

Poissy, 20 June 2013

PSA Peugeot Citroën recognises 23 of its suppliers

PSA Peugeot Citroën recognised 23 suppliers at its ninth annual Supplier Awards today. Philippe Varin, Chairman of the Managing Board, and Yannick Bézard, Executive Vice President, Purchasing attended the ceremony along with the members of the Executive Committee.

The awards were given to suppliers who committed fully to their relationship with PSA Peugeot Citroën during the year and responded most effectively to the Group's expectations through their 2012 performance.

In recognition of its suppliers' sustained efforts and excellent results, the Group chose to highlight the following companies' performance in eight priority categories:

- **Cost Savings: Borbet and Cooper Standard**
(Ability to propose solutions to reduce the cost of delivered series components by leveraging the supply chain, marketing and purchasing).
- **Value creation: Actia, Sames, Rehau, Bosch and Faurecia**
(Ability to propose breakthrough technical solutions and new value-creating services).
- **Programme management: Aisin, Electricfil and Visteon**
(Quality of deliverables, compliance with deadlines, management of cost issues, project management, launch success and technical expertise).
- **Production Quality: GMD, Maier and Sanden**
(Quality of components during different stages of the product lifecycle—in development, in new vehicles, in use).
- **Industrial Equipment Performance: Dürr and Simpro**
(Service and quality of industrial equipment and support).
- **Supply chain: AGC and Denso**
(Quality of service as measured by compliance with deadlines and amount of series components delivered to the Group's plants).
- **After-sales Delivery Performance: Eurocade and Hutchinson**
(Quality of service as measured by compliance with deadlines and amount of spare parts delivered to the dealership network).
- **Manufacturing Excellence: Continental, Plastic Omnium and Honeywell**
(Performance in the areas of sustainability, strategy, quality, supply chain and continuous improvement of manufacturing processes).

Yannick Bézard, Executive Vice President, Purchasing of PSA Peugeot Citroën, saluted the "quality of our supplier relations, which gives us the opportunity to recognise a growing number of partners each year. PSA Peugeot Citroën builds its competitive edge with an ecosystem of effective suppliers."

Two suppliers—Bosch and AST—were singled out by the Group with a special jury prize.

Philippe Varin thanked Bosch, one of PSA Peugeot Citroën's 13 strategic suppliers, for its *"exceptional support, in all aspects of the supplier relationship."* This support was recognised, in particular, through the award for Value Creation granted to Bosch for its partnership with PSA Peugeot Citroën on a number of projects, notably in hybrid technologies. These include HYbrid4 (already available on the Peugeot 508, 508 RXH, 3008 and Citroën DS5) and Hybrid Air (a new breakthrough technology unveiled in January 2013 and scheduled for market launch in 2016).

Mr Varin also emphasised PSA Peugeot Citroën's exemplary relationship with AST, a grouping of sheltered and supported employment companies that hire disabled workers. As the Chairman noted, this relationship further demonstrates the Group's public commitment to corporate social responsibility. PSA Peugeot Citroën is the leading buyer from the sheltered and supported employment sector in France.

In 2012, PSA Peugeot Citroën's purchasing totalled €23 billion, including nearly €18 billion for series components, which represent 80% of a vehicle's sticker price on average. The Group sources series components and spare parts from 1,030 suppliers, preferring to work with local firms in its host regions. European partners account for more than 90% of the French automobile production plants' purchases, with French suppliers representing more than 50%.

As part of their Global Strategic Alliance, PSA Peugeot Citroën and General Motors set up a joint purchasing organisation that came on stream in February 2013.

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