

# 1<sup>st</sup> quarter 2016 sales up 22.3% at €145.7M

# Very good business momentum with sales up 17%

Consolidated (€M) – non audited	2016	2015	Variation
Q1 Sales	145.7	119.2	+22.3%

## Marked increase of 1<sup>st</sup> quarter 2016 turnover: +26.5 M€

The MAISONS FRANCE CONFORT group reported 1<sup>st</sup> quarter Sales of €145.7M, up 22.3% over last year. This strong growth reflects both an improvement in 2015 order intake (for the record, up +15.7% for the year as a whole in both number and value) and, from 1 October 2015, the integration of Camif Habitat and Illico Travaux. At constant perimeter, growth for the quarter was 15.1%.

### Significant rise in end March order intake: +17. 1%

Sales activity remains highly dynamic. Over the 1<sup>st</sup> quarter, the Group recorded 1,618 orders, up +13.5% in volume and 17.1% in value over 2015. They thus represent a turnover of €177.2M (excl. tax) against €151.4M (excl. tax) in first quarter 2015.

Order intake for the renovations activity at 31 March 2016 amounts to €10.2M against €3.5M of 1<sup>st</sup> quarter 2015.

#### Confirmation of double digit growth in production in 2016

For the fiscal year as a whole, in view of works in progress and sales activity recorded in 2015, MAISONS FRANCE CONFORT plans to continue double digital growth in production, thereby allowing it to gradually recover its normalised earnings.

Next press release: 2<sup>nd</sup> quarter 2016 sales, on 4 August 2016, after stock exchange closing.



#### **PRESS RELEASE**

#### **ABOUT MAISONS FRANCE CONFORT:**

Founded in 1919, MAISONS FRANCE CONFORT is the oldest builder of single-family homes in France and the largest builder of single-family homes on individual plots. Already leader in the house construction, MAISONS FRANCE CONFORT became in 2015 the French No. 1 in house renovation. The Group operates in 12 regions in France, with 375 sales offices.

Staff at 31 December 2015: 1,466 people.

MAISONS France CONFORT equities are eligible for PEA-PME equity savings plan.

MAISONS FRANCE CONFORT is listed on the Euronext Paris - Compartment B.

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Commercial site: www.maisons-france-confort.com – Financial site: www.groupe-mfc.com

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