

## **Dassault Systèmes to Acquire Apriso**

# 3DEXPERIENCE Platform Embraces Global Manufacturing Operations Management

**VÉLIZY-VILLACOUBLAY, France** — **May 29, 2013** — Dassault Systèmes (Euronext Paris: #13065, DSY.PA), the 3DEXPERIENCE Company, world leader in 3D design software, 3D Digital Mock Up and Product Lifecycle Management (PLM) solutions, today announced its intent to acquire Apriso, a leading provider of manufacturing software solutions, for approximately \$205 million. The acquisition of the Long Beach, California-based Apriso enriches the global manufacturing operations management capabilities of the 3DEXPERIENCE platform.

Apriso expands Dassault Systèmes' 3DEXPERIENCE footprint across multiple industries, such as consumer goods, packaged goods, high tech, life sciences, transportation & mobility, aerospace & defense and industrial equipment. The solutions are currently used by a variety of customers, including Alstom, British American Tobacco, Bombardier, Cummins, General Motors, Hitachi, Japan Tobacco, L'Occitane, Lockheed Martin, L'Oreal, Philip Morris International, Saint-Gobain, Textron Systems, Trixell, Valeo, and Volvo CE.

Apriso will be integrated with and expand Dassault Systèmes' DELMIA application portfolio and the 3DEXPERIENCE platform's virtual+reality capabilities. Apriso's solutions synchronize global manufacturing networks, offering real-time visibility and control over the business processes performed by plants and suppliers. These solutions establish a common set of operational standards that can be managed holistically, on a global basis, while continuously improving and meeting local market and customer needs. By integrating these solutions with the 3DEXPERIENCE platform, customers will have a comprehensive view of their business, from idea to design, to production and global product availability for consumers worldwide.

"This acquisition will merge 3DEXPERIENCE and Apriso's solutions and deliver a new business experience to our customers," said Bernard Charlès, President and CEO, Dassault Systèmes. "The question isn't simply, 'what is the next innovative idea?' but rather 'Can you produce your idea quickly, efficiently, and cost-effectively? Can you excel in global business responsiveness and local production agility?' These are the questions the 3DEXPERIENCE business platform answers."

"Innovation is critical to winning in the competitive world of automotive glass," said Pascal Ober SAP Competency Center director of Saint-Gobain's Innovative Material sector. "We use Apriso to manage the distribution and execution of quality, logistics, manufacturing and compliance processes across over 60 sites worldwide. We view the ability to innovate both products and manufacturing/logistics processes as critical. Dassault Systèmes will now have a comprehensive solution for product and process innovation all the way through execution."

"The Apriso team is proud to join Dassault Systèmes and to bring proven products and expertise in solving global manufacturing challenges," commented Jim Henderson, President and CEO, Apriso. "Now in combination with Dassault Systèmes' leadership in 3DEXPERIENCE, we are 'closing the loop' between design, engineering, manufacturing and consumer

experience. Global manufacturers can now accelerate new product and process innovations into the global market."

"As a global power leader, Cummins Inc. designs and manufactures a wide range of products for a diverse set of markets and customers," said Robert Borchelt, Director of Manufacturing IT Systems and Industrial Controls in the Cummins Corporate Manufacturing group. "We view the integration of product design and manufacturing operations software as a critical next step in accelerating new product introduction and in configuring our products to meet the needs of specific markets and customers. Product proliferation and globalization are two key challenges in front of us and we believe the ability to manage products and processes globally is critical to our market growth plans."

Dassault Systèmes and Apriso have entered into a definitive acquisition agreement whereby Dassault Systèmes will acquire Apriso in a cash transaction. The completion of the acquisition is subject to normal closing conditions, including regulatory approvals. The transaction is expected to be completed in July 2013.

### **Conference call information**

Dassault Systèmes will host a conference call today, Wednesday, May 29, 2013 at 9:00 AM New York time / 2:00 PM London time / 3:00 PM Paris time. The conference call will be available by accessing <a href="http://www.3ds.com/company/finance/">http://www.3ds.com/company/finance/</a>. Please go to the website at least 15 minutes prior to conference call to register, download and install any necessary audio software. The conference call will be archived for 30 days.

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#### **About Dassault Systèmes**

Dassault Systèmes, the 3DEXPERIENCE Company, provides business and people with virtual universes to imagine sustainable innovations. Its world-leading solutions transform the way products are designed, produced, and supported. Dassault Systèmes' collaborative solutions foster social innovation, expanding possibilities for the virtual world to improve the real world. The group brings value to over 170,000 customers of all sizes, in all industries, in more than 140 countries. For more information, visit <a href="https://www.3ds.com">www.3ds.com</a>.

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