## **NEWS RELEASE**

watsco

Barry S. Logan Senior Vice President (305) 714-4102 e-mail: blogan@watsco.com Watsco, Inc. 2665 S. Bayshore Drive, Suite 901 Miami, Florida 33133, USA (305) 714-4100 Fax: (305) 858-4492 www.watsco.com

For Immediate Release:

## Watsco to Present at Baird's 2013 Industrial Conference

MIAMI, Florida -- (BUSINESS WIRE), October 29, 2013 -- Watsco, Inc. (NYSE:WSO) announced today that Barry S. Logan, Senior Vice President, is scheduled to present at Baird's 2013 Industrial Conference being held at the Four Seasons Hotel in Chicago on Tuesday, November 5, 2013 at 2:00 p.m. (ET). Internet users can listen to a live webcast of the presentation at the Investor Relations section of Watsco's website at <a href="http://www.watsco.com">http://www.watsco.com</a>.

## About Watsco, Inc.

Watsco improves indoor living and working environments with air conditioning and heating solutions that provide comfort regardless of the outdoor climate. Since heating and cooling accounts for approximately 56% of the energy consumed in a typical United States home, we offer consumers the greatest opportunity to save money on energy by replacing existing air conditioning and heating systems with more energy efficient and environmentally friendly solutions.

There are approximately 90 million central air conditioning and heating systems installed in the United States that have been in service for more than 10 years. Older systems often operate below today's government mandated energy efficiency and environmental standards. Watsco has an opportunity to accelerate the replacement of these systems at a scale greater than our competitors as the movement toward reducing energy consumption and its environmental impact continues. We operate from more than 570 locations in the United States, Canada, Mexico and Puerto Rico, with additional market coverage on an export basis to Latin America and the Caribbean. As the industry leader, significant growth potential remains given that our current revenue run-rate is approximately 10% of the estimated \$35 billion marketplace in the Americas for HVAC/R products. Additional information about Watsco may be found at <a href="http://www.watsco.com">http://www.watsco.com</a>.