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# Acquisition of Champaris France, a fresh fruit and vegetable wholesaler at the Paris-Rungis International Market

## Expansion of Bratigny offering and commercial space

Rungis, 23 October 2023 – Omer-Decugis & Cie (ISIN: FR0014003T71 – symbol: ALODC), an international group specialising in fresh and exotic fruits and vegetables, announces further external growth with the acquisition of the entire share capital of Champaris France SAS, a fresh fruit and vegetable wholesaler established in the Paris-Rungis International Market with 6 doors in hall D2. This operation will bolster the Bratigny product offering and expand the wholesale division's commercial floor. Boasting a central location in hall D2, Bratigny now has 24 doors occupying a continuous space, covering about 20% of the hall's total commercial area.

"This strategic acquisition for our wholesale division follows on from the Anarex acquisition in 2021 and is fully in keeping with the bold development plan presented at the time of the IPO. It strengthens our wholesale division's growth prospects and consolidates our foothold in the world's leading fresh produce market. As the successor to the Halles de Paris, the birthplace of the Omer-Decugis & Cie Group founded in 1850, the Paris-Rungis International Market is playing a more crucial role than ever in supplying Paris and the Île-de-France region. Offering a diversified range of sustainable food that promotes "the value of goodness", the market is a growth driver for our business and for national retail sector in general." Vincent Omer-Decugis, Chairman and CEO of Omer-Decugis & Cie.

Champaris France has a store comprising 6 doors in hallD2 of Rungis International Market, immediately adjacent to the Bratigny commercial floor. In 2023, the company posted revenue of €13.6 million and EBITDA¹ of €274.8k. Specialising in fresh fruit and vegetable wholesale, it has developed specific know-how based on an offering mainly consisting of seasonal vegetables: tomatoes, courgettes, aubergines, and peppers.

"This acquisition was a clear choice for Bratigny given the location of their commercial floor right next to ours, the complementary nature of our offerings and the opportunity to significantly expand our commercial space in the main hall dedicated to our products in the Paris-Rungis International Market. A value-creating deal offering major synergies." Boris Richeux, CEO of Bratigny.

The acquisition of all shares in Champaris France SAS will be fully self-financed from Group cash. Omer-Decugis & Cie would like to confirm that the acquisition will entail no changes for the company's existing customers. Champaris will be consolidated from 23 October 2023.

<sup>&</sup>lt;sup>1</sup> Earnings Before Interest, Taxes, Depreciation and Amortisation





## About Omer-Decugis & Cie

Founded in 1850, Omer-Decugis & Cie is a family group which specialises in fresh fruit and vegetables, particularly exotic ones, for European consumers. The Group covers the entire value chain from production to imports and has specific expertise in ripening. The Group markets fruit sourced mainly from Latin America, Africa and Europe through all distribution networks (supermarkets and superstores, out-of-home foodservice, specialised distribution and fresh cuts). Committed to sustainable agriculture that is respectful of regions and people, the Group scored 83/100 in the EthiFinance ESG Ratings 2022 survey and achieved a gold medal rating of 71/100 in the EcoVadis 2023 analysis, highlighting the maturity of its ESG policy. Established in the Rungis market, Omer-Decugis & Cie posted revenue of €188.6 million for the year ended 30 September 2022, representing over 150,000 tonnes of fresh fruit and vegetables distributed.





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