# PartnerRe 

## News Release

## PartnerRe Ltd. Reports First Quarter 2012 Results

- First Quarter Operating Earnings per share of \$2.76; Net Income per share of \$5.24
- First Quarter Annualized Operating ROE of 13.0\%; Annualized Net Income ROE of $\mathbf{2 4 . 7 \%}$
- Book Value of $\mathbf{\$ 8 9 . 6 3}$ per share, up $\mathbf{5 . 7 \%}$ for the quarter.

PEMBROKE, Bermuda, April 30, 2012 -- PartnerRe Ltd. (NYSE, Euronext: PRE) today reported net income of $\$ 360.1$ million, or $\$ 5.24$ per share for the first quarter of 2012 . This net income includes net after-tax realized and unrealized gains on investments of \$159.2 million, or $\$ 2.42$ per share. Net loss for the first quarter of 2011 was $\$ 807.0$ million, or $\$ 11.99$ per share, including net after-tax realized and unrealized losses on investments of $\$ 88.4$ million, or $\$ 1.30$ per share. The Company recorded operating earnings of $\$ 181.7$ million, or $\$ 2.76$ per share for the first quarter of 2012. This compares to an operating loss of $\$ 735.6$ million, or $\$ 10.82$ per share, for the first quarter of 2011.

Operating earnings or loss excludes net after-tax realized and unrealized investment gains and losses, net after-tax foreign exchange gains and losses, and net after-tax interest in results of equity investments, and is calculated after the payment of preferred dividends. All references to per share amounts in the text of this press release are on a fully diluted basis.

Commenting on results for the first quarter of 2012, PartnerRe President \& Chief Executive Officer Costas Miranthis said, "We had a good first quarter with consistently strong underwriting results in all our segments, resulting in a $13 \%$ operating return on beginning equity. We also had significant gains in our investment portfolio and this enabled us to grow our book value per share approximately 6 percent during the quarter. These results give us a good start to the year."

Mr. Miranthis added, "While the broad economic environment remains challenging, and low investment yields are likely to persist for some time, we continue to be cautiously optimistic about improving rate adequacy trends in our reinsurance markets. The trends that we observed in the January renewals have persisted through the April renewals. In this environment, our reinsurance portfolio, with its broad diversification by line and geography, as well as our strong balance sheet, provide a solid foundation to pursue our strategic goals."

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Highlights for the first quarter of 2012 compared to the same period in 2011 include:

## Results of operations:

- Net premiums written of $\$ 1.5$ billion were flat, or up $1 \%$ on a constant foreign exchange basis, primarily related to new business in the Global (Non-U.S.) Specialty sub-segment, the Global (Non-U.S.) P\&C sub-segment and the Life segment. These increases were partially offset by a decrease in the Catastrophe sub-segment due to reductions of certain catastrophe exposures at the January 1, 2012 renewals and by the effect of the Company's decisions in prior quarters to cancel and non-renew business in order to rebalance the portfolio.
- Net premiums earned of $\$ 990$ million were down $7 \%$, or $6 \%$ on a constant foreign exchange basis, across all sub-segments within the Non-life segment primarily due to the impact of business cancelled and non-renewed in prior quarters, and the impact of lower agriculture premiums in the North America sub-segment. These reductions in net premiums earned were partially offset by an increase in the Life segment resulting from new business written in the fourth quarter of 2011.
- The Non-life combined ratio was $84.7 \%$ and included 20.6 points (or $\$ 164$ million) of net favorable loss development on prior accident years. All Non-life sub-segments experienced net favorable development on prior accident years during the first quarter 2012.
- Net investment income was down $3 \%$ to $\$ 147$ million primarily reflecting lower reinvestment rates, which was partially offset by cash inflows.
- Pre-tax net realized and unrealized investment gains were $\$ 193$ million and primarily related to gains on equity securities and gains on fixed income securities due to narrowing credit spreads.
- The effective tax rate on operating earnings and non-operating earnings was $15 \%$ and $16 \%$, respectively.


## Balance sheet and capitalization:

- Total investments, cash and funds held - directly managed at March 31, 2012 were up $2 \%$ at $\$ 18.2$ billion compared to December 31, 2011.
- Net Non-life loss and loss expense reserves were down $1 \%$ to $\$ 10.8$ billion at March 31, 2012 compared to December 31, 2011 primarily due to loss payments associated with 2011 catastrophe events, which was partially offset by losses incurred and the impacts of foreign exchange.
- Net policy benefits for life and annuity contracts were up $4 \%$ to $\$ 1.7$ billion compared to December 31, 2011 primarily due to the impact of foreign exchange.

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- Total capital was $\$ 7.6$ billion at March 31, 2012, up $4 \%$ from $\$ 7.3$ billion at December 31, 2011. The increase was due to comprehensive income of $\$ 376$ million, which was primarily driven by net income of $\$ 360$ million.
- During the first quarter of 2012, the Company repurchased approximately 180 thousand common shares at a total cost of approximately $\$ 12$ million. During the period April 1, 2012 through April 27, 2012, the Company repurchased approximately 839 thousand common shares at a total cost of approximately $\$ 56$ million. At April 30, 2012, approximately 4.3 million common shares remained under the current repurchase authorization.
- Total shareholders' equity was $\$ 6.8$ billion at March 31, 2012 compared to $\$ 6.5$ billion at December 31, 2011. The increase was driven by the factors described above under total capital.
- Book value per common share at March 31, 2012 was $\$ 89.63$ on a fully diluted basis compared to $\$ 84.42$ per diluted share at December 31, 2011.

Segment and sub-segment highlights for the first quarter of 2012 compared to the same period in 2011 include:

## Non-life:

- All Non-life sub-segments, except for the Catastrophe sub-segment, reported an increase in net premiums written compared to the first quarter of 2011 primarily due to new business, which was partially offset by the effects of business cancelled and non-renewed in prior quarters.
- The North America sub-segment's net premiums written were up $1 \%$ primarily due to positive premium adjustments, new business and renewal increases. These increases were partially offset by lower premiums in the agriculture line of business resulting from an experience-driven premium adjustment related to favorable results from the 2011 crop year. This sub-segment reported a technical ratio of $83.4 \%$, which included 26.0 points (or $\$ 62$ million) of net favorable prior year loss development.
- The Global (Non-U.S.) P\&C sub-segment's net premiums written were up $9 \%$, or $11 \%$ on a constant foreign exchange basis, due to the impact of new business and increased treaty participations. These increases were partially offset by the effects of cancellations in prior quarters and increased cedant retentions. This sub-segment reported a technical ratio of $85.5 \%$, which included 17.4 points (or $\$ 28$ million) of net favorable prior year loss development.
- The Global (Non-U.S.) Specialty sub-segment's net premiums written were up $12 \%$, or $13 \%$ on a constant foreign exchange basis, primarily due to new business in short tail lines of business. This increase was partially offset by the effects of cancelled and

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non-renewed business in prior quarters. This sub-segment's technical ratio of $85.8 \%$ included 18.0 points (or $\$ 55$ million) of net favorable prior year loss development.

- The Catastrophe sub-segment's net premiums written were down $26 \%$ primarily related to the non-renewal of certain catastrophe exposures at January 1, 2012. This sub-segment's technical ratio of $12.6 \%$ included 20.9 points (or $\$ 19$ million) of net favorable prior year loss development.


## Life:

- The Life segment's net premiums written increased by $4 \%$, or $6 \%$ on a constant foreign exchange basis, primarily due to new longevity business written in the fourth quarter of 2011.
- The Life allocated underwriting result, which includes allocated investment income and operating expenses, increased to $\$ 21$ million for the first quarter of 2012 compared to $\$ 12$ million in the same period in 2011 . The increase was primarily due to a higher level of net favorable prior year loss development.


## Corporate and Other:

- Investment and capital markets activities contributed income of $\$ 327$ million to pretax net income, excluding investment income allocated to the Life segment. Of this amount, income of $\$ 129$ million was included in pre-tax operating earnings and an additional $\$ 198$ million in net realized and unrealized gains on investments and earnings from equity investee companies was included in pre-tax non-operating income.

Separately, as announced by the Company today, the Board of Directors declared a quarterly dividend of $\$ 0.62$ per common share. The dividend will be payable on June 1, 2012, to common shareholders of record on May 21, 2012, with the stock trading ex-dividend commencing May 17, 2012.

The Company has posted its first quarter 2012 financial supplement on its website www.partnerre.com in the Investor Relations section on the Financial Reports page under Supplementary Financial Data, which includes a reconciliation of GAAP and non-GAAP measures.

The Company will hold a dial-in conference call and question and answer session with investors at 10 a.m. Eastern tomorrow, May 1. Investors and analysts are encouraged to call in 15 minutes prior to the commencement of the call. The conference call can be accessed by dialing (800) 344-6698 or, from outside the United States, by dialing (785) 830-7979. The media are invited to listen to the call live over the Internet on the Investor Relations section

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of PartnerRe's web site, www.partnerre.com. To listen to the webcast, please $\log$ on to the broadcast at least five minutes prior to the start.

Net income/loss per share is defined as net incomelloss available to common shareholders divided by the weighted average number of fully diluted shares outstanding for the period. Net income/loss available to common shareholders is defined as net income/loss less preferred dividends. Operating earnings/loss is defined as net incomelloss available to common shareholders excluding after-tax net realized and unrealized gains/losses on investments, after-tax net foreign exchange gains/losses and after-tax interest in earnings/losses of equity investments. Operating earnings/loss per share is defined as operating earnings/loss divided by the weighted average number of fully diluted shares outstanding for the period.

The Company uses operating earnings, diluted operating earnings per share and annualized operating return on beginning diluted book value per common and common share equivalents outstanding to measure performance, as these measures focus on the underlying fundamentals of our operations without the impact of after-tax net realized and unrealized gains/losses on investments, after-tax net foreign exchange gains/losses, and the after-tax interest in earnings/losses of equity investments, where the Company does not control the investee companies' activities. The Company uses technical ratio and technical result as measures of underwriting performance. The technical ratio is defined as the sum of the loss and acquisition ratios. These metrics exclude other operating expenses. The Company also uses combined ratio to measure results for the Non-life segment. The combined ratio is the sum of the technical and other operating expense ratios. The Company uses allocated underwriting result as a measure of underwriting performance for its Life operations. This metric is defined as net premiums earned, other income or loss and allocated net investment income less life policy benefits, acquisition costs and other operating expenses. The Company uses total capital, which is defined as total shareholders' equity, long-term debt, senior notes and CENts, to manage the capital structure of the Company.

PartnerRe Ltd. is a leading global reinsurer, providing multi-line reinsurance to insurance companies. The Company, through its wholly owned subsidiaries, also offers capital markets products that include weather and credit protection to financial, industrial and service companies. Risks reinsured include property, casualty, motor, agriculture, aviation/space, catastrophe, credit/surety, engineering, energy, marine, specialty property, specialty casualty, multiline and other lines, mortality, longevity and health, and alternative risk products. For the year ended

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December 31, 2011, total revenues were $\$ 5.4$ billion. At March 31, 2012, total assets were $\$ 23.8$ billion, total capital was $\$ 7.6$ billion and total shareholders' equity was $\$ 6.8$ billion.

## PartnerRe on the Internet: www.partnerre.com

Forward-looking statements contained in this press release are based on the Company's assumptions and expectations concerning future events and financial performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements are subject to significant business, economic and competitive risks and uncertainties that could cause actual results to differ materially from those reflected in the forward-looking statements. PartnerRe's forward-looking statements could be affected by numerous foreseeable and unforeseeable events and developments such as exposure to catastrophe, or other large property and casualty losses, credit, interest, currency and other risks associated with the Company's investment portfolio, adequacy of reserves, levels and pricing of new and renewal business achieved, changes in accounting policies, risks associated with implementing business strategies, and other factors identified in the Company's filings with the Securities and Exchange Commission. In light of the significant uncertainties inherent in the forward-looking information contained herein, readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the dates on which they are made. The Company disclaims any obligation to publicly update or revise any forwardlooking information or statements.

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## PartnerRe Ltd.

## Consolidated Statements of Operations and Comprehensive Income (Loss)

(Expressed in thousands of U.S. dollars, except share and per share data)
(Unaudited)

## Revenues

Gross premiums written

Net premiums written
Increase in unearned premiums
Net premiums earned
Net investment income
Net realized and unrealized investment gains (losses)
Other income
Total revenues

| For the three | For the three |
| :---: | :---: |
| months ended | months ended |
| March 31, | March 31, |
| $\mathbf{2 0 1 2}$ | 2011 |

## Expenses

| Losses and loss expenses and life policy benefits |  | 576,486 |  | 1,607,217 |
| :---: | :---: | :---: | :---: | :---: |
| Acquisition costs |  | 211,608 |  | 207,849 |
| Other operating expenses |  | 98,174 |  | 104,297 |
| Interest expense |  | 12,220 |  | 12,300 |
| Amortization of intangible assets |  | 8,893 |  | 8,827 |
| Net foreign exchange losses (gains) |  | 2,589 |  | (695) |
| Total expenses |  | 909,970 |  | 1,939,795 |
| ome (loss) before taxes and interest in earnings of equity investments |  | 422,237 |  | $(833,959)$ |
| Income tax expense (benefit) |  | 67,174 |  | $(26,258)$ |
| Interest in earnings of equity investments |  | 5,078 |  | 745 |
| income (loss) | \$ | 360,141 | \$ | $(806,956)$ |
| ferred dividends | \$ | 15,405 | \$ | 8,631 |
| erating earnings (loss) available to common shareholders | \$ | 181,695 | \$ | $(735,572)$ |
| mprehensive income (loss), net of tax | \$ | 376,237 | \$ | $(769,410)$ |

## Per share data:

Earnings (loss) per common share:
Basic operating earnings (loss)
Net realized and unrealized investment gains (losses), net of tax
Net foreign exchange (losses) gains, net of tax
Interest in earnings of equity investments, net of tax
Basic net income (loss)

Weighted average number of common shares outstanding

Diluted operating earnings (loss)
Net realized and unrealized investment gains (losses), net of tax
Net foreign exchange (losses) gains, net of tax
Interest in earnings of equity investments, net of tax
Diluted net income (loss)

Weighted average number of common shares and common share equivalents outstanding
Dividends declared per common share

## PartnerRe Ltd.

## Consolidated Balance Sheets

(Expressed in thousands of U.S. dollars, except per share and parenthetical share and per share data) (Unaudited)

|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Investments: |  |  |  |  |
| Fixed maturities, trading securities, at fair value | \$ | 14,411,664 | \$ | 13,941,829 |
| Short-term investments, trading securities, at fair value |  | 38,838 |  | 42,571 |
| Equities, trading securities, at fair value |  | 943,458 |  | 944,691 |
| Other invested assets |  | 360,894 |  | 358,154 |
| Total investments |  | 15,754,854 |  | 15,287,245 |
| Funds held - directly managed |  | 1,264,383 |  | 1,268,010 |
| Cash and cash equivalents, at fair value, which approximates amortized cost |  | 1,210,229 |  | 1,342,257 |
| Accrued investment income |  | 181,898 |  | 189,074 |
| Reinsurance balances receivable |  | 2,571,038 |  | 2,059,976 |
| Reinsurance recoverable on paid and unpaid losses |  | 432,059 |  | 397,788 |
| Funds held by reinsured companies |  | 799,988 |  | 796,290 |
| Deferred acquisition costs |  | 636,537 |  | 547,202 |
| Deposit assets |  | 242,435 |  | 241,513 |
| Net tax assets |  | 44,769 |  | 66,574 |
| Goodwill |  | 455,533 |  | 455,533 |
| Intangible assets |  | 124,974 |  | 133,867 |
| Other assets |  | 76,959 |  | 70,044 |
| Total assets | \$ | 23,795,656 | \$ | 22,855,373 |
|  |  |  |  |  |
| Liabilities |  |  |  |  |
| Unpaid losses and loss expenses | \$ | 11,143,354 | \$ | 11,273,091 |
| Policy benefits for life and annuity contracts |  | 1,707,982 |  | 1,645,662 |
| Unearned premiums |  | 2,017,177 |  | 1,448,841 |
| Other reinsurance balances payable |  | 522,701 |  | 443,873 |
| Deposit liabilities |  | 249,967 |  | 249,382 |
| Net tax liabilities |  | 311,069 |  | 297,153 |
| Accounts payable, accrued expenses and other |  | 235,546 |  | 208,840 |
| Debt related to senior notes |  | 750,000 |  | 750,000 |
| Debt related to capital efficient notes |  | 70,989 |  | 70,989 |
| Total liabilities |  | 17,008,785 |  | 16,387,831 |
|  |  |  |  |  |
| Shareholders' Equity |  |  |  |  |
| Common shares (par value \$1.00; issued: 2012, $84,939,858$ shares; 2011, $84,766,693$ shares) |  | 84,940 |  | 84,767 |
| Preferred shares (par value $\$ 1.00$; issued and outstanding: 2012 and 2011, $35,750,000$ shares; aggregate liquidation value: 2012 and 2011, $\$ 893,750$ ) |  | 35,750 |  | 35,750 |
| Additional paid-in capital |  | 3,815,056 |  | 3,803,796 |
| Accumulated other comprehensive income (loss): |  |  |  |  |
| Currency translation adjustment |  | 21,474 |  | 4,267 |
| Other accumulated comprehensive loss |  | $(18,022)$ |  | $(16,911)$ |
| Retained earnings |  | 4,339,296 |  | 4,035,103 |
| Common shares held in treasury, at cost (2012, 19,626,865 shares; 2011, 19,444,365 shares) |  | $(1,491,623)$ |  | $(1,479,230)$ |
| Total shareholders' equity |  | 6,786,871 |  | 6,467,542 |
| Total liabilities and shareholders' equity | \$ | 23,795,656 | \$ | 22,855,373 |
| Shareholders' Equity Per Common Share (excluding preferred shares: 2012 and 2011, \$893,750) | \$ | 90.23 | \$ | 85.33 |
| Diluted Book Value Per Common Share and Common Share Equivalents Outstanding |  |  |  |  |
| Number of Common Share and Common Share Equivalents Outstanding |  | 65,751,585 |  | 65,715,708 |

# PartnerRe Ltd. 

## Segment Information <br> (Expressed in millions of U.S. dollars)

(Unaudited)

(1) Allocated underwriting result is defined as net premiums earned, other income or loss and allocated net investment income less life policy benefits, acquisition costs and other operating expenses.
(2) Loss ratio is obtained by dividing losses and loss expenses by net premiums earned.
(3) Acquisition ratio is obtained by dividing acquisition costs by net premiums earned.
(4) Technical ratio is defined as the sum of the loss ratio and the acquisition ratio.
(5) Other operating expense ratio is obtained by dividing other operating expenses by net premiums earned.
(6) Combined ratio is defined as the sum of the technical ratio and the other operating expense ratio.

