



Paris, 30th October 2013

RESULTS FOR THE 3rd QUARTER OF 2013¹

SUSTAINING SUBSTANTIAL INCREASE IN THE SUBSCRIBER BASE: +168,601 YEAR OVER YEAR

MEETIC (MEET - FR0004063097), the European leader in online dating, today announces its consolidated quarterly and nine months results to 30th September 2013.

o Consolidated results to 30th September 2013 (MEETIC + Massive Media)

In millions of euros (IFRS)		30/09/2013 (9 months)	30/09/2013 (9 months)	30/09/2013 (9 months)	30/09/2012 (9 months)	
		Meetic excl. MM	ММ	(Consolidated)	(Consolidated = excl. Massive Media)	Var %
Revenue		126,1	8,2	134,3	122,8	9%
EBITDA* before the cost of free shares		26,6	3,1	29,7	29,2	2%
	% of total revenue	21,1%	37,7%	22,1%	23,8%	
EBITDA*		26,4	3,1	29,5	27,6	7%
	% of total revenue	20,9%	37,7%	22,0%	22,5%	7%
Operating profit		21,7	0,1	21,8	24,0	-9%
	% of total revenue	17,2%	1,6%	16,2%	19,6%	-970
Share of profit from JV using the equity method		0,5	0,0	0,5	0,9	-42%
Net profit from maintained activities		16,2	-7,4	8,8	16,9	-48%
Net income on discontinued activities		0,0	4,2	4,2	0,0	-
Net profit		16,2	-3,2	13,0	16,9	-23%
	% of total revenue	12,9%	-39,1%	9,7%	13,8%	-23%

^{*} Earnings Before Interest, Taxes, Depreciation and Amortization

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¹ Unaudited.





o MEETIC's results to 30th September 2013 (excluding Massive Media)

In millions of euros	30/09/2013 (9 months)	30/09/2012 (9 months)	A 0/	
IFRS	Meetic excluding Massive Media Media Media		Δ %	
Internet	119,8	116,9	2.5%	
% of total revenue	95%	95%	2,5%	
Mobile	5,1	5,0	1 20/	
% of total revenue	4%	4%	1,3%	
Other	1,2	1,2 0,9		
% of total revenue	1%	1%	32,9%	
Total	126,1	122,8	2,7%	

In millions of euros	Q3 2013	Q2 2013	Q1 2013	Q3 2012	Q2 2012	Q1 2012
Internet	40,4	39,8	39,6	38,8	39,0	39,1
Mobile	1,7	1,7	1,7	1,8	1,6	1,7
Other	0,4	0,5	0,3	0,3	0,3	0,3
Total	42,5	42,0	41,6	40,8	40,8	41,2

MEETIC's revenue (excluding Massive Media) for the first nine months of 2013 increased by 2.7% to €126.1 million.

MEETIC's subscribers (excluding Massive Media) for the first nine months of 2013 increased by 72,998 or 9.5% year over year to 840,801 as of September 30th, 2013.

Marketing Expenses (excluding Massive Media)

Marketing expenses totalled €62.0 million for the first nine months of 2013, corresponding to 49.2% of revenue, compared with €58.2 million or 47.4% of revenue over the first nine months of 2012. The increase is timing only and reflects planned initiatives in the current year period.

Other expenses (excluding Massive Media)

Other expenses increased by €2.1 million, excluding cost of free shares, from €35.4 million for the first nine months of 2012 to €37.5 million over the same period of 2013. The increase reflects product development costs and includes a €0.3 million charge in connection with the relocation of the Company's head offices.

EBITDA margin: 20.9% - EBITDA margin before the cost of free shares: 21.1% (excluding Massive Media)

Earnings before Interest, Taxes, Depreciation and Amortisation (EBITDA) totalled €26.4 million for the first nine months ending the 30th September 2013, compared with €27.6 million for the prior year period. The current year period was impacted by the aforementioned increase in marketing expenses and product development costs.

Net profit: €16.2 million (excluding Massive Media)

MEETIC's net profit totalled €16.2 million for the first nine months ending the 30th September 2013, compared with €16.9 million for prior year period.





o MASSIVE MEDIA's contribution to MEETIC Group Consolidated results to 30th September 2013

Massive Media, the company behind Twoo.com, was acquired by MEETIC and consolidated in January 2013.

As of 31st July, the group proceeded to a retroactive demerger as of 1st January 2013 of Massive Media NV. The demerger split the company into two new companies: Massive Media Europe, which leads the European activities and Massive Media Match, which leads the non-European activities. Massive Media Match has been sold to Match.com France limited on the 31st July 2013.

Massive Media Europe reached 95,603 subscribers at 30th September 2013.

o Consolidated Net Cash position: € 66.4 million

At 30th September 2013, the Group had a net cash position of €66.4 million, compared with €63.4 million at 31st December 2012.

About Meetic Group, European online dating leader (<u>www.meetic-corp.com</u>):

Meetic manages online dating services, mainly under the meetic, meetic affinity, match and twoo brands, and markets two highly complementary economic models on the dating market, one based on internet use, the other on mobile phones. From inception, the group has pursued a clear leadership strategy focusing on quality, innovative marketing and perfect technological expertise. Meetic works hard to optimise service quality and to satisfy every possible expectation of its European subscribers. IAC/InterActiveCorp is Meetic's main shareholder, with an 88% stake.

Listed on **Euronext Paris - Compartment B** of the NYSE Euronext ISIN: FR0004063097

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2013 annuals results will be published on: 5th February 2014, before market