Limoges, January 7, 2011



## Legrand expands in digital infrastructures with the acquisition of Electrorack in the United States

- Legrand announces the acquisition of Electrorack, specialized in Voice-Data-Image (VDI) cabinets for data centers in the United States
- Legrand thus strengthens its positions in digital infrastructures, a new fast-growing business segment

Continuing its active strategy of acquisitions in new economies (recently Inform in Turkey and Indo Asian Switchgear in India) and also in new business segments (Meta System Energy in Italy in December 2010 rounding out Inform's operations in UPS<sup>(1)</sup>), Legrand today announced the acquisition of Electrorack, a US specialist in VDI cabinets.

Electrorack designs and produces solutions for large data center facilities, in particular white rooms, a fast-growing market expected to expand by 10% a year in the United States over the next few years. Electrorack's well established position with the largest corporations in the US and its range's excellent fit with that of Ortronics will enable Legrand to accelerate its growth in the buoyant VDI segment in the US.

Legrand is thus expanding its positions in digital infrastructures, where demand is rising fast and where the group has recorded average annual growth of 9% over the past ten years, backed by a steady flow of innovation illustrated by among other the new LCS<sup>2</sup> line and the acquisition of Estap in Turkey.

Based in Anaheim, California, Electrorack employs more than 90 people and should post sales of over \$23 million in 2010 with a good level of profitability.

Щ

UPS : Uninterruptible Power Supply



## Key financial dates

- Annual results for 2010: February 10, 2011
- Results for the first quarter of 2011: May 5, 2011
- Annual General Meeting: May 26, 2011

## ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value is a prime vector for growth. Legrand reported sales of €3.6 billion in 2009. The company is listed on NYSE Euronext and is a component stock of indexes including the SBF120, FTSE4Good, MSCI World, ASPI. In 2010, Legrand was added to the European DJSI as well (ISIN code FR0010307819). www.legrandgroup.com

Щ

S

EA

Ц Ш

Investor Relations: Legrand François Poisson Tel : +33 (0)1 49 72 53 53 Fax : +33 (0)1 43 60 54 92 Francois.Poisson@legrand.fr

## Press Relation:

Publicis Consultants Vilizara Lazarova Tel : +33 (0)1 44 82 46 34 Mob : +33 (0)6 26 72 57 14 Vilizara.Lazarova@consultants.publicis.fr