



Press Release

Boulogne Billancourt - 20 April 2016

2016 First-quarter revenues: €80.8 million (+18.8%)

In € million	Q1 2016*	Q1 2015	Change
France	45.7	41.6	+9.9%
International	35.1	26.4	+32.8%
Total	80.8	68.0	+18.8%

*Pre-audit figures

Aubay Group posted revenues of €80.8 million for the first quarter of 2016, up 18.8% on the same period in 2015 and including organic growth of 8.3%. Accounting for 9.9% of growth over the period, figures from the French digital employer's union Syntec Numérique indicate that Aubay Group's activities in France more than exceeded their domestic market, with overseas operations also up 5.9% for the first three months. As such, the Group continued to significantly outperform its benchmark market.

The start to 2016 was dynamic and consistent across all regions and all sectors as Aubay capitalized in full on buoyant demand from major corporate accounts. The Group's digital transformation offer met with great success, prompting a marked increase in the number of contracts to be managed.

The first three months was another stunning period for recruitment, with the Group's headcount increasing to 4,764 employees on 31 March from 4,667 at the end of 2015 and 3,777 one year earlier.

Aubay's productivity rate remained at a very high 94.0%, overtaking the 93.1% reported for the same period in 2015.

Outlook for 2016

Aubay's excellent start to the year means the Group is firmly on track to achieving the objectives set on the publication of its annual results:

- yearly revenues of €317 million,
- current operating margin of 9.1%.

Aubay will publish its revenues for the second quarter of the year on 21 July 2016 at the end of the trading day.

About AUBAY Group

Aubay is a digital services company working alongside some of the biggest names in the Banking, Finance, Insurance, Manufacturing, Energy, Transport and Telecoms sectors. With more than 4,750 employees across 7 countries (France, Belgium, Luxembourg, Italy, Spain, Portugal and the United Kingdom), Aubay generated revenues of €273.8 million in 2015.

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Euronext,
Compartment C
ISIN
FR0000063737-AUB
Reuters
AUBT.PA
Bloomberg
AUB:FP

Contacts

Alexandra Prisa - Actus Finance - Tel.: +33 (0)1 53 67 36 90 - Email: aprisa@actus.fr

Nadia Morales - Aubay Communications - Tel.: +33 (0)1 46 10 68 60 – Email: nmorales@aubay.com