



## Turnover 2010: 1.1 billion euros (+27%)

18<sup>th</sup> January 2011

IMS + JACQUET Metals pro forma	4 <sup>th</sup> quarter 2009	4 <sup>th</sup> quarter 2010	31 Dec. 2009	31 Dec. 2010
Turnover (in € thousands)	205,072	<b>284,898</b>	858,539	<b>1,090,005</b>
<b>Change in turnover</b>		<b>+38.9%</b>		<b>+27.0%</b>
of which: volume effect		+16.4%		+12.7%
of which: price effect		+22.5%		+14.2%

In 2010, the Group's turnover amounted to 1.1 billion euros, up 27% compared to 2009. This increase results from a volume effect for 12.7% and a price effect for 14.2%.

Distributed volumes grew by +13.7% for long steel products, 11.5% for stainless steel quarto plates, +16.2% for wear-resistant plates and 17.5% for engineering steels.

The Group benefited from a favorable price change during the year. Compared to last quarter of 2009, selling prices on the fourth quarter of 2010 were up 23% for stainless steels, +3% for wear-resistant steels and 13% for engineering steels.

### Financial Calendar 2011 \* \*\*

-Results 2010	March 3, 2011
-Sales and 1 <sup>st</sup> quarter results	May 16, 2011
-Sales and H1 results	August 31, 2011
-Sales and 3 <sup>rd</sup> quarter results	November 15, 2011

\* Publication after market close

\*\* Subject to change



IMS is a European leader in the distribution of special steels on four European markets: engineering and tool steels, wear-resistant plates, stainless steel bars and stainless Quarto plates. With a workforce of 2,350 staff, IMS uses a network of 84 distribution centres in 22 countries in Europe, China and the United States.  
Listed on Euronext Paris - compartment B of the NYSE Euronext, member of the SBF 250 and Small 90 indices  
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