



/// PRESS RELEASE

/// ID Logistics: revenues for 1st quarter 2012

Strong growth continues in the 1st quarter of 2012: +30.1%

- Revenues of € 132.6 million in 1st quarter 2012, up +30.1% (+23.4% based on comparable corporate structure and exchange rates)
- France: +26.3% (+16.7% based on comparable corporate structure and exchange rates) at € 82.6 million
- International: +37.0% (+35.5% based on comparable corporate structure and exchange rates) at € 50.0 million

Cavaillon (France), 3rd May 2012 – ID Logistics Group's consolidated revenues reached € 132.6 million during the first quarter of 2012, up by 30.1% as compared to the first quarter of 2011. Growth amounts to 23.4% based on comparable corporate structure and exchange rates.

<i>(in € million)</i>	Q1 2012	Q1 2011	Variation	Variation based on comparable exchange rates and company structure
France	82.6	65.4	+26.3%	+16.7%
International	50.0	36.5	+37.0%	+35.5%
Total	132.6	101.9	+30.1%	+23.4%

- In France, organic growth is well-sustained at +16.7%. Such growth is explained for the most part by the contribution of contracts won during the 2011 financial year but also benefits from new contracts won since the beginning of 2012.

The effect on company size is related to the ex-Mory Logidis business acquired in October 2011. Its operational integration was completed at the beginning of 2012 and its financial recovery continued according to the roadmap.

In addition, the discontinuation of loss-making messaging and temperature controlled fruit and vegetable grouping services (4% of revenues and 2% of workforce at the end of 2011) is proceeding according to the announcement made at the beginning of the year.

- On an international level, through geographic positioning in emerging markets, growth continues to be strong at +35.5% based upon comparable exchange rates. This is both the result of high sales volumes in those countries in which the group is present and the commencement of new projects. This is particularly so in Brazil and Poland.

Commenting on this strong performance, Éric Hémar, Chairman and CEO of ID Logistics stated, *“This fine start to the year is in accordance with the model we presented at the time of our IPO in April 2012. We benefit from a strong internal growth dynamic, based upon our sales performance, the resilience of our business and our geographic spread over France and emerging markets. We are also integrating the Mory Logidis businesses we acquired last October.”*

Next publication: revenues for the second quarter of 2012, on 25th July 2012, following closure of the markets

About ID Logistics Group:

ID Logistics is one of France's foremost specialists in contractual logistics. With more than 9,000 people located over approximately 100 sites in 11 countries (over 2 million m² of warehousing space used in Europe, Latin America, Asia and Africa), ID Logistics made €462 million in revenues in 2011. Particularly active in the retail and industrial sectors, the group differentiates itself through its services which require a high level of technology and a thoroughly sustainable approach. ID Logistics is led by Éric Hémar.

NYSE Euronext Paris – Code IDL – ISIN FR0010929125

www.id-logistics.com

For further information, please contact:

ID Logistics
Yann Perot
Administrative and Financial Director
Tel.: +33 (0)4 32 52 97 11
yperot@id-logistics.com

INVESTORS' CONTACT – Keima
Emmanuel Dovergne
Tel.: +33 (0)1 56 43 44 63
emmanuel.dovergne@keima.fr

PRESS CONTACT– Keima
Alix Heriard Dubreuil
Tel.: +33 (0)1 56 43 44 62
alix.heriard@keima.fr



ID Logistics
410 Route du Moulin de Losque
BP 70132
84304 Cavaillon - www.id-logistics.com
France

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