

## 2016 FIRST QUARTER BOIRON ACTIVITY

(Unaudited data)

in thousands of euros	2015	2016	Variation at current	Variation at constant
		exchange		
				rates
France	89,584	90,494	+1.0%	+1.0%
Europe (excluding France)	40,657	43,685	+7.4%	+12.5%
North America	17,193	16,064	-6.6%	-7.3%
Other countries	4,622	3,846	-16.8%	-13.0%
Group total	152,056	154,089	+1.3%	+2.7%
in thousands of euros	2015	2014	Variation at	Variation at
III thousands of euros	2015	2016	current	constant
	exchange rates			exchange
				rates
Non-proprietary Homeopathic Medicines	79,191	80,147	+1.2%	+1.2%
OTC Cresialties	70.000	70.740	4.007	4.407

	current exchange rates			constant exchange rates
Non-proprietary Homeopathic Medicines	79,191	80,147	+1.2%	+1.2%
OTC Specialties	72,880	73,743	+1.2%	+4.1%
Other	-15	199	-	-
Group total	152,056	154,089	+1.3%	+2.7%

## **HIGHLIGHTS OF THE FIRST QUARTER**

Sales in the first quarter of 2016 rose by 1.3% compared to the first quarter of 2015 ( $\pm$ 2.7% at constant rate).

Our Company continues with the same passion the development of homeopathy in the world. For the current year, we remain cautious on the development of sales and result.

Our next updates:

May 19, 2016 at 10:30 am, at BOIRON headquarters, 2 avenue de l'Ouest Lyonnais, 69510 MESSIMY – FRANCE: Ordinary Shareholders' Meeting.

June 3, 2016: after approval by the Ordinary Shareholders' Meeting, payment of the proposed dividend (€1.50 per share).

July 19, 2016: after the close of the stock market, publication of the sales on June 30, 2016.

Person responsible for financial information: Christian Boiron

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