



Eutelsat concludes deal with EchoStar's Hughes for High-Throughput Capacity on the EUTELSAT 65 West A satellite for broadband in Brazil

Paris, 23 April 2014 — Eutelsat do Brasil, the Brazilian affiliate of Eutelsat Communications (NYSE Euronext Paris: ETL) today announced that they have concluded a 15-year contract with Hughes Network Systems do Brasil (Hughes), an EchoStar company, for the entire Ka-band capacity connected to the Brazilian service area on the EUTELSAT 65 West A satellite.

Slated to be launched in early 2016, EUTELSAT 65 West A will host a Ka-band payload with 24 spotbeams of which 16 will cover a significant portion of the Brazilian population and generate over 24 Gbps of throughput. High-throughput JUPITER™ technology from Hughes will be deployed for the ground system and customer premises terminals.

For Hughes, EUTELSAT 65 West A will be its springboard in Brazil for mass market broadband services to consumers and businesses unserved or underserved by terrestrial networks.

"We are excited about the opportunity to deliver a broadband service to consumers and businesses in Brazil," stated Pradman Kaul, president of Hughes. "It will be an excellent complement to the enterprise services Hughes already delivers into the Brazilian market. We look forward to working with Eutelsat on this opportunity."

Michel de Rosen, Eutelsat Chairman and CEO, said, "We are delighted to pursue our longstanding relationship with Hughes and to see evidence that the unique proposition of EUTELSAT 65 west A is attracting anchor clients in Latin America well in advance of its launch. The high throughput capacity over Brazil provided by this satellite will be a powerful contributor to the country's ongoing transformation into an Information Society and vindicates our strategy to bring satellite infrastructure to clearly identified markets where it has a long-term role to play in the broadband mix."

About EchoStar

EchoStar Corporation (NASDAQ: SATS) is a premier global provider of satellite operations and video delivery solutions. EchoStar's wholly-owned subsidiary, Hughes, is the world's leading provider of satellite broadband services, delivering network technologies and managed services for enterprise and government customers in more than 100 countries.

Headquartered in Englewood, CO, with additional business units worldwide, EchoStar is a multiple Emmy awardwinning company that has pioneered advancements in the set-top box and satellite industries for nearly 30 years, consistently delivering value for customers, partners and investors through innovation and outstanding quality. EchoStar's contribution to video technology continues to have a major influence on the way consumers view,



receive and manage TV programming. EchoStar's consumer solutions include HughesNet[®], North America's #1 high-speed satellitie Internet service, Sling Media's Slingbox® products, and EchoStar's line of set-top box products for the free-to-air satellite and terrestrial markets. For more information, visit www.echostar.com.

About Hughes Network Systems

Hughes Network Systems, LLC (Hughes) is the world's leading provider of satellite broadband for home and office, delivering innovative network technologies, managed services, and solutions for enterprises and governments globally. HughesNet® is the #1 high-speed satellite Internet service in the marketplace, with offerings to suit every budget. To date, Hughes has shipped more than 4 million systems to customers in over 100 countries, representing approximately 50 percent market share. Its products employ global standards approved by the TIA, ETSI and ITU organizations, including IPoS/DVB-S2, RSM-A, and GMR-1. Headquartered outside Washington, D.C., in Germantown, Maryland, USA, Hughes operates sales and support offices worldwide, and is a wholly owned subsidiary of EchoStar Corporation (NASDAQ: SATS), a premier global provider of satellite operations and digital TV solutions. For additional information about Hughes, please visit www.hughes.com.

Hughes, HughesNet and JUPITER are trademarks of Hughes Network Systems, LLC.

About Futelsat Communications

Established in 1977, Eutelsat Communications (NYSE Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 36 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

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