

**NEWS RELEASE**



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*For Immediate Release:*

## **Watsco Announces 2011 Third Quarter Earnings Conference Call**

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MIAMI, FLORIDA – October 6, 2011 — Watsco, Inc. (NYSE: WSO) will host a conference call to discuss its 2011 third quarter earnings results on Thursday, October 20, 2011 at 10:00 a.m. (EDT).

The conference call will be web-cast by CCBN's StreetEvents and can be found under the link highlighted on our website at <http://www.watsco.com>. The earnings results will be released before the market opens on October 20, 2011. A replay of the conference call will be available on our website.

For those unable to connect to the web-cast, you may listen via telephone. The dial-in number for callers in the United States is (866) 740-9405. The dial-in number for callers outside of the United States is (702) 696-4900. Please call five to ten minutes prior to the scheduled start time as the number of telephone connections is limited.

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Watsco improves indoor living and working environments with air conditioning and heating solutions that provide comfort regardless of the outdoor climate. Our solutions also promote healthier indoor spaces by removing pollutants from the indoor air that can lead to asthma, allergies and reductions in productivity. Furthermore, since heating and cooling accounts for approximately 56% of the energy consumed in a typical United States home, we offer consumers the greatest opportunity to save money on energy by replacing existing air conditioning and heating systems with more energy efficient and environmentally friendly solutions.

There are approximately 89 million central air conditioning and heating systems installed in the United States that have been in service for more than 10 years. Older systems often operate below today's government mandated energy efficiency and environmental standards. Watsco has an opportunity to accelerate the replacement of these systems at a scale greater than our competitors as the movement toward reducing energy consumption and its environmental impact continues. As the industry leader with more than 530 locations in the United States, Mexico and Puerto Rico, with additional market coverage on an export basis to Latin America and the Caribbean, significant growth potential remains given that our current revenue run-rate is less than 10% of the estimated \$30 billion United States market for HVAC/R products. Additional information about Watsco may be found at <http://www.watsco.com>.