



Press Release

Bull signs service contract with the Tele Columbus Group

The 5-year contract will ensure the stability of IT operations at the Berlin-based cable network company and allow support times to be extended – end customers will benefit.

Paris, 30 May 2013 – Bull has won a 5-year outsourcing contract to provide IT services to the Tele Columbus Group, one of Germany's leading suppliers of television, Internet and telephone via broadband.

Under the agreement, Bull will provide a wide range of IT services to Tele Columbus at its main sites in Berlin and Hanover. As a result, Tele Columbus will ensure the stability of its IT operations, extend support times, lower its costs and improve efficiency. Bull and Tele Columbus have concluded a contract with six Service Level Agreements (SLAs). On the basis of these agreements, Bull is responsible for providing service area access, back-office, infrastructure, server operations, workplace and complex services.

Frank Posnanski, CEO and Chief Financial Officer (CFO) at Tele Columbus Group says: *"After a thorough selection process, we have chosen Bull as our IT partners; we have been convinced by their expertise and the flexibility of their outsourcing services. With Bull's support, we are planning to cut our costs for IT support and at the same time improve services levels. Our customers will benefit, as we will be able to offer our multimedia services even more reliably and efficiently in the future than ever before."*

Gerd-Lothar Leonhart, CEO at Bull Germany says: *"This contract is key for Bull. It clearly demonstrates that Bull is no longer just a supplier of technology, but also leads the market in the provision of outsourced services"*. Michael Heinrichs, CFO at Bull, adds: *"We are looking forward to helping the Tele Columbus Group to optimize their IT services. It will be an exciting challenge."*

About the Tele Columbus Group:

The Tele Columbus Group is one of the largest cable network operators in Germany and has been a successful supplier of multimedia and telecommunications services since 1985. Tele Columbus provides a TV signal to approximately 2 million households and delivers digital program packages, internet access and telephone broadband connections to a growing customer base. As a national supplier with a regional focus and as a partner of the real estate forum "Wohnungswirtschaft", the Group is present throughout Berlin, Brandenburg, Saxony, Saxony-Anhalt and Thüringen and in numerous other important regions of West Germany.



About Bull

Bull is a leader in secure mission-critical digital systems. The Group is dedicated to developing and implementing solutions where computing power and security serve to optimize its customers' information systems, to support their business.

Bull operates in high added-value markets including computer simulation, Cloud computing and 'computing power plants', outsourcing and security.

Currently Bull employs around 9,300 people across more than 50 countries, with over 700 staff totally focused on R&D. In 2012, Bull recorded revenues of €1.3 billion.

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