

## Notice of Appointment

**Paris, January 24, 2012** - Helle Kristoffersen has been appointed Senior Vice President, Strategy & Business Intelligence at Total. She is a member of the Management Committee and Secretary of the Executive Committee of Total.

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TOTAL S.A.  
Capital 5 909 418 282,50 euros  
542 051 180 R.C.S. Nanterre

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Helle Kristoffersen (47) has been appointed Senior Vice President, Strategy & Business Intelligence at Total, effective January 1, 2012. She succeeds Jean-Jacques Mosconi, who has been named Senior Vice President, Refining & Petrochemicals Europe.

Ms. Kristoffersen joined Total in January 2011 as Deputy Vice President, Strategy & Business Intelligence.

She began her career in 1989 as a Mergers & Acquisitions analyst at investment bank Lazard Frères. In 1991, she moved to Bolloré, serving as a Special Advisor to the CFO.

In 1994, she joined Alcatel, where she continued her career until 2010. Initially Vice President, Financial Operations at Alcatel Telecoms, she was appointed Vice President, Mergers & Acquisitions of Alcatel in 1995.

Ms. Kristoffersen was named Secretary of Alcatel's Executive Committee in 1998. She was subsequently appointed Vice President, Marketing & Business Development, then Vice President, Corporate Strategy of Alcatel in 2000 and 2005 respectively.

In 2009, she was named Senior Vice President, Vertical Markets at Alcatel-Lucent.

Ms. Kristoffersen was elected to the Board of Directors of Valeo in 2007 and of France Telecom-Orange in 2011.

A graduate of the Ecole Normale Supérieure and the Paris Graduate School of Economics, Statistics and Finance (ENSAE), Ms. Kristoffersen also holds a master's degree in econometrics from Université Paris 1 and is an alumna of the Institute for Higher National Defence Studies (IHEDN).

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Total is one of the largest integrated oil and gas companies in the world, with activities in more than 130 countries. The Group is also a first rank player in chemicals. Its 93,000 employees put their expertise to work in every part of the industry – exploration and production of oil and natural gas, refining and marketing, new energies, trading, and chemicals. Total is working to help satisfy the global demand for energy, both today and tomorrow. [www.total.com](http://www.total.com)