

Paris, December 15, 2011

**Martin Deffontaines is appointed Vice-President,
Investor Relations**

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Martin Deffontaines is appointed Vice-President, Investor Relations of Total. He succeeds Bertrand de La Noue who is appointed General Representative for Total in China.

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TOTAL S.A.
Capital 5.896.359.120 euros
542 051 180 R.C.S. Nanterre

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Martin Deffontaines has been Vice President Strategy within Strategy Business Development R&D Division, in Exploration Production, since 2010.

He started his career in 1991 in the Exploration & Production sector as a project engineer.

He then carries responsibilities as Field Manager in Russia and Africa before becoming a Negotiator in the Department of New Ventures and Asset Management.

In 2008, he was appointed Managing Director of Total E&P Yemen.

Martin Deffontaines is 46, graduated from the Ecole Nationale Supérieure de Techniques Avancées (ENSTA) and from the University of Paris VI.

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Since 2009, Bertrand de La Noue had been Vice-President Investor Relations.

He started his career in Africa before joining the Group's Downstream sector in 1985 in the United Kingdom. He then joined Total Outre-Mer. In 1990, he was appointed Crude Oil Manager in Tokyo.

He joined the Investor Relations team for the first time in 1993. He was then appointed General Manager–Information and Planning of Total South Africa. In 1999, he became Chief Financial Officer of Total France.

He had been President and Chief Executive Officer of Total Holdings USA, based in Houston, since 2004.

Bertrand de La Noue is 50 years old. He is a graduate of French Business School HEC Paris and of the Executive Training Program (ETP) of the European Union in Japan.

Total is one of the largest integrated oil and gas companies in the world, with activities in more than 130 countries. The Group is also a first rank player in chemicals. Its 93,000 employees put their expertise to work in every part of the industry – exploration and production of oil and natural gas, refining and marketing, new energies, trading, and chemicals. Total is working to help satisfy the global demand for energy, both today and tomorrow. www.total.com

Note for editors : Picture available on request.
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