

# /// PRESS RELEASE

# Continued double-digit growth in the first quarter of 2014

- Revenues of €201.9 million, up 34.5% (13% like-for-like)
- Dynamic momentum in France with a 32.8% growth
- Growth of 36.9% in international business

**Cavaillon, 24 April 2014** – ID Logistics, one of the French leaders in contract logistics, generated revenues of €201.9 million in the first quarter of 2014, an increase of 34.5% on the same period in 2013, and 13% on a likefor-like basis.

Commenting on these figures, Eric Hémar, Chairman and CEO of ID Logistics, said: "ID Logistics enjoyed a good development in the first quarter of 2014. In France, the business activity remained robust, while in international markets, we continued to operate a strategy of rapid growth. Lastly, drawing on an expanded client base and enhanced expertise in detail picking, we are well-positioned to enter 2014 in good conditions."

(in millions of euros)	Q1 2014	Q1 2013	Change	Like-for-like change*
Revenues	201.9	150.1	34.5%	13.0%
France	116.6	87.8	32.8%	8.2%
International	85.3	62.3	36.9%	21.0%

<sup>\*</sup> at constant exchange rates and scope of consolidation

# **GROWTH IN REVENUES**

In France, revenues came to €116.6 million, up 32.8% compared with the first quarter of 2013, and 8.2% on a like-for-like basis. Changes in scope included the integration of revenues from the French businesses of CEPL, acquired in July 2013. On a like-for-like basis, growth came from the start-ups of new contracts in late 2013 or early 2014 (Panzani, Brico Dépôt, Brossette, Carrefour Sud-Est, Orangina Schweppes).

International revenues stood at €85.3 million, an increase of 36.9% compared to the first quarter of 2013. The positive scope effects from CEPL's international businesses (in Germany, the Netherlands and Spain) highly offsets the unfavourable exchange rate effects over the quarter, due mainly to Latin America. On a like-for-like basis, the performance in international markets remained strong and increased by 21%.

# **OUTLOOK FOR 2014 CONFIRMED**

Backed by a diversified client base, a strengthened international presence and new technical expertise, ID Logistics is well-positioned to enter 2014 in good conditions despite uncertain economic environment.



# **NEXT PUBLICATION**

2014 2<sup>nd</sup> quarter revenues: July 24, 2014, after market close.

#### **ABOUT ID LOGISTICS**

ID Logistics is an international contract logistics group, with revenue of €735 million in 2013. ID Logistics has 170 sites across 14 countries, representing 3.1 million m² of warehousing facilities in Europe, Latin America, Asia and Africa, along with 13,000 staff. With a client portfolio balanced between retail, industry, detail picking and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.

### **CONTACTS**

ID Logistics Yann Perot Chief Financial Officer Tel: + 33 (0)4 32 52 97 11 yperot@id-logistics.com Media / Investors
Brunswick
Agnès Catineau / Mathilde Rodié
Tel: + 33 (0)1 53 96 83 83
idlogistics@brunswickgroup.com