

Press release

Nexans signs a Frame agreement with Nordex to supply WINDLINK® cable sets and kits

Paris, June 15, 2010 – Nexans, the worldwide leader in the cable industry, has signed a Frame agreement with Nordex, a major international manufacturer of highefficiency wind turbines, to supply customized WINDLINK® power cable sets (dedicated cut lengths according to Nordex specifications) and kits (pre-terminated sets) for onshore wind farm projects across Europe.

The WINDLINK® solution comprises cables and connectors, with kits customized to the specific needs of each wind turbine and supplied ready to install. They are ordered directly from Nexans by Nordex tower manufacturers and contain pre-installed cables for Nordex onshore wind projects in various locations in Europe.

Nordex has specified the WINDLINK® solution for the Low Voltage loop cables (450/750 V) and for fixed installation tower cables, both transmitting power from the wind turbine generator to the transformer at the base of the tower. The Nexans cables are designed to safely absorb the torsion loads imposed when a nacelle is constantly rotating to face the wind. They can also operate over a wide range of temperatures, from -40°C to +90°C, while resisting exposure to oil, UV light, ozone and abrasion.

"This frame agreement with Nordex shows how the Nexans WINDLINK® concept goes beyond the design and manufacture of high-performance cables to offer a comprehensive solution for the wind power industry", says Klaus Merklein, Nexans Global Sales Manager for Wind OEMs. "The key step in concluding the agreement was in passing a rigorous Nordex audit that confirmed not only the quality of our solutions, but also our capability to meet a tight delivery schedule."

The WINDLINK® solutions for Nordex are being manufactured at the Nexans facilities in Bohain, France, as well as in Hof, Germany, at Nexans Power Accessories. The Nexans service includes supplying a dedicated kit solution for each specific Nordex wind turbine, while meeting a short delivery schedule as the kits are called off for each project.

Deliveries have already started, with kits supplied to tower manufacturers in Germany and Denmark.

Nexans WINDLINK® cable solutions

Nexans WINDLINK® cable solutions are designed to provide a fully integrated approach to the total cable needs of the complete wind turbine. The range includes everything from loop and nacelle cables to control, sensor, bus cables and optical

fibre cables, as well as connectors and assemblies. It also includes active equipment such as intelligent Ethernet switch that consolidates on a single fibre, via Virtual Local Area Networks (VLANS), such diverse applications as monitoring, IP telephony, IP camera surveillance, diagnostics, tower access and climate control.

About Nexans

With energy as the basis of its development, Nexans, the worldwide leader in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation.

Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future.

With an industrial presence in 39 countries and commercial activities worldwide, Nexans employs 22,700 people and had sales in 2009 of 5 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult www.nexans.com

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