

WALLIX strengthens its growth strategy in the DACH region, with Deloitte Germany joining its Global GSI Alliances program

Paris, 24th September 2026 - **WALLIX** (Euronext ALLIX), a European identity and access cybersecurity vendor and leader in privileged access management (PAM), is strengthening its growth strategy across the DACH region (Germany, Austria and Switzerland) with the addition of **Deloitte Germany** to its **WALLIX Global GSI Alliances** program. This strategic collaboration reinforces WALLIX's presence among industrial enterprises and critical infrastructure operators while accelerating the adoption of trusted European cybersecurity solutions that address the growing demands for digital sovereignty, operational resilience, and regulatory compliance.

The **WALLIX Global GSI Alliances** program marks a new milestone in the development of WALLIX's international partnerships. It brings together leading global consulting firms and systems integrators to build strategic partnerships across the EMEA region. The addition of **Deloitte Germany** reflects the program's growing momentum and strengthens WALLIX's ability to support large organizations in addressing their cybersecurity challenges.

A strategic alliance to secure critical infrastructure

By joining the **WALLIX Global GSI Alliances** program, Deloitte Germany reaffirms its commitment to helping customers strengthen cybersecurity through trusted European technologies that meet the stringent security and compliance requirements of highly regulated industries, including **NIS2, DORA, and IEC 62443**.

The collaboration will primarily focus on industrial organizations, critical infrastructure operators, public sector organizations, and manufacturers, where securing access to sensitive data has become a key pillar of operational resilience and business continuity.

As part of the partnership, **WALLIX and Deloitte Germany** will jointly develop industrial use-case demonstrators at the **Deloitte Smart Factory Lab in Düsseldorf**. This collaboration will showcase the benefits of effective Identity and Access Governance in securing and controlling the growing interconnections between people, machines and AI agents, particularly in OT environments. The relevance of this approach is regularly highlighted by leading industry analyst firms, including Gartner and KuppingerCole.

A shared vision for trusted European cybersecurity

The partnership is built on a shared belief that cyber resilience depends not only on robust identity and access governance but also on technologies that enable organizations to maintain strategic autonomy over their digital infrastructure. With decades of expertise in securing industrial environments and certifications among the most demanding in Europe, including **BSI¹ certification in Germany**, WALLIX delivers cybersecurity solutions tailored to the needs of critical infrastructure operators.

¹ **BSI (Federal Office for Information Security)**, Germany's federal cybersecurity authority.



By combining WALLIX's technology with Deloitte's consulting and systems integration expertise across Germany, the partnership will help organizations strengthen their cybersecurity posture, accelerate regulatory compliance, and protect mission-critical operations while retaining full control over their data, infrastructure, and technology strategy.

*"By welcoming **Deloitte Germany** into our WALLIX Global GSI Alliances program, we are strengthening our ability to support large organizations from the very outset of their digital transformation initiatives. Together, we are delivering a trusted European solution that addresses the resilience, compliance and digital sovereignty challenges facing the most critical and highly regulated sectors. This alliance reflects both the strength of WALLIX's offer in protecting the IT and OT assets of critical infrastructure operators and industrial organizations, and our ambition to build an ecosystem of leading partners capable of harnessing its full potential in the most demanding environments. Our goal is to accelerate the adoption of cybersecurity that is both highly effective and seamless, enabling organizations to deploy AI securely while driving greater operational efficiency and accelerating business performance."* says **Jean-Noël De Galzain**, CEO of WALLIX.

About WALLIX

WALLIX (Euronext: ALLIX, listed since 2015) is a European identity and access cybersecurity vendor, a leader in privileged access management (PAM), which helps organizations strengthen their security and digital sovereignty. Rooted in the European values of security and freedom, recognized for the technological excellence of its platform by the largest analytics companies, WALLIX supports more than 4,000 organizations around the world. WALLIX protects identities, access, and privileges in IT and OT environments to enable organizations to confidently evolve in a more secure digital world.

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About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited (DTTL), its global network of member firms, and their related entities. With a presence in more than 150 countries and territories, Deloitte provides audit and assurance, consulting, tax, legal, risk advisory, and financial advisory services, supporting nearly 90% of the Fortune Global 500® in addressing their most complex business and technology challenges.

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