

EASE

Legrand steps up growth in digital infrastructure market by acquiring¹ Middle Atlantic Products Inc. in the US

- Legrand today announced the acquisition of Middle Atlantic Products Inc., North America's leader in audio and video enclosures
- The move strengthens Legrand's positions in the fast-growing digital infrastructure market

After the recent acquisition of Electrorack, a US specialist in VDI (voice-data-image) cabinets for datacenters, Legrand is actively pursuing expansion in digital infrastructures and today announced the purchase¹ of Middle Atlantic Products, North America's leader in audio and video enclosures.

Middle Atlantic Products Inc. will bring Legrand leading positions in a fast-growing segment with very promising prospects, along with a nationwide network of more than 3,500 integrators specialized in commercial and residential markets for which the group is already developing dedicated product lines (audio-video connectors, cable management systems, etc.). It will also reinforce Legrand's commercial positions in verticals such as hotels and conference centers.

Middle Atlantic Products Inc. has operations in New Jersey, Illinois, California and Canada. It employs a workforce of 520 and in 2010 reported sales of over USD 107 million and operating income in double digits.

In keeping with its strategy, Legrand is actively pursuing growth through targeted and self-financed acquisitions of leading contenders in fast-growing markets. In the past 12 months, seven high potential companies, all front runners, will have thus joined the group, representing annual sales of nearly €300 million.

¹ The completion of the transaction is subject to customary conditions precedent.



Key financial dates

Annual General Meeting: May 26, 2011

• 2011 first-half results: July 28, 2011

• 2011 nine-month results: November 4, 2011

ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisition are prime vectors for growth. Legrand reported sales of €3.9 billion in 2010. The company is listed on NYSE Euronext and is a component stock of indexes including the CAC Large60, SBF120, FTSE4Good, MSCI World, ASPI and DJSI(ISIN code FR0010307819). www.legrandgroup.com

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