



/// PRESS RELEASE

/// ID Logistics: revenues for 3rd quarter 2012

Business remains very buoyant Year-to-date revenues up 23.9%

Cavillon (France), 24 October 2012 – The ID Logistics Group’s consolidated revenues for the first nine months of 2012 amounted to €410.2 million, up 23.9%. Revenues for the third quarter alone rose by 19.4%.

<i>(in € million)</i>	2012	2011	Change	Change at like-for-like exchange rates and consolidation perimeter
1 st quarter revenues	132.6	101.9	+30.1%	+23.4%
2 nd quarter revenues	135.4	110.0	+23.1%	+19.0%
3 rd quarter revenues	142.2	119.1	+19.4%	+14.5%
Year-to-date revenues (9 months)	410.2	331.0	+23.9%	+18.7%

Business momentum driven by emerging markets

ID Logistics generated revenues of €142.2 million in the 3rd quarter of 2012, up 19.4% compared with the 3rd quarter of 2011. At like-for-like exchange rates and consolidation perimeter, revenues increased by 14.5%.

Group year-to-date revenues for the nine months ended 30 September 2012 totalled €410.2 million, up 23.9% on the same period last year. At like-for-like exchange rates and consolidation perimeter, business volumes for the first nine months were up 18.7%.

The Group’s strong business momentum is due to the “pure player” contract logistics strategy it has been implementing for a number of years and to its strong presence in emerging countries.

- **France** – Despite the adverse economic environment, the 3rd quarter remained on target, with like-for-like growth of 11.2% (excluding the takeover of Mory and the closure of the pallet distribution and fruit and vegetables pooling businesses). Revenues increased sharply over the first nine months of the year to finish at €250.8 million, up 18% at current perimeter and 15.8% like-for-like (excluding the takeover of Mory and the closure of the pallet distribution and fruit and vegetables pooling businesses).
- **International** – ID Logistics is reaping the benefits of its position on booming emerging markets (including Brazil, China and Poland). The Group continues to outperform the markets in which it operates thanks to market share gains. Revenues for the first nine months amounted to €159.4 million, up 34.6%, and up 35.5% at comparable exchange rates.

Strong business outlook

“The ID Logistics Group is actively continuing its expansion in France and abroad. Business is growing steadily due to the extension of existing customer partnerships and the gain of new customers” said Éric Hémar, ID Logistics Group chairman and CEO. *“We are on course towards achieving our double-digit growth target for 2012 and will continue our growth momentum in 2013”.*

Next update: Annual Revenues, on 23 January 2013, after market close.

About ID Logistics Group:

ID Logistics ranks among the top ten French specialists in contract logistics. With over 9,000 employees at some 100 sites in 12 countries (over two million square meters of warehousing facilities in Europe, Latin America, Asia and Africa), the company reported 2011 sales of €462 million. A major supplier to large distributors and the consumer goods industry, ID Logistics offers high-tech solutions and is firmly committed to sustainable development. ID Logistics is managed by Eric Hémar.

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CREATING SUSTAINABLE LOGISTICS SOLUTIONS

Appendix

<i>(in € million)</i>	2012	2011	Change	Change at like-for-like exchange rates and consolidation perimeter
1st quarter revenues	132.6	101.9	+30.1%	+23.4%
France	82.6	65.4	+26.3%	+16.7%
International	50.0	36.5	+37.0%	+35.5%
2nd quarter revenues	135.4	110.0	+23.1%	+19.0%
France	86.0	72.7	+18.3%	+10.3%
International	49.4	37.3	+32.4%	+36.3%
3rd quarter revenues	142.2	119.1	+19.4%	+14.5%
France	82.2	74.5	+10.3%	+2.3%*
International	60.0	44.6	+34.5%	+35.1%
Total year-to-date revenues	410,2	331,0	+23.9%	+18.7%
France	250,8	212,6	+18.0%	+9.5%*
International	159,4	118,4	+34.6%	+35.5%

**Excluding the takeover of Mory and the closure of the pallet distribution and fruit and vegetables pooling businesses, revenue growth would have been 11.2% for the 3rd quarter and 15.8% for the first nine months.*