

Legrand reinforces its positions in Brazil and steps up development in energy performance by acquiring SMS

- **Legrand announces the acquisition of SMS, the market leader for UPS¹ in Brazil**
- **The acquisition reinforces Legrand's robust positions in Brazil and its offering in energy performance**

In accordance with its strategy, Legrand is actively continuing its development through self-financed acquisitions of small to medium-size businesses with leading places on their markets, and announces, subject to the approval of competent authorities in Brazil, the acquisition of SMS, number one for UPS¹ in Brazil and a frontrunner across Latin America in this field.

SMS will round out the robust positions Legrand already holds in Brazil, where it takes first place for wiring devices, door-entry systems, miniature circuit breakers and industrial enclosures. In addition to quality products, SMS brings the benefits of a nationwide network of sales teams, distributors and service centers that will effectively extend the Group's sales reach in Brazil. Legrand is thus set to significantly strengthen its presence in a country and in a market segment that are both experiencing vigorous growth.

More generally, Legrand aims to accelerate development in new economies, which should account for 35% of total group sales this year.

Following its purchases of Alpes Technologies and Zucchini and, more recently, those of Inform and Meta System Energy, Legrand's acquisition of SMS marks a new step forward in the development of its energy-performance business, a fast-growing activity.

SMS operates in the Sao Paulo area and the north of Brazil, with three production sites and a workforce of over 1,100 people. In 2010, SMS sales were close to €80 million and operating margin was in double digits.

¹ UPS: Uninterruptible Power Supply

Key financial dates

- 2011 first-quarter results: **May 5, 2011**
- Annual General Meeting: **May 26, 2011**
- 2011 first-half results: **July 28, 2011**
- 2011 nine-month results: **November 4, 2011**

ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisition are prime vectors for growth. Legrand reported sales of €3.9 billion in 2010. The company is listed on NYSE Euronext and is a component stock of indexes including the CAC Large60, SBF120, FTSE4Good, MSCI World, ASPI and DJSI (ISIN code FR0010307819). www.legrandgroup.com

Investor Relations:

Legrand
Francois Poisson
Tel: +33 (0)1 49 72 53 53
Fax : +33 (0)1 43 60 54 92
Francois.Poisson@legrand.fr

Press Relation:

Publicis Consultants
Vilizara Lazarova
Tel : +33 (0)1 44 82 46 34
Mob : +33 (0)6 26 72 57 14
Vilizara.Lazarova@consultants.publicis.fr