

This press release may not be published, forwarded or distributed, directly or indirectly, in the United States, Canada, Australia, Japan or to U.S. persons.

H1 2017-2018 REVENUES UP 17%

18 April 2018 Vente-Unique.com, a European specialist in online furniture sales, announced its revenues for the first half of the 2017-2018 financial year (1 October 2017 to 31 March 2018) today.

Vente-Unique.com reported **17% growth** at the mid-point in the financial year and is maintaining strong momentum. This outstanding performance was achieved alongside the IPO process, which was finalised in the first days of April.

IFRS (€000)	H1	H1	Change
	2016-2017	2017-2018	
France	26,839	28,291	+5%
Northern and Eastern Europe¹	9,280	11,111	+20%
Southern Europe²	2,199	5,497	+150%
Total	38,318	44,899	+17%

First half revenues amounted to €44.9 million, compared to €38.3 million in the first half of 2016-2017. In addition to an excellent first quarter (20% growth), driven by the increasing popularity of Black Friday, Vente-Unique.com recorded strong progress across all three of the Group's operating regions during the first half.

- The increase in **France** was 5%, in line with the Group's targets.
- Revenue growth in **Northern and Eastern Europe** amounted to 20%, despite a higher base of comparison in the second quarter.
- Billings in **Southern Europe** increased by over 150%. Apart from the robust growth posted by the new operation in Italy, Europe's third largest furniture market, since spring 2017, the Group successfully launched its website in Portugal in January 2018. The first few months of operations have once again exceeded the Group's expectations.

In the first half of 2017-2018 the Group generated 37% of its revenues outside France, compared to 30% in H1 2016-2017.

Germany + Austria + Belgium + Luxembourg + Netherlands + Switzerland

Spain + Italy + Portugal

*Expert de la vente en ligne
de mobilier en Europe*



An IPO aimed at sustaining profitable growth momentum

The first half was crowned by Vente-Unique.com's successful IPO on Euronext Growth towards the end of the period. The Company performed a €7 million capital increase as part of this transaction primarily intended to open up its share capital (placement of €33 million in shares including sale of €26 million shares).

This fundraiser will drive Vente-Unique.com's strategic development plan, which is aiming for revenues of €150 million, including 50% generated abroad, by 2022.

Read more on: bourse.vente-unique.com

About Vente-unique.com

Founded in 2006, Vente-unique.com (Euronext growth – ALVU) is a European specialist in online furniture sales. The company covers 10 countries (France, Germany, Austria, Belgium, Spain, Italy, Luxembourg, Netherlands, Portugal and Switzerland) and has delivered to over 1 million customers since its inception. Vente-unique.com posted 2016/17 revenues of €77 million, up 13%, and an EBITDA margin of 9.2%.

ACTUS finance & communication

Jérôme Fabreguettes-Leib
Investor Relations
vente-unique@actus.fr
+33 (0)1 53 67 36 78

Nicolas Bouchez
Press Relations
nbouchez@actus.fr
+33 (0)1 53 67 36 74

This press release and the information it contains do not constitute an offer to sell or the solicitation of an offer to buy the securities of Vente-unique.com in the United States or in any other jurisdiction.

The securities referred to herein may not be offered or sold in the United States or to US persons unless such securities are registered under the US Securities Act of 1933, as amended ("US Securities Act"), or an exemption from the registration requirements of the US Securities Act is available. Vente-unique.com shares have not been and will not be registered under the US Securities Act and Vente-unique.com does not intend to undertake a public offering of its securities in the United States.

This press release is an advertisement and does not constitute a prospectus within the meaning of Directive 2003/71/EC of the European Parliament and the Council (the "Prospectus Directive"), as amended, to the extent such Directive has been transposed in the relevant Member State of the European Economic Area.

With respect to the Member States of the European Economic Area, other than France, which have implemented the Prospectus Directive (each a "Relevant Member State"), no action has been undertaken or will be undertaken to make an offer to the public of the securities requiring a publication of a prospectus in any Relevant Member State, other than France. As a result, the new or existing shares of the Issuer may not be offered and will not be offered in any Relevant Member State, other than France, except as permitted under Article 3 of the Prospectus Directive and/or regulations applicable in the Relevant Member State.

For the purposes of this provision, an "offer to the public" in relation to the new or existing shares of the Issuer in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the new or existing shares of the Issuer to be offered so as to enable an investor to decide to purchase the new or existing shares of the Issuer, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State.

In the United Kingdom, this document does not constitute an approved prospectus for the purpose of and as defined in section 85 of the Financial Services and Markets Act 2000 (as amended) (the "FSMA"), has not been prepared in accordance with the Prospectus Rules issued by the UK Financial Conduct Authority (the "FCA") pursuant to section 73A of the FSMA and has not been approved by or filed with the FCA or any other authority which would be a competent authority for the purposes of the Prospectus Directive. The new and existing shares in the Issuer may not be offered or sold and will not be offered or sold to the public in the United Kingdom (within the meaning of sections 85 and 102B of the FSMA) save in the circumstances where it is to be lawful to do so without an approved prospectus (within the meaning of section 85 of the FSMA) being made available to the public before the offer is made.

*Expert de la vente en ligne
de mobilier en Europe*



Communiqué de presse

This document is for distribution in the United Kingdom only to persons who (i) have professional experience in matters relating to investments falling within section 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within sections 49(2)(a) to (d) ("high net worth bodies corporate, unincorporated associations etc") of the Financial Promotion Order, or (iii) are persons otherwise permitted by law to receive it (all such persons together being referred to as "Relevant Persons"). In the United Kingdom this document is directed only at Relevant Persons and must not be distributed to, acted on or relied on by persons who are not Relevant Persons. Any investment or investment activity to which this document relates is available in the United Kingdom only to Relevant Persons and will be engaged in only with Relevant Persons.

The release, publication or distribution of this press release in certain jurisdictions may be restricted by laws or regulations. Persons in such jurisdictions in which this press release is released, published or distributed must inform themselves about and comply with such laws or regulations.

