



Press release

## **Aena Aeropuertos chooses Bull to rationalize its airport management applications in a contract extendable to five years and €22.5 million.**

**Paris, 10 June 2013** – Bull has been chosen by Aena Aeropuertos to rationalize its enterprise systems application management model. As the world's leading airport management company – with 47 airports in Spain and involvement in other countries worldwide – Aena Aeropuertos welcomes over 200 million passengers a year. To manage its airports and deliver the best services to its customers, Aena Aeropuertos uses an enterprise information system featuring a rich portfolio of over 70 applications with extremely diverse functionality and technologies.

Keen to rationalize the management of this substantial resource, both in terms of cost reduction and improving the responsiveness and efficiency of its services (quality, customer satisfaction), Aena Aeropuertos turned to a Bull-led consortium, grouping seven contracts into just one and changing to an SLA-based model.

Having been won over by Bull's value proposition and expertise, Aena Aeropuertos has handed over responsibility for managing the entire range of applications, as well as a major proportion of future developments under a framework service contract worth €4.5 million a year, extendable to five years, for a total of over €22.5 million of which €12.5 million would be attributable to Bull. All maintenance tasks and new projects will come under the scope of an overall budget and high-quality service delivery commitments managed by Bull's Madrid Services Center (certified CMMI\* level 3), one of its seven such centers worldwide. To achieve this, Bull is putting in place transparent, industrial-scale management tools, already deployed in its software factory.

This innovative approach will enable Aena Aeropuertos to rapidly achieve significant savings of more than 40% compared with the previous seven contracts, to avoid workload constraints and to benefit from the inherent agility of this high added-value resource and the proactive improvements suggested by a partner well versed in its business activities and its information systems.

\* CMMI (Capability Maturity Model Integration): benchmark process improvement model setting out best practice in application development engineering.

### **About Bull**

Bull is a leader in secure mission-critical digital systems. The Group is dedicated to developing and implementing solutions where computing power and security serve to optimize its customers' information systems, to support their business.

Bull operates in high added-value markets including computer simulation, Cloud computing and 'computing power plants', outsourcing and security.  
Currently Bull employs around 9,300 people across more than 50 countries, with over 700 staff totally focused on R&D. In 2012, Bull recorded revenues of €1.3 billion.

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