



Paris, 2nd May 2013

RESULTS FOR THE 1ST QUARTER OF 2013

SUBSTANTIAL INCREASE IN THE SUBSCRIBER BASE: +124,000

MEETIC (MEET - FR0004063097), the European leader in online dating, today announces its consolidated quarterly results for the 1st quarter to 31st March 2013.

o MEETIC's revenue to 31st March 2013 (excluding Massive Media)

In millions of euros		31/03/2013	31/03/2012	Var.
		MEETIC	MEETIC	MEETIC
IFRS		excluding	excluding	excluding
		Massive Media	Massive Media	Massive Media
Internet		39.6	39.1	1%
	% of total revenue	95%	95%	
Mobile		1.7	1.7	-
	% of total revenue	4%	4%	
Other		0.3	0.3	
	% of total revenue	1%	1%	
Total		41.6	41.2	1%

Unaudited

MEETIC's revenue (excluding Massive Media) for the 1st quarter of 2013 increased 1% to €41.6 million. MEETIC grew 54,202 subscribers to 811,534, representing 7% growth.





	31/03/2013	31/03/2012	Var
	MEETIC	MEETIC	MEETIC
In millions of euros (IFRS)	excluding	excluding	excluding
	Massive	Massive	Massive
	Media	Media	Media
Revenue	41.6	41.2	1%
EBITDA* before the cost of free shares	3.7	5.9	-37%
% of total revenue	8.9%	14.3%	
EBITDA*	4.1	5.2	-21%
% of total revenue	9.8%	12.5%	
Operating profit	2.7	4.2	-36%
% of total revenue	6.5%	10.3%	
Share of profit from JV	0.4	0.4	
using the equity method			-
Net profit from maintained activities	3.1	3.4	-9%
Net profit	3.1	3.4	-9%
% of total revenue	7.4%	8.2%	

o MEETIC's results to 31st March 2013 (excluding Massive Media)

Unaudited * Earnings Before Interest, Taxes, Depreciation and Amortization

Marketing Expense (excluding Massive Media)

Marketing expense reflects a planned increase and totalled $\notin 24.6$ million for the 1st quarter 2013, corresponding to 59% of revenue, compared with $\notin 23.7$ million or 58% of revenue over the 1st quarter of 2012.

Other expenses (excluding Massive Media)

Other expenses increased by ≤ 1.7 million from ≤ 11.6 million over the 1st quarter of 2012 to ≤ 13.3 million over the 1st quarter of 2013. The increase reflects product development costs and ≤ 0.3 million in connection with the relocation of the Company's head offices.

EBITDA margin: 9.8% - EBITDA margin before the cost of free shares: 8.9% (excluding Massive Media) As a result of these investments, Earnings Before Interest, Taxes, Depreciation and Amortisation (EBITDA) totalled €4.1 million at 31st March 2013, compared with €5.2 million at 31st March 2012.

Net profit: €3.1 million (excluding Massive Media)

MEETIC's net profit totalled ≤ 3.1 million over the quarter, compared with ≤ 3.4 million over the quarter to 31^{st} March 2012.

o MASSIVE MEDIA's contribution to MEETIC Group Consolidated results to 31st March 2013

Massive Media, the company behind Twoo.com, was acquired by MEETIC and consolidated in January 2013. Massive Media reached 69,796 subscribers as of March 31, 2013.

Massive Media's net contribution includes €1.7 million in non-cash expenses corresponding to amortization expenses and loss on long term contingent consideration.





In millions of euros (IFRS)	31/03/2013 Consolidated = MEETIC & Massive Media	31/03/2012 Consolidated = excluding Massive Media	Var
Revenue	43.7	41.2	6%
EBITDA* before the cost of free shares	4.3	5.9	-28%
% of total revenue	9.8%	14.3%	
EBITDA*	4.6	5.2	-10%
% of total revenue	10.5%	12.5%	
Operating profit	2.1	4.2	-50%
% of total revenue	4.8%	10.3%	
Share of profit from JV using the equity method	0.4	0.4	-
Net profit from maintained activities	1.7	3.4	-50%
Net profit	1.7	3.4	-50%
% of total revenue	3.8%	8.2%	

o Consolidated results to 31st March 2013 (MEETIC + Massive Media)

Unaudited * Earnings Before Interest, Taxes, Depreciation and Amortization

Net Cash position: €46.8 million

At 31^{st} March 2013, the Group had a cash position of $\notin 47.6$ million and $\notin 0.9$ million in debt, compared with a net cash position of $\notin 63.4$ million at 31^{st} December 2012.

About Meetic Group, European online dating leader (<u>www.meetic-corp.com</u>):

Meetic manages online dating services, mainly under the meetic, meetic affinity, match and twoo brands, and markets two highly complementary economic models on the dating market, one based on internet use, the other on mobile phones. From inception, the group has pursued a clear leadership strategy focusing on quality, innovative marketing and perfect technological expertise. Meetic works hard to optimise service quality and to satisfy every possible expectation of its European subscribers. IAC/InterActiveCorp is Meetic's main shareholder, with an 81% stake.

Listed on **Euronext Paris - Compartment B** of the NYSE Euronext ISIN: FR0004063097

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Results for the first half of 2013 will be published on: 31st July 2013, before market