014, Foncière du Montout issued a special share to CDC giving CDC certain rights in the corporate governance of Foncière du Montout. These rights could be activated if a case of accelerated maturity on these bonds arises (and provided CDC does not seek repayment of the bonds under the accelerated maturity clause). These rights would be extinguished once CDC no longer holds any of the bonds.

The Vinci, Pathé and CDC bonds have a lifetime of 109 months from the date of the first issuance of the bonds. Interest will be paid annually from 31 March 2017.

These bonds were subscribed to after Foncière du Montout used, or committed to use, all of the "cash" equity available on its books.

The bond indentures and loan agreements include commitments on the part of Foncière du Montout in the event of accelerated maturity that are customary for this type of financing. In particular, these include limits on the amount of additional debt and on the distribution of dividends, cross default clauses, stability in the shareholder structure of Foncière du Montout and OL Groupe and delays in the delivery of the stadium with respect to the original time frames.

Moreover, as previously mentioned, OL Groupe and OL Association signed a credit agreement in the amount of €14 million with Groupama Banque with a view to partially financing the construction work of the new training grounds in Décines and the new academy building in Meyzieu. The first drawdown of this credit line took place in November 2015 to finance the construction work of the new academy building in Meyzieu. It will continue to be used progressively until the construction work on the two buildings is finished.

#### **Commercial credit risk**

As of 31 December 2015, commercial credit risk had not changed since 30 June 2015. There were no significant past-due receivables not written down.

#### **Market risks - interest rate risks**

The Group has riskless, low-volatility funding sources that bear interest based on Euribor. It invests its available cash in investments that earn interest at variable short-term rates (Eonia and Euribor). In this context, the Group is subject to changes in variable rates and examines this risk regularly. The Finance Department tracks the Group's treasury on a daily basis using an integrated IT system. A weekly report of net treasury is prepared and used to track changes in debt and invested cash balances.

#### **Hedging programme related to the OL Park project**

To reduce its interest-rate risk exposure on the mini-perm senior bank debt, Foncière du Montout has implemented the first part of a deferred hedging programme. Specifically, it has negotiated private swap and cap agreements with top-tier banks. This hedging programme will be supplemented during the current financial year with other interest-rate derivatives and will ultimately total a notional amount averaging around €95 million.

With tests having proven the effectiveness of this instrument, the market value of €-0.8 million, before taxes, was recognised as of 31 December 2015 in other comprehensive income in the consolidated financial statements.

## **Risks related to the OL Park project**

### **Risks related to the construction and financing of OL Park**

Bringing the new stadium project to fruition was a long and complex process. As of the date of this report, all administrative authorisations related to the OL Park project have been obtained, and are no longer subject to appeal, and Vinci has delivered the stadium to Foncière du Montout, three weeks ahead of schedule.

Aside from the risk of appeals, the construction schedule for the new training grounds and academy building may be delayed by unexpected events, such as any of the architectural and technical constraints that may arise in a complex construction project, problems or litigation with building contractors or failure by service providers.

Such events could lead to delays and considerable additional costs, and in extreme circumstances, a risk of the new stadium not being built, which could have a significant unfavourable effect on the Group's strategy, business, financial position and results.

Major delays or the non-completion of these facilities may also significantly affect the Group's medium-term outlook.

To the best of the Company's knowledge as of the date of this report, there are no governmental, legal or arbitration proceedings that have had or may have a significant effect on the financial position or profitability of the issuer and/or the Group.

### **Management of risks related to the construction and financing of OL Park**

The Group has implemented a policy for managing these risks and has engaged the best advisers and experts in the respective fields.

Managing these risks is an integral part of the management of the project carried out by in-house teams and outside professionals. It is part of the Group's internal control system.

As developments in the OL Park project have gained momentum, OL Groupe's Board of Directors has taken the place of the Investment Committee and now examines the various components of the project and their progress directly. The Board also approves the investment decisions.

Furthermore, in September 2013, the Company created a Foncière du Montout Coordination Committee to closely supervise all of the activity of that subsidiary.

As of the date of this report, the project is estimated to cost approximately €450 million. This includes construction, general contractor fees, acquisition of the land, fit-out, studies, professional fees and financing costs. The €450 million total comprises the primary project, totalling €410 million, and €40 million in secondary investments.

The Group has adopted a financing structure to cover the €450 million cost. The secondary investments were mostly financed by Groupama loans and by equity raised in the capital increase of June 2015.

To reduce its interest-rate risk exposure on the mini-perm senior bank debt, Foncière du Montout has implemented the first part of a deferred hedging programme. Specifically, it has negotiated private interest-rate swap and cap agreements with top-tier banks. This hedging programme covers a notional amount averaging around €95 million.

Based on all of the bank and bond financing, which totals €248.5 million, Foncière du Montout should have an average annual financing rate, from the time the stadium begins operating, of around 7%. This rate will depend on the interest rate hedging programme to be implemented and future changes in benchmark rates.

### **Risks related to the outlook for revenue and profitability of OL Park**

Revenues are expected to derive essentially from ticketing, sponsoring, naming and receipts from other events (other than OL matches). The uncertainty of sport and a less favourable overall business performance could have a negative impact on some of these revenue sources. This could in turn have a significant unfavourable impact on the Group's earnings and financial condition, as the Company would have to make cash disbursements to repay the debt linked to OL Park, which could hinder its ability in future to obtain new financing.

### **Managing risks related to the outlook for revenue and profitability of Olympique Lyonnais Park**

The Company's revenue diversification strategy for OL Park, via the development of new resources independent of OL events, should reduce the impact that sporting uncertainty could otherwise have on the Group's earnings.

#### **4.7.3 Net financial debt**

Net debt represents the balance of financial liabilities, cash and cash equivalents and player registration payables and receivables (€-245.6 million as of 31 December 2015).

Below is a breakdown of financial debt net of cash, with a distinction between financial assets and liabilities relating to the OL Park project (carried by Foncière du Montout) on the one hand and the Group's operations on the other.

Also presented below is the Group's financial debt net of cash excluding the OL Park project (€-6.5 million as of 31 December 2015) and pledged marketable securities, in line with the definition used to calculate compliance under the financial covenants of the syndicated loan agreement (see Note 7.2). The Group was not subject to any covenant calculations as of 31 December 2015.

(in € 000)	31/12/2015			30/06/2015		
	OL Groupe excl. OL Park	OL Park financing	Consolidated total	OL Groupe excl. OL Park	OL Park financing	Consolidated total
Marketable securities	19,526		19,526	35,294		35,294
Cash	3,577	188	3,765	3,992	18	4,010
Bank overdrafts	-324	-92	-416	-216	-348	-564
<b>Closing cash balance (cash flow statement)</b>	<b>22,779</b>	<b>96</b>	<b>22,875</b>	<b>39,070</b>	<b>-330</b>	<b>38,740</b>
Pledged marketable securities	130	8,725	8,855	130	15,519	15,649
<b>Total cash and cash equivalents</b>	<b>22,909</b>	<b>8,821</b>	<b>31,730</b>	<b>39,200</b>	<b>15,189</b>	<b>54,389</b>
OCEANE bonds (portion > 1 year)						
OCEANE bonds (interest and current portion)				-4,028		-4,028
New stadium bonds		-119,071	-119,071		-115,317	-115,317
Mini-perm loan for the new stadium		-128,817	-128,817		-60,988	-60,988
Non-current financial debt	-20,697		-20,697	-20,559		-20,559
Current financial debt	-1,011		-1,011	-659		-659
<b>Debt net of cash</b>	<b>1,201</b>	<b>-239,067</b>	<b>-237,866</b>	<b>13,954</b>	<b>-161,116</b>	<b>-147,162</b>
Player registration receivables (current)	14,149		14,149	5,681		5,681
Player registration receivables (non-current)	2,940		2,940			
Player registration payables (current)	-18,299		-18,299	-247		-247
Player registration payables (non-current)	-6,501		-6,501	-1,884		-1,884
<b>Debt net of cash, including player registration receivables/payables and OCEANE bonds</b>	<b>-6,510</b>	<b>-239,067</b>	<b>-245,577</b>	<b>17,504</b>	<b>-161,116</b>	<b>-143,612</b>
<b>Debt net of cash, including player registration receivables/payables, but excluding OCEANE bonds</b>	<b>-6,510</b>	<b>-239,067</b>	<b>-245,577</b>	<b>21,532</b>	<b>-161,116</b>	<b>-139,584</b>
<b>Debt net of cash, including player registration receivables/payables, but excluding OCEANE bonds and pledged marketable securities</b>	<b>-6,640</b>	<b>-247,792</b>	<b>-254,432</b>	<b>21,402</b>	<b>-176,635</b>	<b>-155,233</b>

## 5 Notes to the income statement

### 5.1 Revenue

#### Revenue recognition

##### 5.1.1 Media and marketing rights and sponsorship receipts

Media and marketing rights are paid to the club in relation to its involvement in various competitions (French Ligue 1, UEFA Champions League, etc.).

Receipts from the French Professional League (LFP) are broken down into a fixed component recognised in proportion to the number of matches played, on a pro rata basis, and a variable component composed of a prestige premium based on the number of televised matches in which the club appears and a ranking premium allocated on the basis of the number of matches played.

Receipts from the Champions League are recognised on the basis of the revenue earned at the date of the first-half closing.

In accordance with the CNCC (French professional accounting body) instruction of 28 March 2007, and in compliance with IFRS, the options retained by the Group for the first-half closing are as follows:

- Fixed rights are recognised proportionately to the matches played as of the date of the first-half closing.
- Variable rights and sponsorship receipts are recognised using an estimate of the Ligue 1 position at the end of the season (as of 31 December 2015, the Company applied a ninth-place finish), on a pro rata basis.

##### 5.1.2 Ticketing

Receipts from ticketing are allocated for the period concerned, proportionately to the number of home matches played as of the date of first-half closing.

##### 5.1.3 Breakdown of revenue

(in € 000)	1st half 2015/16	1st half 2014/15
Media and marketing rights (LFP-FFF)	17,633	20,853
Media and marketing rights (UEFA)	36,956	2,031
Ticketing	7,578	5,008
Sponsoring - Advertising	11,069	12,479
Brand-related revenue <sup>(1)</sup>	8,426	8,250
<b>Revenue (excl. player trading)</b>	<b>81,662</b>	<b>48,621</b>
<b>Proceeds from sale of player registrations <sup>(2)</sup></b>	<b>26,163</b>	<b>3,898</b>
<b>Revenue</b>	<b>107,825</b>	<b>52,519</b>

The principal customers (Revenue > 10% of consolidated total) are the LFP (French professional football league), UEFA (Union of European Football Associations) and the sports marketing company Lagardère Sport (formerly Sportfive).

The sharp rise in revenue is primarily related to the Club's participation in the Champions League and the significant increase in proceeds from the sale of player registrations.

(1) Brand-related revenue broke down as follows:

(in € 000)	H1 2015/16	H1 2014/15
Derivative products	4,755	4,927
Image-related revenue	1,304	1,371
Other	2,367	1,952
<b>Brand-related revenue</b>	<b>8,426</b>	<b>8,250</b>

(2) Revenue from the transfer of player registrations broke down as follows:

(in € 000)	H1 2015/16	H1 2014/15
Yassine Benzia	1,000	
Dejan Lovren		1,900
Anthony Martial	8,732	
Clinton Njie	13,064	
Alassane Plea		750
Naby Sarr		1,000
Mohamed Yattara	1,920	
Mehdi Zeffane	1,000	
OTHER	447	248
<b>Total proceeds from the sale of player registrations</b>	<b>26,163</b>	<b>3,898</b>

#### 5.1.4 Breakdown of revenue by company

(in € 000)	1st half 2015/16	1st half 2014/15
Olympique Lyonnais Groupe and other	953	3,118
Olympique Lyonnais SASU	104,560	45,541
Foncière du Montout	591	441
M2A <sup>(1)</sup>	0	1,475
OL Voyages	1,329	970
OL Organisation	42	29
Association Olympique Lyonnais	332	946
SCI Megastore	18	
<b>Revenue</b>	<b>107,825</b>	<b>52,520</b>

(1) M2A exited the scope of consolidation on 30 June 2015.

## 5.2 Net depreciation, amortisation and provisions

(in € 000)	H1 2015/16	H1 2014/15
Depreciation, amortisation and provisions on intangible assets and PP&E	-820	-861
On retirement bonuses, net (1)	-122	-62
Other risk provisions, net	-1,296	2,167
Net provisions on current assets	-32	-130
<b>TOTAL EXCLUDING PLAYER REGISTRATIONS</b>	<b>-2,270</b>	<b>1,115</b>
Amortisation of non-current assets: player registrations (2)	-6,915	-5,122
Provisions on player registrations		
Provisions on player registration receivables		
<b>TOTAL PLAYER REGISTRATIONS</b>	<b>-6,915</b>	<b>-5,122</b>

(1) Includes €22 thousand recognised in net financial income/expense

(2) Includes €517 thousand in accelerated amortisation, following a change in useful life as of 31 December 2015.



### 5.3 Residual value of player registrations

(in € 000)	1st half 2015/16	1st half 2014/15
Decreases in player registration assets		
Liabilities related to registrations sold		
Player registrations held for sale		
<b>Residual value of player registrations</b>	<b>0</b>	<b>0</b>

Registrations sold during the half-year period were only those of players from the OL Academy

### 5.4 Personnel costs

Expenses of football team personnel, and bonuses in particular, are recognised in accordance with Ligue 1 position options chosen by management.

(in € 000)	1st half 2015/16	1st half 2014/15
Payroll	-34,305	-26,942
Social security charges	-12,260	-9,503
<b>TOTAL</b>	<b>-46,565</b>	<b>-36,445</b>

### 5.5 Net financial income/expense

(in € 000)	H1 2015/16	H1 2014/15
Revenue from cash and cash equivalents	10	83
Interest on credit facilities	-397	-531
Interest expense on OCEANE bonds	-244	-1,267
Discounting of player registration payables		
Discounting of player registration receivables		8
<b>Net cost of financial debt</b>	<b>-631</b>	<b>-1,707</b>
Financial provisions net of reversals		
Other financial income and expense	-175	229
<b>Other financial income and expense</b>	<b>-175</b>	<b>229</b>
<b>Net financial expense</b>	<b>-806</b>	<b>-1,478</b>

The OSRANE bonds do not generate any financial expense, as the coupons are paid in OL Groupe shares that will be delivered when the bonds are redeemed. €7,178 thousand in loan interest was capitalised as of 31 June 2015 in the construction cost of the new OL Park stadium. As of 31 December 2014, loan interest totalled €2,580 thousand.

## 5.6 Income tax

### Assessment of the tax credit or charge

- The standard rate of 33.33% is used for the calculation of the tax credit or expense, increased by the supplementary tax.
- The tax credit or expense for the whole Group is calculated on the basis of each entity's actual situation, similarly to the annual closing.

Using a method based on the average annual tax rate would not lead to a significant difference from the current approach.

Tax-loss carryforwards are capitalised when it is probable that they can be set off against future profits or against deferred tax liabilities or through tax opportunities taken at the Company's initiative. Future profits are based on the most recent forecasts developed by management, limited to five years, taking into account tax rules limiting the use of carryforwards (such as ceilings) and on the same principles as those used in the impairment tests.

### Breakdown of income tax

(in € 000)	1st half 2015/16	1st half 2014/15
Current tax	-5,230	81
Deferred tax	-5,154	-282
<b>Corporate income tax</b>	<b>-10,384</b>	<b>-201</b>

### Reconciliation of tax expense

(in € 000)	H1 2015/16	%	H1 2014/15	%
<b>Pre-tax loss</b>	<b>30,017</b>		<b>-9,313</b>	
Income tax at the standard rate	-10,335	-34.43%	3,206	-34.43%
Effect of permanent differences	-90	-0.30%	-55	0.59%
Tax credits	-32	-0.11%	-43	0.46%
Uncapitalised tax-loss carryforwards	0	0.00%	-3,448	37.02%
Other	73	0.24%	139	-1.49%
<b>Corporate income tax</b>	<b>-10,384</b>	<b>-34.59%</b>	<b>-201</b>	<b>2.15%</b>

In H1 2015/16, a taxable profit was generated, which enabled the Group to use part of its tax-loss carryforwards and brought the total of uncapitalised tax-loss carryforwards to €23.7 million.

During the 2010/11 financial year, OL Groupe decided to optimise its tax positions by submitting a request to carry back tax losses for the 2009/10 and 2010/11 financial years. In this regard, a carryback receivable of €25 million was recognised as of 30 June 2011. During the 2011/12 financial year, the Company took advantage of an opportunity to monetise the receivable by transferring it through a discounted, non-recourse facility. As a result of this deconsolidating transaction, the full amount of the carryback (i.e. €25 million) was removed

from the balance sheet, except for the collateral reserve of €2.6 million, the principal expiry date of which is 31 March 2016.

## 6 Employees

The average number of employees in the Group, broken down by company, was as follows:

	1st half 2015/16	1st half 2014/15
Olympique Lyonnais Groupe	49	48
Olympique Lyonnais SAS	100	95
OL Voyages	8	8
OL Association	98	91
OL Organisation	31	21
M2A <sup>(1)</sup>		9
Foncière du Montout	3	2
<b>Total</b>	<b>290</b>	<b>274</b>

(1) Exited the scope of consolidation on 30 June 2015.

## 7 Off-balance-sheet commitments

### 7.1 Player-related commitments

#### 7.1.1 Player-related commitments received

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Commitments related to the sale of player registrations with conditions precedent <sup>(1)</sup>	6,350	300		6,650	5,000
Commitments related to the sale of player registrations (guarantees received) <sup>(2)</sup>					
<b>Total</b>	<b>6,350</b>	<b>300</b>	<b>0</b>	<b>6,650</b>	<b>5,000</b>

(1) Commitments related to the sale of player registrations included commitments made as part of transfer contracts providing for contingent payments to the club after the transfer in the event certain performances are achieved.

(2) There were no longer any guarantees received in connection with the sale of player registrations as of 31 December 2015.

## 7.1.2 Player-related commitments given

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Guarantees given to clubs related to the acquisition of player registrations (1)					
Conditional commitments to clubs related to the acquisition of player registrations (2)	3,450	3,150		6,600	1,500
Conditional commitments to agents related to player registrations (3)	1,107	1,598		2,705	932
Conditional commitments to players and staff as part of players' contracts (4)	3,086	14,573		17,659	19,473
<b>Total</b>	<b>7,643</b>	<b>19,321</b>	<b>0</b>	<b>26,964</b>	<b>21,905</b>

(1) Commitments related to the acquisition of player registrations corresponded to commitments made to selling clubs in the form of bank guarantees. As of 31 December 2015, there were no longer any such commitments.

(2) Commitments made to clubs as part of the sale of player registrations. These corresponded mainly to additional transfer payments to be made in future. They are typically contingent on the player remaining with the club and specific sporting performance objectives being achieved.

(3) Commitments made to agents as part of the sale of player registrations are typically contingent on the player remaining with the club and only concern those agents of players not presented as balance sheet assets.

(4) Commitments made as part of staff and players' employment contracts are typically contingent on the player remaining with the club and specific sporting performance objectives being achieved. They correspond to the maximum amount committed, based on the assumption that all the related conditions are met.

### Other commitments

In connection with the acquisition of certain players, commitments have been made to pay a percentage of the amount of a future transfer to certain clubs or players.

## 7.2 Financing-related commitments

### 7.2.1 Bank facilities, guarantees and covenants

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Bank agreements, amount available	4,000	30,000		34,000	34,000
Of which used via drawdowns		17,000		17,000	17,000
Of which used via guarantees <sup>(1)</sup>					
Other guarantee commitments					

(1) These guarantees are given in connection with the acquisition of player registrations. As of 31 December 2015, there were no longer any such commitments.

OL Groupe has financing available to it through a syndicated loan agreement concluded with its banking partners on 27 June 2014.

This agreement covers an initial amount of €34 million, reduced to €30 million from January 2016 at a rate corresponding to Euribor of the maturity of the drawdown arrangement plus a negotiated margin, and includes guarantees customary for this type of agreement, accelerated maturity clauses and covenants, including the following:

- The Group must maintain the following financial ratios:
    - Adjusted net debt (calculated excluding financial assets and liabilities for the Foncière du Montout subsidiary) to equity less than 1 (the OCEANE bonds issued on 28 December 2010 are excluded from consolidated net financial debt when calculating this ratio, in accordance with the definition specified in the agreement and taken into account when calculating equity) (see Note 4.7.3);
    - Adjusted debt (see Note 4.7.3) to EBITDA (excluding EBITDA contributed by Foncière du Montout) less than 2.5.
- These ratios did not need to be calculated as of 31 December 2015.

- The Group must notify the bank of any event that might have a material adverse effect on the business, assets or economic and financial position of OL Groupe and its subsidiaries.

There are no other guarantee commitments. All guarantees given in connection with the purchase of player registrations have been grouped under the syndicated loan agreement.

### €3 million bank loan

To help finance its businesses, OL Groupe took out a loan with financial institution BPI during the 2013/14 financial year. The loan has a face value of €3 million and matures in seven years. The first repayment falls due on 30 June 2016. The loan comes with a holdback of €150 thousand.

### Bank loans to finance the construction of OL Store

On 30 June and 3 July 2003, SCI Megastore Olympique Lyonnais obtained two 15-year loans of €1 million each from Crédit Lyonnais and Banque Rhône-Alpes to finance the construction of the OL Store. These loans are repayable in quarterly instalments and bear interest at 4.90% and 4.70% p.a., respectively.

The customary events triggering accelerated maturity are included in the loan agreements.

### Bank loan for the construction of the Tola Vologe training academy

On 6 November 2008, in connection with the financing of the construction of the Tola Vologe training academy building, Association Olympique Lyonnais contracted a 10-year, €3 million loan from BNP. This loan is being repaid in monthly instalments and bears interest at 1-month Euribor plus a fixed margin.

## 7.2.2 Other commitments given in connection with the Group's financing

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Liabilities secured by mortgages <sup>(1)</sup>	510	1,996		2,506	1,709
Transfer of invoices under the French Dailly law to serve as collateral under the syndicated loan agreement <sup>(2)</sup>	30,425	3,320		33,745	14,660
<b>Total</b>	<b>30,935</b>	<b>5,316</b>	<b>0</b>	<b>36,251</b>	<b>16,369</b>

(1) Liabilities secured by mortgages related to the construction of OL Store's premises and of the OL Academy building, totalling €2 million. These mortgages have been granted to Crédit Lyonnais, Banque Rhône-Alpes and BNP.

(2) Transfer of invoices under the French Dailly law to serve as collateral: under the syndicated loan agreement signed on 27 June 2014, OL SAS must secure outstandings under the facility (drawdowns or bank guarantees) by transferring receivables under the French Dailly law representing 50% of such outstandings. To this end, the Group transferred as of 31 December 2015 a total of €33.7 million in receivables (incl. tax). The detail of how this amount was used is presented below. As of 31 December 2015, a balance of €25.2 million was unused, either for drawdowns or for player guarantees.

(in € 000)	Amount of receivables transferred	Utilisation (drawdowns/guarantees)
Amount of Dailly receivables transferred as of 31/12/15	33,745	
Drawdown and guarantee rights opened		67,490
Transferred receivables used for drawdowns	8,500	17,000
Transferred receivables used for guarantees		
Transferred receivables not used	25,245	

On 27 March 2012 Olympique Lyonnais Groupe transferred the carryback receivable to a bank by means of a discounted non-recourse facility. Substantially all of the risks and rewards associated with this receivable (including the risk of non-recovery or of late payment) were transferred to the assignee through this transaction. A collateral reserve of €2.6 million was created by the assignee and appears under the line items "Other current / non-current assets" on OL Groupe's balance sheet. The principal maturities of this €2.6 million receivable are on 31 March 2016 and are therefore "current".

## 7.3 Commitments related to Olympique Lyonnais Park

### 7.3.1 Commitments related to the construction of OL Park

#### 7.3.1.1 Commitments given pertaining to the construction of OL Park

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Commitments given pertaining to the construction of OL Park/Stade de Lyon Construction/SOC 55 <sup>(1)</sup>	7,487			7,487	63,601
Commitments given pertaining to the construction of OL Park, excl. the SOC 55 contract <sup>(2)</sup>	11,519			11,519	3,045
<b>Total</b>	<b>19,006</b>	<b>0</b>	<b>0</b>	<b>19,006</b>	<b>66,646</b>

(1) On 12 February 2013, under the OL Park stadium construction agreement signed with Vinci Construction France, Foncière du Montout committed to a total cost under the contract of €293 million, excluding VAT. The agreement took effect at the end of July 2013. This line item also includes a commitment to Vinci in the amount of €6.7 million relating to the construction of the professional teams' OL Park training academy building. The commitment presented here corresponds to the amounts not yet invoiced.

(2) These commitments were tied essentially to construction and service contracts concluded as part of the OL Park project. They also include a commitment in the amount of €5.9 million relating to the construction of the new academy building in Meyzieu.

#### 7.3.1.2 Commitments received pertaining to the construction of OL Park

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Commitments received pertaining to the construction of OL Park <sup>(1)</sup>	66,611			66,611	66,611

(1) These commitments include €14.6 million in performance bonds given by banks, a collateral reserve of €18 million, and a joint and several guarantee for €34 million related to the design-build contract.

### 7.3.2 Commitments related to the financing of OL Park

As part of the OL Park financing, the following off-balance-sheet commitments will be made progressively over the OL Park construction period:

### **7.3.2.1 Commitments received pertaining to the financing of OL Park**

Vinci had received another commitment related to the Vinci bond issue in the form of guarantees provided by the Rhône *département* (€40 million) and Pathé (€97 million) in an initial amount up to €137 million.

Following Pathé's repurchase on 14 December 2015 of €40 million in Vinci bonds as part of a sale commitment made in July 2013, the aforementioned guarantee was amended and there is now only one guarantee covering the interest owed to Vinci (representing €28.5 million).

### **7.3.2.2 Commitments given pertaining to the financing of OL Park**

- Commitments given by certain members of the Group, represented by collateral with a maximum total value of €277 million, corresponding to the full amount of borrowings;
- Commitments given by certain Group members, represented by signature guarantees with a maximum total value of €277 million (can replace but not supplement the above collateral);
- Finance lease commitments (Orange Business Services) of €10.5 million.

These commitments are activated as and when debt is drawn down during the construction period (bond debt followed by mini-perm bank loan), it being noted that as of 31 December 2015, drawdowns of €136 million had been made on the mini-perm loan granted by the banking pool, and on 28 February and 1 September 2014, Foncière du Montout completed its first and second bond issues, respectively, totalling €112 million, of which €40 million was subscribed to by Vinci, €40 million by Pathé (purchased from Vinci) and €32 million by CDC.

### **7.3.3 Other commitments related to OL Park**

In May/June 2014, the Company's subsidiary Foncière du Montout signed unilateral sale commitments on land earmarked for related activities.

Lastly, on 3 September 2014, the Operation/Maintenance contract was signed with Dalkia. The purpose of this agreement is to assign the stadium's technical operation, maintenance and large-scale facilities maintenance and renewal to Dalkia. The agreement has a term of 20 years from the date Foncière du Montout takes delivery of the stadium.

Dalkia France's role will be split into two phases:

- a pre-operation stage during construction of the stadium;
- an operation and maintenance phase starting from the delivery of the infrastructure.

### **7.3.4 Commitments related to the financing of the new OL Park professional training grounds and training academy**

The Group decided to continue investing in projects associated with Olympique Lyonnais Park, and began building a new mixed-sex professional training grounds at the Décines site, and a new academy building in the neighbouring town of Meyzieu.

That has given rise to the following commitments:

- An expanded sponsorship agreement with Groupama Rhône-Alpes Auvergne, signed on 15 June 2015 for 3.5 years, i.e., until 31 December 2018. The new agreement also includes naming rights for the new mixed-sex training academy in Meyzieu, for which construction started in September 2015 and should be completed by end-2016. The agreement also includes a naming option on the training grounds.
- OL Groupe and OL Association signed a credit agreement on 12 June 2015 in the amount of €14 million with Groupama Banque. The 10-year credit facility will be used to partially finance the new training grounds and OL Academy, which could represent a total investment of €22 million. The balance of this investment will be financed using OL Groupe equity.

The drawdowns made by OL Association as of 31 December 2015 relating to the construction of the new academy building in Meyzieu totalled €1 million. After deducting set-up costs of €0.3 million, the net amount totalled €0.7 million.



## 7.4 Other commitments

### 7.4.1 Other commitments received

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Other joint and several guarantees	360			350	688

### 7.4.2 Other commitments given

(in € 000)	Less than 1 year	Between 1 and 5 years	More than 5 years	31/12/2015	30/06/2015
Leases and services payable <sup>(1)</sup>	2,698	5,733	7,203	15,634	14,860
Other commitments given <sup>(2)</sup>	858	998	692	2,548	8,612
<b>Total</b>	<b>3,556</b>	<b>6,730</b>	<b>7,895</b>	<b>18,182</b>	<b>23,472</b>

(1) Rent payable on premises and equipment;

(2) Other commitments correspond to commitments and/or guarantees made as part of service contracts.

## 8 Related parties

OL Groupe is fully consolidated by the ICMI group (52, Quai Paul Sédallian, 69009 Lyon) and accounted for by the equity method in the Pathé group (2 rue Lamennais, 75008 Paris). Details of the relationships between OL Groupe, ICMI, Pathé, their subsidiaries and other related parties are as follows:

(in € 000)	31/12/2015	30/06/2015
<b>Receivables</b>		
Operating receivables (gross value)	211	60
<b>Total</b>	<b>211</b>	<b>60</b>
<b>Liabilities</b>		
Operating liabilities	29	165
Financial liabilities	43,879	-
<b>Total</b>	<b>43,908</b>	<b>165</b>

(in € 000)	1st half 2015/16	1st half 2014/15
<b>Operating expenses</b>		
Recharges of management fees	225	225
Other external expenses	72	57
Financial expenses	110	629
<b>Total</b>	<b>407</b>	<b>911</b>
<b>Operating revenue</b>		
Recharges	88	118
<b>Total</b>	<b>88</b>	<b>118</b>

ICMI and Pathé subscribed to 328,053 bonds and 421,782 bonds respectively under the August 2013 OSRANE issue, which totalled 802,502 bonds with a par value of €100 each.

As of 31 December 2015, to the best of the Company's knowledge, ICMI held 327,138 bonds, and Pathé held 336,782 bonds. This information has been obtained based on the list of registered securities.

Furthermore, on 14 December 2015, Pathé purchased bonds with a principal amount of €40 million, held by Vinci, under the commitment it made in favour of Vinci (SOC 55) in July 2013.

Pathé also guaranteed all interest due to Vinci under this bond issue. The remaining principal amount held by Vinci totalled €40 million as of 31 December 2015.

### **Senior management remuneration**

Remuneration paid to Senior Management totalled €528 thousand in the first half of 2015/16, compared with €496 thousand in the year-earlier period. Remuneration consists solely of short-term benefits.

The Chairman and CEO receives no remuneration from OL Groupe apart from directors' fees.

The Chairman and CEO of OL Groupe receives remuneration for his professional activities at ICMI, an investment and management holding company, whose principal investments are Cegid Group and OL Groupe.

## **9 Events subsequent to the closing**

### **Sales of player registrations since 1 January 2016**

During the 2016 winter transfer window, the Group sold Claudio Beauvue to Celta Vigo for €5 million.

Furthermore, the contract with Milan Bisevac was terminated prior to maturity as of 6 January 2016.

### **Acquisitions of player registrations since 1 January 2016**

No player registration purchases were made during the 2016 winter transfer window.

### **OL Park developments**

Since January 1, 2016, the principal events regarding OL Park have been:

- 8 January 2016: Stadium delivered by Vinci
- 9 January 2016: Stadium inaugurated with the OL / Troyes match, followed by a will.i.am DJ set, attended by over 55,000 spectators

## Certification of person responsible for the first-half financial report

I hereby certify, that to the best of my knowledge, the condensed financial statements for the half-year period under review have been prepared in accordance with applicable accounting standards and present a true and fair view of the assets, financial position and results of the Company and of its consolidated group of companies and that the corresponding management report presents a true and fair picture of the significant events that occurred during the first six months of the financial year, their impact on the financial statements, the principal transactions between related parties, as well as a description of the principal risks and uncertainties for the remaining six months of the year.

**Jean-Michel Aulas**  
**Chairman**

# Statutory Auditors' report on the financial information for the half-year period

To the shareholders,

In compliance with the assignment you entrusted to us at your Annual Shareholders Meeting, and pursuant to Article L.451-1-2 III of the French Monetary and Financial Code, we have:

- conducted a limited examination of the condensed consolidated financial statements of Olympique Lyonnais Groupe SA, covering the period from 1 July to 31 December 2015, as attached to this report;
- verified the information disclosed in the management report for the first half of the year.

These condensed consolidated first-half financial statements were prepared under the responsibility of the Board of Directors in a context of high market volatility and economic recession (described in Note 3.3 to the financial statements), which already existed when the accounts were closed on 30 June 2015, creating certain difficulties in assessing the Group's economic outlook. Our responsibility is to express a conclusion about these financial statements based on our limited review.

## **I - CONCLUSION ABOUT THE FINANCIAL STATEMENTS**

We conducted our limited examination in accordance with French professional standards. A limited examination of interim financial statements consists in obtaining information from the senior managers responsible for accounting and financial matters and analysing it. An examination of this type is less extensive than that required for an audit performed in accordance with French professional standards. As a result, a limited examination can provide only a moderate level of assurance that the financial statements taken together do not include any significant anomalies, less than that which would be obtained from an audit.

Based on our limited examination, nothing has come to our attention that would cause us to question the compliance of the condensed consolidated first-half financial statements with IAS 34, the IFRS regarding interim financial reporting, as adopted by the European Union.

### **III – SPECIFIC VERIFICATION**

We have also examined the information contained in the management report on the condensed consolidated first-half financial statements that were the subject to our limited review. We have no observations to make as to the fairness of this information or its consistency with the condensed consolidated first-half financial statements.

Villeurbanne and Lyon, 17 February 2016

The Statutory Auditors

**ORFIS BAKER TILLY**

**COGEPARC**

Jean-Louis Flèche

Stéphane Michoud





## **INVESTOR AND SHAREHOLDER CONTACTS**

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