

## **Annual sales 2012/2013**

## Sales in K€

| Business Unit (BU)<br>(K€)     | Q.4<br>2012/13<br>(May-July) | Q.3<br>2012/13<br>(February-April) | 2012/13<br>12 months<br>(August-July) | 2011/12<br>13 months<br>(July-July) | 2011/12<br>12 months*<br>(August-July) |
|--------------------------------|------------------------------|------------------------------------|---------------------------------------|-------------------------------------|--|
| Community Services             | 313                          | 306                                | 1 483                                 | 2 578                               | 2 361                                  |
| BtoO activities (Operators)    | 64                           | 211                                | 864                                   | 2 031                               | 1 817                                  |
| BtoB activities                | 287                          | 366                                | 1 542                                 | 3 815                               | 3 442                                  |
| Well-Being                     | 93                           | 109                                | 545                                   | 923                                 | 859                                    |
| Mass Market                    | 10                           | 16                                 | 68                                    | 207                                 | 186                                    |
| Total of maintained activities | 766                          | 1 008                              | 4 502                                 | 9 554                               | 8 665                                  |

| Discontinued activities          | Q.4<br>2012/13<br>(May-July) | Q.3<br>2012/13<br>(February-April) | 2012/13<br>12 months<br>(August-July) | 2011/12<br>13 months<br>(July-July) | 2011/12<br>12 months*<br>(August-July) |
|----------------------------------|------------------------------|------------------------------------|---------------------------------------|-------------------------------------|--|
| Online games                     | 0                            | 0                                  | 46                                    | 133                                 | 124                                    |
| Total of discontinued activities | 0                            | 0                                  | 46                                    | 133                                 | 124                                    |

| Total sales | Q.4<br>2012/13<br>(May-July) |       | 2012/13<br>12 months<br>(August-July) | 2011/12<br>13 months<br>(July-July) | 2011/12<br>12 months*<br>(August-July) |
|-------------|------------------------------|-------|---------------------------------------|-------------------------------------|--|
| TOTAL       | 766                          | 1 008 | 4 549                                 | 9 688                               | 8 789                                  |

<sup>\*</sup>proforma

(NB: this quarterly financial information is non-audited)

The Group has registered sales for the 4th quarter 2012/2013 of 766K€ decreasing by 24% compared with the previous quarter. The annual sales 2012/2013 are amounting to 4.502 M€ against 8.665 M€ for the same period of the financial year 2011/2012 for the maintained activities.

Community services and especially the revenue generated by our flagship site **Tchatche.com** were relatively stable compared with the previous quarter and decreased less significantly over the financial year than the other activities of the Group in a difficult economic and legal context.

Index Multimedia was placed into receivership as of May 30, 2013 and the Toulouse Court of Commerce will examine the deposited assets takeover offers during the audience of October 8, 2013 (cf. our press release of September 10, 2013).

Index Multimedia continues its activities and respects its contractual commitments to the service of its clients and towards its suppliers and partners.

INDEX MULTIMEDIA is specialized in the development and sale of multimedia products and services INDEX MULTIMEDIA is listed at Euronext Paris compartment C under ISIN code: FR0004061513 - Reuters code: INDM.PA - Bloomberg code: MUL:FP

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## **INDEX MULTIMEDIA**

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