

# Order Book: + 17.4 % Increase in sales over the year

# Saint-Denis (France): Sales Q3 2009/2010

€ Million	2009/2010	2008/2009	Change published	Change organic	Perimeter effect
Q3: 1 Oct – 31 Dec	199.0	224.5	-11.4%	-10.4%	-0.1%
9 months	613.6	608.2	+0.9%	-0.1%	+1.2%

# Target to increase sales over the year maintained

Faiveley Transport recorded sales of  $\in$ 199M over the third quarter of the 2009/2010 year, 11.4% less than Q3 sales the previous year, which had recorded a strong increase (+32.3%). At a constant exchange rate and scope of consolidation, this is a decrease of -10.4%. The drop in sales over this quarter is due to changes in customers' delivery schedules.

Over the first nine months of the 2009/2010 year, the Group's activity stood at €613.6M, an increase of 0.9% compared to the same period of the previous year. This activity is stable at constant exchange rate and group structure.

Changes in customers' delivery schedules should benefit the final quarter of the year, which is expected to record a significant increase compared to the same period of the previous year. Consequently, the Group maintains its target of an increase in sales over the entire year.

#### An increase in the Order Book of 17.4%

The Order Book records a further increase to €1,259M, a growth of 10.5% compared to  $31^{st}$  March 2009, and of 17.4% compared to  $31^{st}$  December 2008.

Commercial activity is very intense; numerous large tender offers are currently taking place with decisions expected in the coming year.

#### Financial situation for the 3rd Quarter

The operational activity and the financial situation are in line with Group expectations.



# Important business and events during the past quarter

The Group has continued to take orders of a diverse nature. Commercial and geographical successes over the period include a maintenance contact for the servicing of freight wagons for 5 years with AAE Switzerland and an important contract for platform doors for the Singapore metro.

The ICC Court of Arbitration ordered Wabtec to pay \$3.9 million to Faiveley Transport Malmö for the misappropriation of trade secrets. The Group is examining next steps to provide for other entities of the Group within the relevant competent jurisdictions.

Financial Calendar: 26 April 2010 (after closing), Annual Sales 2009/2010.

# FAIVELEY TRANSPORT, A WORLD LEADER IN THE RAIL INDUSTRY

#### About Faiveley Transport

The Faiveley Group is one of the world's leading suppliers of technical railway systems and services, offering a wide range of products in eight activities: air conditioning, electro-mechanics, on-board doors, platform doors & gates, on-board electronics, braking systems, couplers, and customer services.

Profiting from a booming international market, Faiveley is using its industrial and commercial power on a global level to strengthen its position with major rail builders and operators.

Financial Calendar: Annual sales 26 April 2010

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