

## US Operator Nex-Tech Wireless selects Gemalto's complete LTE solution

**Amsterdam, September 19, 2013** - Gemalto (Euronext NL0000400653 GTO), the world leader in digital security, has enabled Nex-Tech Wireless to launch Long Term Evolution (LTE) high-bandwidth wireless services to its subscribers in the United States. Gemalto's comprehensive solution combining the [LinqUs™ Advanced OTA platform](#) and the [UpTeq™ LTE](#) multi-tenant SIM ensures that Nex-Tech Wireless mobile users can immediately enjoy the benefits of fourth-generation (4G) broadband-connectivity as well as easily transition further to future technology upgrades such as NFC.

In addition to facilitating faster broadband connections, the solution manages secure connectivity to all multi-tenant SIMs with reliability. The advanced *UpTeq™* LTE multi-tenant SIM, embedded with Gemalto's unique secure polling software, enables mass update campaigns with a high success rate. Gemalto's solution is scalable for future deployment of a broad range of advanced services such as M2M applications, multimedia, WiFi offload and NFC.

Currently, the U.S. is widely considered the world's leading LTE market, with 57 million subscribers<sup>1</sup> benefiting from mobile broadband. In the next four years, LTE is estimated to be used by almost 70% of the American population which will require an established and seamless solution. Gemalto's experience having delivered 20 advanced LTE over-the-air (OTA) platforms worldwide ensures an expertise and solution that will benefit Nex-Tech Wireless and the US LTE landscape.

*"Using Gemalto's LTE solution will allow us to bring the best 4G coverage to our customer base, along with easy update possibilities with their LinqUs Advanced OTA platform,"* said Jon Lightle, Director of Finance and Operations for Nex-Tech Wireless. *"Their solution has been voted "Best LTE Security Product Award" by LTE World Summit in 2013 and Gemalto tailored it to meet our specific deployment needs."*

*"Our LTE technology is already deployed in Japan and several European countries, and provides seamless adoption of LTE with easy integration of further mobile technologies, such as NFC and M2M,"* said Sébastien Cano, Senior Vice President of Telecommunications for Gemalto North America. *"Gemalto's six-time award-winning software and services solution has provided a strong foundation to LTE deployment in the United States, and our LTE OTA platform ensures operators like Nex-Tech Wireless can directly manage real-time activations and easily program updates that will increase overall client satisfaction."*

### **Additional information on Gemalto's UpTeq multi-tenant SIM:**

Gemalto *UpTeq* range of high end SIM has been designed to securely host multiple value added applications on the card. LTE account activation, contactless payment or transport applications can be deployed by MNOs and service providers in an independent way, each of them acting as a "tenant" and managing personalization and life-cycle of its application.

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<sup>1</sup> <http://www.fiercewireless.com/story/report-us-lte-subscribers-will-make-70-connections-2017/2013-06-11>

## About Gemalto

Gemalto (Euronext NL0000400653 GTO) is the world leader in [digital security](#) with 2012 annual revenues of €2.2 billion and more than 10,000 employees operating out of 83 offices and 13 Research & Development centers, located in 43 countries.

We are at the heart of the rapidly evolving digital society. Billions of people worldwide increasingly want the freedom to communicate, travel, shop, bank, entertain and work – anytime, everywhere – in ways that are enjoyable and safe. Gemalto delivers on their expanding needs for personal mobile services, payment security, authenticated cloud access, identity and privacy protection, eHealthcare and eGovernment efficiency, convenient ticketing and dependable machine-to-machine (M2M) applications. We develop secure embedded software and secure products which we design and personalize. Our platforms and services manage these products, the confidential data they contain and the trusted end-user services made possible.

Our innovations enable our clients to offer trusted and convenient digital services to billions of individuals. Gemalto thrives with the growing number of people using its solutions to interact with the digital and wireless world.

For more information visit [www.gemalto.com](http://www.gemalto.com), [www.justaskgemalto.com](http://www.justaskgemalto.com), [blog.gemalto.com](http://blog.gemalto.com), or follow [@gemalto](https://twitter.com/gemalto) on Twitter.

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