

## **Press Release**

## Nexans awarded 33 million euro power infrastructures cable contract by Terna to enhance Italy's power transmission network

This turnkey cable project includes the manufacture and installation of 250 km of aluminium high voltage underground cables

**Paris, April 19, 2011** – Nexans, a worldwide leading expert in the cable industry, has been awarded a 33 million euro contract by Terna - Italy's electricity transmission grid operator, the 1<sup>st</sup> independent TSO in Europe and the 7<sup>th</sup> in the world with over 63,500 km of circuits – to manufacture, install and test approximately 250 km of 150 kV high-voltage (HV) aluminium underground cables and accessories for power development projects in the Lazio, Basilicata and Campania regions. The projects form part of Terna's ten-year investment plan (2011-2021) to enhance Italy's power infrastructure.

The cables supplied will feature a 1600 mm<sup>2</sup> aluminium conductor cross section with anti-explosion outdoor sealing ends. Starting in April 2011, they will be installed in a two year project to create three separate double circuits. The Nexans cables will connect substations in Montalto di Castro with Canino (total cable length: 130 km); an overhead line in Rotonda-Pisticci with a substation in Aliano (total cable length: 73 km); and a substation in Avellino with a power station in Pratola Serra (total cable length: 49 km).

"This contract is the latest development in the long-term relationship between Nexans and Terna to help support it with its future plans to develop Italy's power transmission infrastructure," says Giovanni Fenoglio, Sales & Marketing Director of Nexans in Italia. "It is yet another example of Nexans' ability to serve the market with cost effective and innovative solutions that meet local requirements, such as the aluminium cables that are now used on a large part of 150 kV HV projects in Italy."

The high voltage power cables and related accessories will be manufactured in the Nexans plant based in Hanover in Germany, with additional services provided by Nexans units located in Italy.

## About Nexans:

With energy as the basis of its development, Nexans, worldwide leading expert in the cable industry, offers an extensive range of cables and cabling systems. The Group is a global player in the infrastructure, industry, building and Local Area Network markets. Nexans addresses a series of market segments: from energy, transport and telecom networks to shipbuilding, oil and gas, nuclear power, automotives, electronics, aeronautics, material handling and automation. Nexans is a responsible industrial company that regards sustainable development as integral to its global and operational strategy. Continuous innovation in products, solutions and services, employee development and engagement, and the introduction of safe industrial processes with limited environmental impact are among the key initiatives that place Nexans at the core of a sustainable future. With an industrial presence in 40 countries and commercial activities worldwide, Nexans employs 23,700 people and had sales in 2010 of more than 6 billion euros. Nexans is listed on NYSE Euronext Paris, compartment A. For more information, please consult <u>www.nexans.com</u> or <u>http://www.nexans.mobi</u>

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