

Paris, September 20, 2012

**PSA Peugeot Citroën has entered into exclusive negotiations with JSC Russian Railways (RZD) to form a strategic partnership to drive faster growth for GEFCO**

PSA Peugeot Citroën announces that it has entered into exclusive negotiations with JSC Russian Railways (RZD) to form a strategic partnership to drive faster growth for GEFCO. The implementation of this strategic partnership would enable GEFCO to step up its growth by combining its strengths with those of JSC Russian Railways (RZD). The transaction follows on from GEFCO's early 2012 signature of an exclusive long-term logistics contract with PSA Peugeot Citroën's Automotive Division and a similar contract with General Motors Europe in July 2012.

Gefco, thanks to this transaction, would further enhance its geographic expansion strategy in China, India and Latin America, but also accelerate its growth in Eastern and Central Europe, particularly in Russia. RZD and Gefco would propose unrivalled logistics services between Europe and Asia.

The proposed partnership would also allow GEFCO to diversify its business base and contribute to the growth of its turnover, thereby creating a global leader in diversified industrial supply chain logistics.

For GEFCO employees, this business development would drive strong growth in their operations in the years to come. The management team would not be changed, with Luc Nadal continuing to serve as President and the head office remaining in France.

PSA Peugeot Citroën would sell a 75% interest in GEFCO for €800 million, after the payment by GEFCO to PSA Peugeot Citroën of €100 million in a special dividend.

A shareholders agreement would ensure the protection of both parties interests as well as the sustained quality of the logistics services provided by GEFCO to the Group.

PSA Peugeot Citroën and GEFCO will initiate an information and consultation process with their works councils concerning the Offer. The proposed transaction will be subject to antitrust clearance in certain jurisdictions.

PSA Peugeot Citroën

*With its two world-renowned brands, Peugeot and Citroën, the Group sold 3.5 million vehicles worldwide in 2011, out of which 42% outside Europe. As Europe's second largest carmaker, it recorded sales and revenue of more than €59.9 billion in 2011. PSA Peugeot Citroën has sales offices in 160 countries. In 2011, the Group dedicated more than €2 billion to research and development, especially in new energy vehicles. Its activities also include financing activities (Banque PSA Finance), logistics (Gefco) and automotive equipment (Faurecia). For more information go to <http://www.psa-peugeot-citroen.com>*

JSC Russian Railways (RZD)

*RZD is Russia's national rail operator and one of the country's largest companies, employing 1.2 million people. It has an extensive portfolio of businesses, mainly in the areas of goods and passenger transport, and in container shipping and logistics through its subsidiary Transcontainer. The company is wholly-owned by the Russian Federation. In the twelve months ended 31 December 2011, it reported revenues of some €36.1bn billion and net income of €4.5 billion.*

*RZD has devised an ambitious growth strategy for the coming years, targeting industry and markets outside Russia. Outside Russia, the company is continuing to focus on developing international freight corridors in order to offer a competitive goods transport network on major routes, such as the Trans-Siberian line between Asia and Europe.*

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