

VÉTOQUINOL PURCHASES ORSCO LABORATOIRE VÉTÉRINAIRE

Lure (France), September 25, 2012 – Vétoquinol announces the purchase of the entire equity of Orsco Laboratoire Vétérinaire.

Orsco Laboratoire Vétérinaire, an independent French business founded in 1993

Orsco Laboratoire Vétérinaire, a fast-growing company based in the Lyon region, posted 2011 sales of \in 4.3 million. The company's products include Zylkène[®], which is recommended to combat stress in dogs, cats and horses. In just a few years Zylkène[®] has become a flagship product and leading brand in the pet market.

An acquisition in line with Vétoquinol's core strategy

The pet behavior market has been booming with double digit growth for the last five years. Driven by high demand from pet owners, the outlook for further growth is very promising.

The acquisition of Orsco Laboratoire Vétérinaire fits perfectly with Vétoquinol's strategy to build a range based on leading international products.

Matthieu Frechin, Group CEO, commented: "The acquisition of Orsco Laboratoire Vétérinaire is in line with our core strategy for growth and will allow us to add to our targeted product range so that we can meet demand from vets and pet owners".

Denys Sournac, Orsco Laboratoire Vétérinaire founding chairman and CEO, said: "We are delighted to team up with Vétoquinol, a human scale company and tenth largest world animal health laboratory. We will now be in a position to step up growth for our company while taking advantage of the commercial power and geographical reach which Vétoquinol provides."



About Vétoquinol

Vétoquinol is an independent veterinary pharmaceutical laboratory serving both the companion and production animal markets. This family-owned group, dedicated exclusively to animal health, is the 10th largest animal healthcare laboratory in the world. More than 80% of its revenues are generated outside France.

Vétoquinol's business includes research and development, production and marketing of medicinal and non-medicinal products. Vétoquinol has positioned itself in the curative sector and has developed expertise in three therapeutic fields: anti-infectives, pain/inflammation and cardiology/nephrology.

The Group currently distributes its products in more than one hundred countries throughout Europe, North America and Asia/Pacific, with subsidiaries in 23 countries and a network of 140 distribution partners. The company has 1,750 employees worldwide.

About Orsco

As an independent laboratory, Orosco Veterinary Laboratory designs, develops and manufactures veterinary food supplements and care products dedicated to the balance and the welfare of animals. Created in 1993, it has launched exclusive innovations distributed in over 20 countries by partner laboratories.

Orsco Laboratoire Vétérinaire was advised by Aforge Corporate for this transaction.

For more information: <u>www.vetoquinol.com</u>.

OUR BUSINESS: ANIMALS. OUR ADVANTAGE: PEOPLE.

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