

## /// PRESS RELEASE

# Continued strong growth in first quarter of 2013 with revenues of €150.1 million up 17.2% on a comparable basis

- Dynamic momentum in France, with 8.2% growth on a comparable basis
- Strong growth of 32.3% in international business, driven by emerging markets

**Cavaillon, 24 April 2013** – ID Logistics, one of the French leaders in contract logistics, recorded revenues of €150.1 million up 13.2% compared to the first quarter of 2012 and up 17.2% on a comparable basis.

Commenting on the figures, Eric Hémar, Chairman and CEO of ID Logistics, said: "ID Logistics has recorded a strong performance in the first quarter of 2013 across all regions. The Group continues to generate a sustained business activity particularly in emerging markets. Pure player in contract logistics, ID Logistics continues to take a reasonably optimistic view for 2013."

_(€ millions)	Q1 2013	Q1 2012	Change	Like-for-like change*
Revenues	150.1	132.6	13.2%	17.2%
France	87.8	82.6	6.3%	8.2%
International	62.3	50.0	24.6%	32.3%

<sup>\*</sup> at constant exchange rates and scope of consolidation and excluding the fruit and vegetable pooling and pallet distribution business, closed in June 2012

#### A GOOD PERFORMANCE ACROSS ALL REGIONS

ID Logistics' consolidated revenues for the first quarter of 2013 was €150.1 million, an increase of 17.2% on a like-for-like basis. On a reported basis, revenues were up 13.2% after a negative impact of 1.4% from the closure of the fruit and vegetable pooling and pallet distribution business, which was partly offset by the consolidation of France Paquets (business acquired in December 2012), and a negative foreign exchange rate effect of 2.5%, relating in particular to the evolution of the Brazilian real.

In France, revenue stood at 6.3% higher than in the first quarter of 2012, and 8.2% higher on a like-for-like basis, at €87.8 million. This growth was driven by strong trends, with the full-year effect in 2013 of contracts begun in 2012, together with the marginally positive effects of volume and price on the existing scope of business.



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International revenue stood at €62.3 million, an increase of 24.6% compared to the first quarter of 2012, or 32.3% excluding any foreign exchange rate effect. Growth came primarily from strong activity in emerging markets, particularly in Brazil, Argentina and Poland. International businesses continue to make a growing contribution to total revenue, accounting for 42% of the total.

In the first quarter of 2013, ID Logistics has signed substantial contracts with new clients such as Go Sport in France and Nivea in Brazil. The start-up activity in South Africa for Danone is rolling out as expected.

#### **CONFIRMATION OF OUTLOOK FOR 2013**

ID Logistics' diversified geographical positions and embedded growth strategy provide it with high visibility for 2013. The Group intends to continue its strategy of brisk commercial gains whilst remaining on the look-out for acquisition opportunities.

#### Next reports:

- 2013 second quarter revenue figures, after the market closes on 24 July 2013
- 2013 first half results, after the market closes on 28 August 2013.

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#### **ABOUT ID LOGISTICS**

ID Logistics is an international contract logistics group. With more than 10,000 employees at some 141 sites in 12 countries and over 2.5 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, ID Logistics recorded 2012 revenues of €560 million. A major supplier to the retail, industry and ecommerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed in Compartment C of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.

