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Limoges, July 28, 2011

Good performance in 2011 first half:

Sales growth: +10.4%
Adjusted operating margin: 21.0%

2011 targets confirmed

Gilles Schnepp, Chairman and Chief Executive Officer of Legrand, comments:

“<u>*Sales*</u>

In the first half of 2011, Legrand sales rose a total 10.4%, backed by:

- *organic growth*[1] *of 7.9% driven by fast-moving new economies (nearly 16% organic growth*[1] *and 22% total growth) in Asia, Latin America, the Middle East and Eastern Europe; by successful new-product launches, particularly in France and Italy; by vigorous expansion in new business segments*[2] *(nearly 17% organic growth*[1] *and 28% total growth), and by a favorable basis for comparison,*
- *self-financed bolt-on acquisitions of small and mid-size companies offering high growth potential and strong market positions. Consolidation of these acquisitions contributed 3.1% to growth in the first six months of the year.*

<u>*Results*</u>

In the first half of 2011, Legrand maintained its adjusted operating margin excluding acquisitions at 21.3% as in the first half of 2010 and the first quarter of 2011. This good operational performance illustrates, in particular, our success in passing on into sales prices the steep rise in raw material prices observed in the first half of the year. Adjusted operating margin including acquisitions was 21.0% for the period.

<u>*Confirmation of 2011 targets and effectiveness of Legrand’s business model*</u>

First-half results were in line with our expectations, allowing us to confirm our 2011 targets:

- *5% organic sales growth*[1]*, rounded out with acquisitions*[3]*,*
- *adjusted operating margin equaling or exceeding 20%, including the impact of acquisitions*[3]*.*

All in all, these good performances illustrate both the effectiveness and the soundness of our business model, and support our mid-term objectives. ”

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[1] Organic growth: at constant scope of consolidation and exchange rates
[2] Digital infrastructures, energy-performance solutions, residential systems and cable management
[3] Small and medium-size bolt-on acquisitions

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Key figures

Consolidated data (€ millions)	1st half 2009	1st half 2010	1st half 2011	% change 2011/2010
Sales	1,812.1	1,910.1	2,107.8	+10.4%
Adjusted operating income(1)	281.1	406.4	442.7	+8.9%
As % of sales	*15.5%*	*21.3%*	*21.0%*	
Operating income	242.0	386.8	425.5	+10.0%
As % of sales	*13.4%*	*20.3%*	*20.2%*	
Net income excluding minorities	107.9	192.6	266.4	+38.3%
As % of sales	*6.0%*	*10.1%*	*12.6%*	
Free Cash flow(2)	207.8	283.7	184.5	
As % of sales	*11.5%*	*14.9%(3)*	*8.8%(3)*	
Net financial debt at June 30	1,781	1,299	1,375	

(1) Operating income adjusted for amortization of the revaluation of intangible assets and for costs both relating to acquisitions (€23.2 million in H1 2009, €19.6 million in H1 2010 and €17.2 million in H1 2011) as well as, if applicable, for impairment of goodwill (€15.9 million for H1 2009, €0 for H1 2010 and H1 2011).

(2) Free cash flow is defined as the sum of net cash provided by operating activities and net proceeds of sales of fixed assets less capital expenditure and capitalized development costs.

(3) Based on a constant ratio of working capital requirements to revenues, free cash flow stood at 13% of sales before acquisitions for the first half of both 2011 and 2010.

Results to June 30, 2011

Consolidated sales

Reported figures show a 10.4% year-on-year rise in sales to €2,107.8 million, while the rise at constant scope of consolidation and exchange rates was 7.9%. Changes in the scope of consolidation made a 3.1% growth contribution, while exchange rates had a negative impact of 0.8%.

The change in sales for the first half of 2011 at constant scope of consolidation and exchange rates includes, among other things, a favorable base for year-on-year comparisons. This positive effect, estimated at nearly two points, should be reversed by stages over the second half of 2011.

Changes in sales at constant scope of consolidation and exchange rates by geographical region

	1st half 2011 / 1st half 2010	2nd quarter 2011 / 2nd quarter 2010
France	+8.1%	+4.5%
Italy	+8.5%	+6.9%
Rest of Europe	+5.4%	+7.0%
United States/Canada	+4.1%	+3.3%
Rest of the World	+11.3%	+11.1%
Total	**+7.9%**	**+6.9%**

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- **France**: Sales rose 8.1% in the first half, driven by very robust showings in wiring devices and strong gains in cable management, digital infrastructure solutions and residential systems. Major new-product launches including the Niloé range of wiring devices and Puissance[3] energy distribution systems, both well received, also contributed to growth.

- **Italy**: Sales increased 8.5%, driven by robust revenues from cable management, energy distribution and industrial applications, plus the successful launch of the new Living Light ranges of wiring devices.

- **Rest of Europe**: Growth in sales observed throughout the region (+5.4%) in the first half reflects very good showings in Russia and most of Eastern Europe, Turkey, the UK and Germany. These gains offset persistent difficulties in Southern Europe and the Netherlands.

- **United States/Canada**: Buoyant sales of energy-efficient lighting controls, digital infrastructures, and cable management for datacenters underpinned growth (+4.1%).

- **Rest of the World**: Strong growth in revenues for the region as a whole confirms robust trends in new economies. Sales rose +11.3% with particularly strong performances in Asia, Latin America and the Middle East.

Strong growth in new economies: Sales in new economies continued the strong trend observed in the first quarter, gaining almost 22% in total in the first half, or nearly 16% at constant scope of consolidation and exchange rates. With very strong positions in most new economies — including Brazil, Russia, India, and China, but also Turkey, Mexico, Colombia, Peru, Poland and Egypt — Legrand is thus pursuing a strategy of profitable and geographically balanced growth in these very promising markets. New economies should account for 35% of total revenues in 2011.

Mature economies: Sales volumes on construction markets in mature economies are still around 20% below pre-crisis levels[1] on average. Residential markets have been buoyed by renovation and appear to have stabilized overall; in some countries they are even improving. At the same time, commercial markets have not yet rebounded in most countries, but are experiencing strong growth in digital infrastructures and energy performance backed by innovation and demand.

Vigorous expansion on new business segments: Backed by ongoing technological and societal changes, digital infrastructures, energy performance solutions, residential systems and wire-mesh cable management rose nearly 28% in the first half, or nearly 17% at constant structure and exchange rates, to represent 20% of total revenues.

Innovation and new product launches

With an R&D commitment representing nearly 5% of sales and over half of investment dedicated to new products, Legrand is actively pursuing its strategy for innovation as a driver of organic growth. It has thus launched a large number of new products since the beginning of 2011, including:

- major new wiring-device ranges for the international market: Living Light, Niloé and Matix
- dedicated wiring-device ranges: Yi Pin and K2 in China, Myrius in India, and Titanium in the US
- Puissance[3] energy distribution offering in France, including DPX[3] protection systems for commercial buildings, integrating in particular the measurement of energy consumption, and the new DX[3] modular program
- new LCS[2] and Ortronics cabinets for digital infrastructures
- the Easybar prefabricated busbar system
- Watt Stopper's Digital Lighting Management energy-efficient solutions in the US.

[1] Source: Global Insight

Continued acquisition-driven growth and vigorous rise in sales at recently acquired businesses

Over the past twelve months and in accordance with its strategy, Legrand has acquired[1] seven small and medium-size bolt-on companies, all leading players in fast-growing markets, and all self-financed.

Altogether, sales of companies acquired[1] in the past twelve months total nearly €300 million on a full-year basis, and rose by high double digits in the first six months of the year at constant scope of consolidation and exchange rates.

Allowing for different dates of consolidation, these businesses[1] should add 4.6% to growth in consolidated sales in 2011.

Robust balance sheet

Good operating performance and effective control of capital employed enable the group to self-finance its organic and acquisition-driven growth, and, at the same time, enjoy a very sound balance-sheet structure.

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[1] Subject to the approval of Brazilian authorities for SMS

*Consolidated financial statements, a presentation of first-half results, and the related teleconference (live and replay) are available at **www.legrand.com**.*

Key financial dates

- 2011 nine-month results: **November 4, 2011**
- 2011 annual results**: February 9, 2012**

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ABOUT LEGRAND

*Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisition are prime vectors for growth. Legrand reported sales of €3.9 billion in 2010. The company is listed on NYSE Euronext and is a component stock of indexes including the CAC Large 60, SBF120, FTSE4Good, MSCI World, ASPI and DJSI (ISIN code FR0010307819). **www.legrand.com***

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