# Press Release

9 July 2010

# Worth €100 million Alstom wins first contract in the Brazilian wind market

Alstom has signed a contract worth €100 million with the Brazilian renewable power generating company, Desenvix, subsidiary of the Engevix engineering group, to build a 90 MW wind farm complex in Bahia, Brazil. With the working name of "Brotas", the complex will consist of three wind farms - Macaubas, Novo Horizonte and Seabra - and represents Alstom's first contract in the Brazilian wind market. This contract has been booked in 1<sup>st</sup> quarter FY 2010/11.

The Brotas complex highlights the government's commitment to develop the domestic wind power market and strengthens Alstom's position in the renewable energy sector. Under the terms and conditions of this contract, Alstom will provide 57 ECO 86 wind turbines of 1.67 MW each, for which the main components will be manufactured in Spain and Brazil and assembled on the three wind farms with commissioning planned for July 2011.

This contract follows a memorandum of intent signed in December 2009 by Alstom and the Government of the State of Bahia to install a first wind turbine assembly factory in the country, located in Camaçari, to be fully operational by mid 2011.

"The Brotas wind farm complex represents the first joint project between Alstom and Engevix in Brazilian wind energy," Alfonso Faubel, Vice President of Alstom Wind said. "It strengthens the relationship between the two companies in the renewable energy sector, and confirms Alstom's position in the country's wind power market."

Alstom and Engevix are long term partners and have been working together for more than 30 years. Both companies have participated in important hydroelectric projects in the country, such as Tucuruí (8370 MW), Ita (1450 MW), Barra Grande (690MW) and Itapebi (450 MW), as well as in projects for medium-size hydroelectric power plants, (Caçu, Barra dos Coqueiros, etc), and for small power plants, such as Bonfante and Montserrat. Brazil's power generation is based mainly on hydroelectric power plants, representing 77% of the country's installed generation capacity and generating 90% of the power produced. There is also great potential in Brazil for the production of electricity from other renewable energy sources.

#### About Alstom

Alstom is a global leader in the world of power generation, power transmission and rail infrastructure and sets the benchmark for innovative and environmentally friendly technologies. Alstom builds the fastest train and the highest capacity automated metro in the world, provides turnkey integrated power plant solutions and associated services for a wide variety of energy sources, including hydro, nuclear, gas, coal and wind, and it offers a wide range of solutions for power transmission, with a focus on smart grids. The Group employs 96,500 people in more than 70 countries, and had sales of over  $\epsilon$  23 billion\* in 2009/10.

\*Pro forma figures



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