# Crypto CrossinG®: WALLIX and Bertin IT are joining forces to create a highly secure email gateway for the exchange of sensitive data

**Bertin IT (CNIM Group) and WALLIX, two software companies providing cyber security solutions, have announced today the signing of a partnership agreement to launch a new product combining DataPeps®, WALLIX's data encryption technology, and CrossinG®, Bertin IT's trusted next generation gateway.**

How can we ensure the integrity and confidentiality of sensitive data, particularly data governed by the GRPD, when they are sent by email between a secure network (such as a company network) and an unsecure external infrastructure (including public WiFi and home networks)? That's where WALLIX and Bertin IT come in with the Crypto CrossinG® solution. Mobility, teleworking, foreign travel... no matter where or how the exchanges are made, this gateway will make it possible to combat cyber attacks, secure emails with end-to-end encryption and use a specific security policy depending on the direction of exchanges.

**Controlled data exchanges made easy**

Crypto CrossinG® combines DataPeps®, WALLIX's encryption solution with security features such as the formal verification of data integrity and authentication, and the advanced security of CrossinG®, Bertin IT's gateway system.

Thanks to its automated key management system, DataPeps® "as a service" encryption technology offers a simple and transparent user experience and does not require any specific steps to set it up. It is available as an email plug-in and is extremely easy to install.

CrossinG® brings with it its defense in depth and protocol conversion mechanisms. It scans transfers for viruses and malware using its antivirus, file format analysis and payload search systems, and enables users to filter authorized files through whitelisting. The gateway's one-way and two-way modes make it possible to configure security rules according to the direction of exchanges, so users can choose to block sending attached files but still receive them, as well as selecting which file types can and cannot be exchanged. Lastly, Crypto CrossinG® makes it possible to trace all exchanges.

**A solution for sensitive information systems**

Crypto CrossinG® is aimed at all public and private entities responsible for managing sensitive data, such as intellectual property data, information on health or financial matters, and personal data. The protection of personal data will be enhanced from May 25, 2018, when the EU's General Data Protection Regulation (GDPR) comes into force. Crypto CrossinG® also meets the needs of Operators of Vital Importance (OVIs) in France and Operators of Essential Services (OES) in Europe[1], which will be subject to strict regulations on the protection, control and traceability of their infrastructures and data under the EU's Network and Information Security Directive.

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[1] Operators of Vital Importance (OVI) are identified by the French government as those carrying out activities that are essential for citizens. Operators of Essential Services (OES) are public or private entities providing a service that is essential for the maintenance of critical societal and economic activities (Directive (EU) 2016/1148).

**A landmark partnership**

This new solution also sees two iconic FrenchTech #cybersecurity players, co-founding members of Hexatrust[2], join forces.

Yves Rochereau, Bertin IT CEO, welcomed the partnership: *"We are delighted to have signed this partnership, which once again demonstrates the drive within Hexatrust and its ability to offer Operators of Vital Importance new solutions with the French mark of excellence. Through this partnership, we also hope to open up our business to an indirect distribution model and benefit from the high value added of system integrators. Our goal is to leverage our joint strengths."*

Jean-Noël de Galzain, Chairman of the WALLIX Management Board, said: *"This partnership with Bertin IT cements our ambition of building strategic alliances with IT companies in order to grow in the data security market. Against the backdrop of the shift to digital, companies, organizations and particularly Operators of Vital Importance and Operators of Essential Services[3] can now use the products we have developed with Bertin IT to secure their sensitive communication in environments that are both demanding and increasingly interconnected, such as industrial and wide-area networks, and health IT systems, while complying with the GDPR, which comes into force in May."*



*Signature of the partnership agreement with WALLIX CEO, Jean-Noël de Galzain (right), Bertin IT CEO, Yves Rochereau (center), and WALLIX Chief Innovation Officer, Henri Binsztok (left).*

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[2]A club that brings together 26 French SMEs and start-ups specializing in cyber security. Its aim is to boost members' expertise in information systems security, cyber security and digital confidence.

[3]Operators of Essential Services (OES) are public or private entities providing a service that is essential for the maintenance of critical societal and economic activities (Directive (EU) 2016/1148).

## About WALLIX

A software company providing cyber security solutions, WALLIX Group is the European specialist in privileged account governance.

In response to recent regulatory change (NIS/GDPR in Europe and OVIs in France) and the cyber security threats affecting all companies today, the WALLIX Bastion helps users protect their critical IT assets: data, servers, terminals and connected objects. WALLIX Bastion is the first market solution to have been awarded first-level security certification (CSPN) by France's National Cybersecurity Agency (ANSSI) and thus meet all of the criteria for regulatory compliance.

WALLIX accompanies nearly 570 companies and organizations on a day-to-day basis. Its solutions are marketed through a network of more than 130 resellers and trained and accredited integrators. Listed on Euronext under the code ALLIX, WALLIX Group is a leader on the PAM market with a strong presence throughout Europe and EMEA. Alain Afflelou, Dassault Aviation, Gulf Air, Maroc Telecom, McDonald's, Michelin, and PSA Peugeot-Citroën trust WALLIX to secure their information systems.

WALLIX Bastion was a winner at the 2016 Computing Security Awards and has been rated Best Buy by SC Magazine, as well as being named among the PAM leaders in the Product and Innovation categories in the KuppingerCole 2017 Leadership Compass report. The company is a member of Bpifrance Excellence, a champion of the Pôle Systematic Paris Region cluster and a founding member of the Hexatrust grouping of cyber security companies. In 2017, WALLIX Group was included in Forbes France's Futur40 ranking of fastest-growing listed companies.

**For more information, visit the WALLIX website at: www.wallix.com**


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## About Bertin IT:

Part of the CNIM Group, Bertin IT is a developer and integrator of software solutions for information systems security and advanced processing of digital and voice data.

With more than 15 years of collaboration with the French Directorate General of Armaments (*Direction générale de l'armement* – DGA) to protect classified information, as well as with several government defense and security agencies, Bertin IT offers a unique range of **cyber security** solutions, from the defense in depth of sensitive information systems to the anticipation of threats and the detection of data leaks or fraudulent activity. Its **cyber intelligence** platforms are used by a number of intelligence agencies. Through its **cyber threat intelligence** platform, Bertin IT provides major public and private customers with expert analysts and research technologies in order to determine their level of exposure to cyber risks and identify any potential threats.

Bertin IT is also a key player in **digital intelligence** and **speech processing** technologies. Its AMI Enterprise Intelligence software has more than 150 clients, including Thales, Safran, Engie, EDF, Deutsche Telekom and the French Radioprotection and Nuclear Safety Institute (Institut de radioprotection et de sûreté nucléaire – IRSN). Through its leading multilingual speech transcription brand, Vecsys, Bertin IT has a presence in **media monitoring**, **banking compliance** and **client relationship** management. The software is used by a range of different clients, including media monitoring companies, press and communications bodies, investment banks and contact centers.

Bertin IT is based in Montigny (Greater Paris) and has close to 120 employees in France, Morocco, Germany and the United Kingdom.

**www.bertin-it.com**

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