

## **Gemalto and Encore Networks Partner to Provide M2M Wireless Solutions for Mission Critical Communications**

Revolutionary multimode M2M technology enables industries to upgrade from legacy copper line systems to secure wireless connectivity

**CTIA Wireless – May 21, 2013** - Gemalto (Euronext NL0000400653 GTO), the world leader in digital security, announces its [Cinterion® M2M technology](#) will provide wireless connectivity for Encore Networks' routers deployed in mission critical applications for diverse market segments from Government, Electrical, Oil & Gas, Waste & Water, Transportation and Enterprise. Developed by Encore Networks, an industrial M2M solutions leader, its routers use Gemalto's award-winning *Cinterion®* multimode M2M solution that enables industries to wirelessly gather mission critical data from legacy customer premise equipment and rapidly transmit it to centers around the country.

The Encore Networks ruggedized routers provides cellular IP connectivity using Gemalto's *Cinterion®* M2M communication module engineered to withstand high temperatures, humidity, vibration and shock with proven reliability in the harshest conditions and most severe weather conditions. The solution enables secure 3G connectivity on both CDMA and GSM mobile networks allowing integrators to develop one product design for any mobile network while significantly reducing development costs and speeding up time to market for innovative products. With a footprint that matches Gemalto's other 3G and future-oriented M2M modules, the Encore Networks router can be easily customized or upgraded without major design changes as technology needs and networks evolve.

*"Gemalto's unique multimode solution helped us design and quickly launch a first-to-market innovative industrial hardened router to cost-effectively upgrade any hard wire copper solution to wireless,"* said Peter Madsen, CEO, Encore Networks. *"With network operators in the US suspending support for wired line infrastructure over the next four years, Gemalto and Encore are well positioned to solve critical connectivity challenges for millions of applications, ranging from industrial automation for M2M and SCADA (Supervisory Control and Data Acquisition) systems to traffic lights and more."*

*"Reliable connectivity is of the utmost concern in any vertical market and this first-of-its-kind multimode module helps ensure organizations can implement one solution across the country that will work on today's diverse and evolving networks,"* said Paul Kobos, Head of Sales for M2M at Gemalto North America. *"Gemalto is committed to helping global enterprises and industries protect their technology investments with intelligent M2M solutions that support forward evolution and stand the test of time."*

## About Gemalto

Gemalto (Euronext NL0000400653 GTO) is the world leader in [digital security](#) with 2012 annual revenues of €2.2 billion and more than 10,000 employees operating out of 83 offices and 13 Research & Development centers, located in 43 countries.

We are at the heart of the rapidly evolving digital society. Billions of people worldwide increasingly want the freedom to communicate, travel, shop, bank, entertain and work – anytime, everywhere – in ways that are enjoyable and safe. Gemalto delivers on their expanding needs for personal mobile services, payment security, authenticated cloud access, identity and privacy protection, eHealthcare and eGovernment efficiency, convenient ticketing and dependable machine-to-machine (M2M) applications. We develop secure embedded software and secure products which we design and personalize. Our platforms and services manage these products, the confidential data they contain and the trusted end-user services made possible.

Our innovations enable our clients to offer trusted and convenient digital services to billions of individuals. Gemalto thrives with the growing number of people using its solutions to interact with the digital and wireless world.

For more information visit [www.gemalto.com](http://www.gemalto.com), [www.justaskgemalto.com](http://www.justaskgemalto.com), [blog.gemalto.com](http://blog.gemalto.com), or follow [@gemalto](https://twitter.com/gemalto) on Twitter.

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