

DARDILLY, 21 JULY 2016

LDLC MAKES A STRONG START TO THE 2016/2017 FINANCIAL YEAR, IN LINE WITH GROUP TARGETS:

- **Q1 REVENUES SURGE 53%**
- **12% LIKE-FOR-LIKE GROWTH**

CONSOLIDATED FIRST QUARTER REVENUES (1 APRIL TO 30 JUNE) – *UNAUDITED*

In €m	2016/2017	2015/2016	Change (%)
Revenues	104.2	68.0	+53.2%

Quarterly information, corporate data: Q1 revenues of €75.1m compared to €67.3m in the previous year.

The LDLC Group posted Q1 2016/2017 revenues of €104.2m, up 53.2% from €68.0m for the same period last year. Excluding Materiel.net, which was consolidated from 01/04/2016, like-for-like growth amounted to 11.8%.

The BtoC business posted revenues of €72.8m, up 76.7% from Q1 2015/2016, including 8.2% like-for-like growth. This improvement was driven by (i) the consolidation of Materiel.net, which contributed revenues of €28.2m, and (ii) the expansion of the LDLC store chain to 17 stores at 30 June 2016, generating first quarter sales of €9.1m, up 31.7% from €6.9m in first quarter 2015/2016.

LDLC.pro turned in yet another excellent performance, posting revenues of €28.5m, up 19.1%.

The remaining businesses contributed €2.9m to first quarter revenues, including Maginea which increased its revenues by 4.3% despite a particularly strong performance last year.

RESULTS IN LINE WITH GROUP TARGETS

The Group continues to work on integrating the Domisys business via the gradual roll-out of synergies between its various entities. The initial benefits of this action plan should be felt during the year, with the full impact expected within 2 years.

For the current financial year, the Group is aiming at double-digit growth plus an improvement in the EBITDA value.



The LDLC Group has set itself the goal of reaching the billion-euro revenue mark with an EBITDA margin of 5.5%-6% by 2021. By that time, the Group plans to have around 100 stores up and running.

LDLC Group CEO Olivier de la Clergerie made the following comments: *“The integration of Materiel.net is progressing according to plan and has not dampened the Group’s growth momentum. The Group achieved strong like-for-like growth compared to the first quarter of 2015/2016, which also posted sustained growth.”*

Next release:

20 October 2016 after market close, H1 2016/2017 revenues



ABOUT LDLC.COM

A pioneer of e-commerce in France since its foundation in 1996, the LDLC Group is now a major player in the high-tech market. Twenty years on, the Group now operates via 10 websites, including 6 commercial sites, covering IT, high-tech and household goods, and employs over 700 people.



GROUP OVERVIEW

The LDLC Group was one of the first to venture into online sales in 1997. Winner of a number of customer service awards and widely recognised for the efficiency of its integrated logistics platform, in 19 years the Group has positioned itself as a major player in online sales. By drawing on its own technical and human resources, the entire Group is geared to delivering performance, reliability and satisfaction to its numerous individual and professional customers.

Today, as an e-commerce leader in the IT and high-tech markets, the LDLC Group strives to meet the growing demand for state-of-the-art technology from consumers and professionals alike.

Find all the information you need at www.groupe-ldlc.com

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