

Nine-month 2016 sales up 23.5% to €441.3M

Order intake at the end of September rose 17.5%

Consolidated (€M) – non audited	2016	2015	Variation
Q1 Sales	145.7	119.2	+22.3%
Q2 Sales	166.6	131.4	+26.7%
Q3 Sales	129.0	106.7	+20.9%
TOTAL	441.3	357.3	+23.5%

Sharp increase in 3rd quarter 2016 Sales up +20.9%

Third quarter 2016 Sales of the MAISONS FRANCE CONFORT Group are in line with the trends announced and amount to €129M in growth of 20.9%, 15.1% at constant scope - excluding Camif Habitat and Illico Travaux activity, integrated as from 1st October 2015.

At 30 September 2016, the total Sales amounted to €441.3 million, up 23.5%. At constant scope, the growth was + 16.7%.

Over the period, the renovation activity represents total sales of €31.2M.

Sales momentum continues with new orders up 17.5% at end-September

At end September 2016, order intake increased to 5,372 sales and €593.5M (excl. taxes) up 15.1% in number and 17.5% in value over last year. Third quarter 2016 Sales, despite a less favourable base effect, progressed 9.0% in number and 12.1% in value. October's Sales remained at a high level.

At 30 September 2016, order intake for renovation activity totalled €32.3M.

Strong growth and improved profitability ensured for the fiscal years 2016 and 2017

Taking into account the level of work in progress and the dynamism of order-taking over the past year, MAISONS FRANCE COMFORT confirms a double digit growth in its production for financial years 2016 and 2017.

PRESS RELEASE

In 2016, under the volume effect, operational profitability will improve considerably. To this volume effect is added a gross margin effect in 2017, thus opening the way to a gradual return to a sustainable operating margin.

Beyond the new areas for development that the Group has initiated (renovation, bundle offer for housing associations, land development), MAISONS FRANCE CONFORT will be pursuing a strong commercial dynamic with broader offering combined with new web tools and marketing to strengthen its leader position.

Next press release: 2016 Sales, on 7 February 2017 after stock exchange closing.

ABOUT MAISONS FRANCE CONFORT:

Founded in 1919, MAISONS FRANCE CONFORT is the oldest builder of single-family homes in France and the largest builder of single-family homes on individual plots. Already leader in the house construction, MAISONS FRANCE CONFORT became in 2015 the French No. 1 in house renovation. The Group operates in all 12 regions in France, with more than 375 sales offices.

Staff at 30 September 2016: 1,555 people.

MAISONS France CONFORT equities are eligible for PEA-PME equity savings plan.

MAISONS FRANCE CONFORT is listed on the Euronext Paris - Compartment B.

ISIN Number: FR 0004159473 - **Index:** CAC® Small, CAC® Mid & Small, CAC® All-Tradable, CAC® All-Share

Commercial site: www.maisons-france-confort.com – Financial site: www.groupe-mfc.com

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