

NEOPOST CONTINUES ITS REFINANCING OPERATIONS WITH A NEW BOND ISSUE

- Funds raised through this new bond issue: €150 million
- Total funding completed since June 2012: \$270m and €367m

Paris, 4 December 2012

Neopost, the European leader and the world's number two supplier of mailing solutions, today announced that it has raised €150 million through a bond issue placed with qualified investors.

The bonds have a 7-year maturity and pay a fixed annual coupon of 3.50%. The prospectus was registered by the Autorité des Marchés Financiers (AMF) on 4 December 2012 (visa no. 12-588) and is available on the websites of Neopost (www.neopost.com/sites/neopost.com/files/Communiqués-de-presse/Prospectus_FINAL.pdf) and the AMF. The bonds will be issued on 6 December 2012 and will be listed for trading on the regulated market of NYSE Euronext Paris from that date.

Neopost is pursuing the refinancing of its private placement with Crédit Agricole due to mature on 7 December 2012 (€133 million), along with its syndicated revolving multi-currency credit facility maturing in June 2013 (€675 million, of which €380 million was drawn on 31 January 2012).

Since June 2012, the Group has already raised:

- \$175 million from various insurance companies via a US private placement with maturities of between 4 and 10 years;
- €150 million from several French insurance companies including AXA, with a 5-year term;
- \$95 million and €67 million through Schuldschein German-law private placements. These Schuldscheine have a 4-year term and were placed with European and Asian investors.

The bond issue announced today takes the total financing raised since June 2012 to \$270 million and €367 million.

Jean-François Labadie, Neopost's Chief Financial Officer, made the following comments: ***"The terms of this new transaction confirm that bond investors are confident about Neopost's credit quality. We are further extending the average maturity of our debt, while diversifying our sources of funding. Our refinancing campaign is now very well advanced."***

The Group's net debt, which totalled €765 million at 31 July 2012, is allocated to financing the equipment used by its customers, and is more than covered by future cash flows from the leasing and rental businesses.

Calendar

Fourth-quarter sales figures will be published on 4 March 2013 after the market close.

ABOUT NEOPOST

NEOPOST IS THE EUROPEAN LEADER and the number two world-wide supplier of mailing solutions. It has a direct presence in 29 countries, with 5,900 employees and annual sales of €1,003 million in 2011. Its products and services are sold in more than 90 countries. The Group is a key player in the markets for mailroom equipment and logistics solutions.

Neopost supplies the most technologically advanced solutions for franking, folding/inserting and addressing as well as logistics management and traceability. Neopost also offers a full range of services, including consultancy, maintenance and financing solutions.

Neopost is listed in the A compartment of Euronext Paris and belongs notably to the SBF 120 index.

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