

GROUPE OUTREMER TELECOM WINS 3 MINISTRY CALLS FOR TENDERS

Paris, 2nd March 2011: Groupe Outremer Telecom (FR0010425587 - OMT), the leading alternative telecom operator in the French Overseas Regions (FOR), announces having won the fixed telephony calls for tenders for the Ministry of the Interior (home office), Ministry of Defence and Ministry of Justice for the French Overseas Departments and Mayotte.

Outremer Telecom will therefore be in charge of fixed telephony services for the ministries of the Interior (prefectures, police, gendarmerie forces), of Defence (Air Force, Army, Navy) and of Justice (judiciary, penitentiary, judicial protection) for all of their lines in the French Overseas Departments (including the northern islands) and Mayotte.

The extremely demanding specificities of such government contracts demonstrate the high quality of services provided by Groupe Outremer Telecom. Indeed, beyond its proven price competitiveness, the Group also offers the best guarantees in terms of:

- Network security, in order to ensure the continuity of services,
- Organisational responsiveness, which meets the sector's most strict standards,
- Decision-making monitoring tools, which are tailored and perfectly adapted to optimising telecommunication-cost management.

Three local councils, three regional councils and the main town councils in the French Overseas Departments are also amongst Groupe Outremer Telecom's government clients.

About Outremer Telecom

Founded in 1986, Groupe Outremer Telecom has established itself in the French Overseas Regions (Martinique, Guadeloupe, French Guiana, Reunion and Mayotte) as the leading alternative telecom operator able to offer a full range of fixed line, mobile and Internet access services for both residential and business customers. Groupe Outremer Telecom has developed its own telecom network and has a single brand; Only. The group intends to develop the convergence of its various offers, its business customers and pursue its innovative and competitive services.

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Groupe Outremer Telecom Claire Richer Communication and Brand Director communication@outremer-telecom.fr NewCap. Financial Communications Agency Simon-Laurent Zaks / Pierre Laurent Tel.: +33 (0)1 44 71 94 94 Fax: +33 (0)1 44 71 94 90 outremer-telecom@newcap.fr