

**Legrand pursues expansion in the United States
and in digital infrastructures
with purchase⁽¹⁾ of Laster Inc.**

- **Legrand announces the purchase⁽¹⁾ of Laster Inc., a frontrunner in pre-terminated solutions for Voice-Data-Image (VDI) and audio-video (A/V) networks in the United States**
- **Legrand thus strengthens its positions in both the United States, the group's second largest country, and the digital infrastructure segment**

Following Legrand's 2011 acquisition of Electrorack, a US specialist in VDI cabinets for data centers, and its 2012 acquisition of Middle Atlantic Products, Inc., North America's leader in audio and video enclosures, the group is stepping up its expansion in digital infrastructures and today announced the purchase⁽¹⁾ of Laster Inc., a US frontrunner in pre-terminated solutions for VDI and A/V networks.

Laster Inc.'s pre-terminated solutions for copper and fiber optic networks sold under well-known brands like Quiktron and C2G are an ideal fit with Legrand's US offering in structured VDI cabling, a market where the group has already a strong presence with its Ortronics brand.

Integration of Laster Inc., a key supplier to US distributors specialized in VDI, IT and those present on the web, also strengthens Legrand's commercial positions in the VDI and A/V markets in the US and in certain growing verticals such as data centers, by developing its positions in these new distribution channels.

With facilities based primarily in the United States and in China, Laster Inc., which employs around 1,000 people, has annual sales of around USD 130 million.

⁽¹⁾ The completion of the transaction is subject to customary conditions precedent.

Key financial dates

- 2013 full-year results: **February 13, 2014**
- 2014 first-quarter results: **May 7, 2014**
- General meeting of shareholders: **May 27, 2014**

ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for use in commercial, industrial and residential markets makes it a benchmark for customers worldwide. Innovation for a steady flow of new products with high added value and acquisitions are prime vectors for growth. Legrand reported sales of close to €4.5 billion in 2012. The company is listed on NYSE Euronext and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, Corporate Oekom Rating and DJSI (ISIN code FR0010307819). www.legrand.com

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