



## FAIVELEY TRANSPORT: GROWTH OF THE ORDER BOOK AND SALES DURING THE 3<sup>RD</sup> QUARTER

Saint-Denis, France 26<sup>th</sup> January 2011

€ millions	2009/2010	2010/2011	Change published	Organic growth	Currency effects
Q3: 1 Oct. – 31 Dec.	199.0	215.6	+8.4%	+3.8%	+4.6%
<b>9 months</b>	<b>613.6</b>	<b>626.8</b>	<b>+2.2%</b>	<b>-2.1%</b>	<b>+4.2%</b>

### Sales growth in the 3<sup>rd</sup> quarter

Faiveley Transport registered sales of €215.6M during the 3<sup>rd</sup> quarter 2010/11, an increase of 8.4% compared to 3<sup>rd</sup> quarter 2009/2010. At constant exchange rates and group structure, sales grew by 3.8% during the quarter.

Over the first nine months of financial year 2010/2011, Group sales are recorded at €626.8M, an increase of 2.2% compared to the previous year. Activity growth in Asia, and to a lesser extent in North and South America, compensates for a sales decrease in Europe.

### Order book increased by 11% year on year

The order book reached €1,396M at end of December 2010, an increase of 11% compared to 31 December 2009.

During the third quarter, the Group reinforced its position on the North American market with two large contracts with Bombardier Transport, for Toronto and New Jersey Transit. The Toronto tramway contract includes the supply of air conditioning units, pantographs, access doors and hydraulic brake systems for 182 trams. Delivery is scheduled to begin mid 2011 for a 5 year period. For the New Jersey Transit Authority, Faiveley Transport will supply door systems for 100 passenger cars, with an option for the following 79 cars.

Faiveley Transport has also pursued its development in Russia over the quarter by signing several significant orders. Faiveley Transport will supply the air conditioning systems for Siemens Mobility and the Russian carbuilder Tverskoy Vagonostroitelny Zavod (TVZ) for 200 RIC sleeper coaches for the Russian railways (RZD) from mid 2011. The Group has also won a contract for air conditioning equipment for 100 cars for the Moscow Metro with Metro Wagon Mash.

### Financial situation for the 3<sup>rd</sup> Quarter

The operational activity and the financial situation are in line with Group expectations.

### Stable sales confirmed for 2010/2011

The Group confirms its forecast for stable sales in 2010/11 at constant exchange rates and Group structure, before a return to growth next year.

Financial calendar: 27 April 2011 (after closing), 2010/2011 annual sales.

## **FAIVELEY TRANSPORT, A WORLD LEADER IN THE RAILWAY INDUSTRY**

### **About Faiveley Transport**

*Faiveley Transport, a specialist player in the global market for high-tech components for rail systems, is extending its range of products across seven business lines: air conditioning, power information & control, passenger access systems, passenger screen doors, braking, couplers and customer service.*

*Boasting the most comprehensive range of equipment and services in the market, Faiveley Transport's mission is to supply the railway industry, operators and rail maintenance organizations the world over.*

*As a supplier, Faiveley Group comprehensively covers the value chain, from design to production, marketing and services.*

*Faiveley Transport is a provider of high value-added services combined with the highest levels of quality, safety and availability.*

### **FAIVELEY Transport**

Guillaume BOUHOURS Chief Financial Officer 01 48 13 65 03 [guillaume.bouhours@faiveleytransport.com](mailto:guillaume.bouhours@faiveleytransport.com)

Kasha DOUGALL Group Communication Manager 01 48 13 65 11 [kasha.dougall@faiveleytransport.com](mailto:kasha.dougall@faiveleytransport.com)

### **KEIMA COMMUNICATION**

Emmanuel DOVERGNE Analysts/investors 01 56 43 44 62 [emmanuel.dovergne@keima.fr](mailto:emmanuel.dovergne@keima.fr)