

Paris, October 20, 2008

# Cumulated rental revenues as of September 30, 2008 up +16.4%

# Strong growth of rental revenues driven by the combined effect of a steady organic growth and 2007 and 2008 acquisitions

Nine months rental revenues as of September 30, 2008 amounted to Euro 85,618 thousands, up +16.4% compared with same period in 2007.

| Thousands of Euro                        | 3Q 2007                | 3Q 2008                | % change |  |
|--|------------------------|------------------------|----------|--|
| Invoiced rents<br>Lease rights/Entry fee | <b>72,257</b><br>1,287 | <b>83,775</b><br>1,842 | +15.9%   |  |
| Rental revenues                          | 73,545                 | 85,618                 | +16.4%   |  |

Invoiced rents for the first nine months of 2008 are also up +15.9% compared with 2007.

Organic growth of invoiced rents remained steady at +7.7% thanks to:

- ✓ 2007 and 2008 renewals and relets (+3.8 points). At the end of September 2008, 143 leases was renewed or relet with an annualised rent growth of respectively +29% and +122% or a total amount of Euro +2.3 million.
- ✓ Indexation (+4.2 points)

Both drivers had a little cannibalization effect on variable rents (-0.3 point impact on invoiced rents growth).

2007 and 2008 acquisitions had a **+9.3 points** impact on nine months invoiced rents growth. The third quarter as the first semester of 2008 was characterized by a wait-and-see attitude and very few assets were put on the market.

Acquisitions signed by Mercialys impacting the third quarter was mainly the three shopping centers in Pau Lons, Istres and Narbonne bought on July 30, 2008 for a total amount of Euro 39.2 million. 2008 delivery from the Casino pipeline are mainly planned for the last quarter of the year.

Additionally, the Alcudia project, aiming at renovating and restructuring all Mercialys' shopping centers within the next 5 years, generates some voluntary vacancy (shops to be restructured or sat in

the middle of the future mall). This strategic vacancy has a negative impact of -0.4 point on the invoiced rents growth of the first quarter of this year.

Lastly, the third quarter of 2007 benefited from a Euro 443 thousand gain following the settlement of a particularly long suit on a renewal. This exceptional gain has a negative impact on Q3 2008 invoiced rents growth of **-0.6 point**.

Entry fees earned in the first nine months of 2008 represented a cash amount of Euro 2,293 thousands compared with Euro 1,190 thousands in 2007, mainly linked with 6 important relets in Brest, Toulouse, Massena (Paris 12th), Quimper, Lanester and Valence 2. Including IFRS smoothing accounting, entry fees accounted for at the end of September 2008 were up +43.1% at Euro 1,842 thousands versus Euro 1,287 thousands in the same period of 2007.

Mercialys strong financial structure enables the company to face the current environment with serenity but caution will be reinforced notably for developments of new projects.

"O3 2008 figures are in line with our forecasts set in July, which was higher than originally anticipated at the beginning of 2008. Despite the general financial and economic environment and thanks to the strong visibility of our cashflows, the resilience of our business model and the robustness of our financial structure, we are keeping things up for 2008 and 2009, Said Jacques Ehrmann, CEO of Mercialys.

We will remain particularly cautious regarding our investments and notably pre-let our new developments."

This press release is available at www.mercialys.com

Next publications:

- January 19, 2009 (evening) 2008 full-year rental revenues • February 11, 2009 (evening)
- February 12, 2009 (hour to be confirmed)

**Analysts/investors contact:** Marie-Flore Bachelier Tel.: + 33(0)1 53 65 64 44

2008 full-year earnings (press release) 2008 full-year earnings meeting

#### Press contact:

Citigate: Nicolas Castex Tel. +33(0)153327888+ 33(0)6 62 08 83 12 or

#### **About Mercialys**

Mercialys is one of the few large French companies to focus entirely on shopping centers. Rental revenue in 2007 amounted to Euro 99,5 million and net earnings to Euro 71,5 million. Mercialys owns 167 assets with an estimated value of over Euro 1.9 billion December 31, 2007. It elected for "SIIC" (REIT) tax status on November 1, 2005 and has been listed on Eurolist by Euronext Paris, symbol *MERY*, since its initial public offering on October 12, 2005. There were 75,149,959 Mercialys shares in issue at December 31, 2007.

### **CAUTIONARY STATEMENT**

This press release may contain forward-looking statements about future events, trends, projects or targets.

These forward-looking statements are by nature subject to identified and unidentified risks and uncertainties that could cause actual results to differ materially from the results anticipated in the forward-looking statements. Please refer to the Mercialys shelf registration document for the year ended December 31, 2007, available at <u>www.Mercialys.com</u>, for a description of the key factors, risks and uncertainties liable to influence Mercialys's business operations and results.

Mercialys makes no undertaking to update or revise these forward-looking statements or to disclose new information, future events or circumstances that might affect them.

## MERCIALYS RENTAL REVENUES

| TOTAL                           |                        |                        |                        |                        | QUARTERS               |                        |                        |                        |
|---------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|
| In Euro thousands               | 31/03/2005             | 30/06/2005             | 30/09/2005             | 31/12/2005             | Q1                     | Q2                     | Q3                     | Q4                     |
|                                 |                        |                        |                        |                        |                        |                        |                        |                        |
| Invoiced rents                  | 17 268                 | 36 749                 | 54 128                 | 71 825                 | 17 268                 | 19 481                 | 17 379                 | 17 697                 |
| Lease rignts                    | 288                    | 467                    | 709                    | 831                    | 288                    | 179                    | 242                    | 122                    |
| Rental revenues                 | 17 556                 | 37 216                 | 54 837                 | 72 656                 | 17 556                 | 19 660                 | 17 621                 | 17 819                 |
| In Euro thousands               | 31/03/2006             | 30/06/2006             | 30/09/2006             | 31/12/2006             | Q1                     | Q2                     | Q3                     | Q4                     |
| Invoiced rents                  | 18 072                 | 38 874                 | 58 711                 | 80 714                 | 18 072                 | 20 802                 | 19 837                 | 22 003                 |
| Lease rignts                    | 660                    | 759                    | 1 178                  | 1 604                  | 660                    | 99                     | 419                    | 425                    |
| Rental revenues                 | 18 732                 | 39 633                 | 59 890                 | 82 318                 | 18 732                 | 20 901                 | 20 256                 | 22 429                 |
| Change in invoiced rents        | 4,7%                   | 5,8%                   | 8,5%                   | 12,4%                  | 4,7%                   | 6,8%                   | 14,1%                  | 24,3%                  |
| Change in rental revenues       | 6,7%                   | 6,5%                   | 9,2%                   | 13,3%                  | 6,7%                   | 6,3%                   | 15,0%                  | 25,9%                  |
| In Euro thousands               | 31/03/2007             | 30/06/2007             | 30/09/2007             | 31/12/2007             | Q1                     | Q2                     | Q3                     | Q4                     |
| Invoiced rents                  | 23 688                 | 47 557                 | 72 257                 | 97 723                 | 23 688                 | 23 869                 | 24 700                 | 25 465                 |
| Lease rights                    | 447                    | 881                    | 1 287                  | 1 773                  | 447                    | 434                    | 406                    | 486                    |
| Rental revenues                 | 24 135                 | 48 438                 | 73 545                 | 99 496                 | 24 135                 | 24 303                 | 25 106                 | 25 951                 |
| Change in invoiced rents        | 31,1%                  | 22,3%                  | 23,1%                  | 21,1%                  | 31,1%                  | 14,7%                  | 24,5%                  | 15,7%                  |
| Change in rental revenues       | 28,8%                  | 22,2%                  | 22,8%                  | 20,9%                  | 28,8%                  | 16,3%                  | 23,9%                  | 15,7%                  |
| In Euro thousands               | 31/03/2008             | 30/06/2008             | 30/09/2008             | 31/12/2008             | Q1                     | Q2                     | Q3                     | Q4                     |
|                                 |                        |                        |                        |                        |                        |                        |                        |                        |
| Invoiced rents                  | 27 626                 | 55 884                 | 83 775                 |                        | 27 626                 | 28 258                 | 27 892                 |                        |
| Lease rignts                    | 516                    | 1 111                  | 1 842                  |                        | 516                    | 595                    | 731                    |                        |
| Rental revenues                 | 28 142                 | 56 995                 | 85 618                 |                        | 28 142                 | 28 853                 | 28 623                 |                        |
| Change in invoiced rents        | 16,6%                  | 17,5%                  | 15,9%                  |                        | 16,6%                  | 18,4%                  | 12,9%                  |                        |
| Change in rental revenues       | 16,6%                  | 17,7%                  | 16,4%                  |                        | 16,6%                  | 18,7%                  | 14,0%                  |                        |
| <u>By activity</u>              |                        |                        |                        |                        |                        |                        |                        |                        |
| In Euro thousands               | 31/03/2006             | 30/06/2006             | 30/09/2006             | 31/12/2006             | Q1                     | Q2                     | Q3                     | Q4                     |
|                                 |                        | ~~ ~~ -                |                        |                        |                        |                        |                        |                        |
| Large shopping centers          | 11 059                 | 23 335<br>12 586       | 35 292<br>18 837       | 48 710<br>25 546       | 11 059<br>5 816        | 12 276<br>6 770        | 11 958<br>6 250        | 13 418<br>6 710        |
| Neighborhood shopping centers   | 5 816                  |                        |                        | 25 546                 |                        |                        |                        |                        |
| Other assets<br>Rental revenues | 1 857<br><b>18 732</b> | 3 713<br><b>39 633</b> | 5 761<br><b>59 890</b> | 8 062<br><b>82 318</b> | 1 857<br><b>18 732</b> | 1 856<br><b>20 901</b> | 2 048<br><b>20 256</b> | 2 301<br><b>22 429</b> |
| In Euro thousands               | 31/03/2007             | 30/06/2007             | 20/00/2007             | 31/12/2007             | Q1                     | Q2                     | Q3                     | Q4                     |
|                                 | 51/05/2007             | 30/00/2007             | 30/09/2007             | 51/12/2007             | <u> </u>               | QZ                     | QJ                     | Q4                     |
| Large shopping centers          | 14 602                 | 29 335                 | 44 612                 | 60 429                 | 14 602                 | 14 733                 | 15 277                 | 15 817                 |
| Neighborhood shopping centers   | 7 100                  | 14 222                 | 21 463                 | 29 011                 | 7 100                  | 7 122                  | 7 241                  | 7 548                  |
| Other assets                    | 2 433                  | 4 882                  | 7 470                  | 10 056                 | 2 433                  | 2 448                  | 2 588                  | 2 587                  |
| Rental revenues                 | 24 135                 | 48 438                 | 73 545                 | 99 496                 | 24 135                 | 24 303                 | 25 106                 | 25 951                 |
| In Euro thousands               | 31/03/2008             | 30/06/2008             | 30/09/2008             | 31/12/2008             | Q1                     | Q2                     | Q3                     | Q4                     |
| Large shopping centers          | 16 169                 | 32 842                 | 49 346                 |                        | 16 169                 | 16 672                 | 16 504                 |                        |
| Neighborhood shopping centers   | 8 760                  | 17 703                 | 26 631                 |                        | 8 760                  | 8 944                  | 8 928                  |                        |
| Other assets                    | 3 213                  | 6 450                  | 9 641                  |                        | 3 213                  | 3 237                  | 3 191                  |                        |
| Rental revenues                 | 28 142                 | 56 995                 | 85 618                 |                        | 28 142                 | 28 853                 | 28 623                 |                        |