


**PRESS RELEASE – DELFINGEN**
**Net sales for the 1st quarter 2022**

Anteuil, May 6th 2022

- **Reported net sales above €100 million**
- **Significant automotive market outperformance in all regions**
- **Good performance of the industrial business at constant scope of consolidation**

## Sales

First quarter 2022 consolidated sales

In million euros	Q1 2022*	Q1 2021	Published	Organic	Exchange rates	Change of perimeter
<b>Net sales</b>	102.2	100.3	1.9%	0.6%	3.4%	-2.1%
<b>Mobility</b>	87.7	84.7	3.5%	0.3%	3.2%	-
<b>Industrial **</b>	14.6	15.6	-6.6%	2.7%	4.4%	-13.7%

\* unaudited

\*\* 2021 scope: sale of the technical straps and belts business on June 30, 2021

### • **Mobility market: market outperformance of 4.8 points**

Global automotive production fell by 4.5% in the first quarter in a still difficult context with tensions over electronic components, the Russian-Ukrainian crisis and health restrictions in China. DELFINGEN outperformed the market by 4.8 points and by 13.8 points excluding the geographical mix effect of its sales. The decline in automotive production is particularly marked in Europe (-18%), where the group generates 53% of its sales, with the temporary shutdown of many carmaker plants, notably in Germany.

At the end of March 2022, revenues at constant scope of consolidation were up slightly by 0.3% (+3.5% on a reported basis). The effect of exchange rates at the end of March was positive by €2.7 million, mainly due to the parity (€/€).

Cumulative net sales:

By business:

In million euros	2022*	2021	Published	Organic	Exchange rates
Protection systems	70.1	69.7	0.5%	-2.3%	2.9%
Fluid transfer	15.0	12.5	20.5%	15.6%	4.9%
Others	2.5	2.6	-0.4%	-3.5%	3.0%

By region:

All regions outperformed the automotive market:

In million euros	2022*	2021	Published	Organic	Exchange rates	Evolution of the Automotive Market ***	Performance vs. Organic (in pts)
Americas	30.9	25.2	22.5%	13.8%	8.7%	-3.4%	17.2
Europe - Africa	46.2	50.3	-8.2%	-7.9%	-0.3%	-18.4%	10.5
Asia	10.6	9.2	15.4%	8.2%	7.3%	0.2%	8.0

\*\*\* Source: S&P Global Mobility April 2022

### ● Industrial Market:

Industrial Market sales were up 2.7% at constant exchange rates and consolidation scope (-6.6% on a reported basis), with a negative impact (-13.7%) of the change in consolidation scope following the sale of the "Technical straps and belts" activity in June 2021.

The effect of exchange rates at the end of March 2022 is favorable by €0.7 million.

## Perspectives

Uncertainty is weighing on the markets with multiple factors such as the situation in Ukraine and supply chain disruptions.

According to S&P Global Mobility (formerly IHS Markit) estimates published in April 2022, global automotive production should reach 80.6 million units, up 4% compared to 2021.

DELFINGEN remains very cautious about market expectations, however, given its strategic positioning in the protection of vehicle electrical wiring, its leadership and its global presence, DELFINGEN expects to outperform the market by 2 to 3 points.

DELFINGEN is adapting to these extreme economic conditions while at the same time seizing the growth opportunities linked to the market transformation towards cleaner and more responsible mobility.

## « Safe Harbor » Statement

*Although DELFINGEN's management believes that these forward-looking statements are reasonable as of the date of this document, investors are cautioned that forward-looking statements are subject to numerous factors, risks and uncertainties, many of which are difficult to predict and generally beyond DELFINGEN's control, that could cause actual results and events to differ materially from those expressed or implied in the forward-looking statements.*

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Next press release: July 29, 2022  
First-half 2022 results  
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