



## **ST Teleport and Eutelsat seal partnership to offer enhanced connectivity solutions in Asia**

**Partnership combines ST Teleport's expertise in earth station services and Eutelsat's EUTELSAT 70B satellite to offer fast, efficient, secure and scalable connections to some of the most dynamic countries in Asia**

**Paris, Singapore, 16 June 2014** - ST Teleport, one of Asia's leading full-service satellite, fibre and IP communications solutions provider, and Eutelsat Communications (NYSE Euronext Paris: ETL), one of the world's leading satellite operators, are combining their expertise to respond to high user demand for connectivity solutions for data and video services in Asia. The two companies have completed the installation of a new gateway at ST Teleport's Earth Station complex in Singapore that connects to the EUTELSAT 70B Ku-band satellite, one of the most flexible satellites serving Asian markets and connecting to Europe and Africa.

The new gateway is ready to serve data, maritime, media and entertainment clients across a high-performance footprint spanning Southeast Asia, including Myanmar, Indonesia, the Philippines, Thailand and Australia, as well as Southeast Asian waters. It can also connect to the African and European beams of the EUTELSAT 70B satellite that has the unique ability to offer secure, single hop connectivity between key business hubs, such as Singapore and Frankfurt or Singapore and Nairobi. For even broader reach across the Asia Pacific, ST Teleport also has the option of tapping into the EUTELSAT 172A satellite.

Joseph Chan, Managing Director of ST Teleport, said: *"ST Teleport is pleased to partner with one of the premier satellite operators to bring advanced and secure satellite services over a wider geographical coverage to our customers. Through our strong earth station expertise, particularly in Asia, and Eutelsat's superior satellite technological leadership, we aim to bring a new level of high performance, cost-effective connectivity solutions and comprehensive coverage to customers in this region."*

Ken Loke, CEO of Eutelsat Asia, added: *"We are delighted to cement a longstanding relationship with ST Teleport and to see the new gateway in Singapore further unleash the value of the high-*

*performance EUTELSAT 70B satellite for maritime and land-based services in nascent and developed markets. This collaboration underscores our objective to work with industry-leading teleport operators to deliver clients full service with the most impeccable quality."*

[Photo available on request](#)

**Join us at CommunicAsia 2014 in the Marina Bay Sands Convention from June 17 to 20**  
**ST Teleport: Stand at IP4-01**  
**Eutelsat: Stand n° 1U3-01**

#### **About Eutelsat Communications**

Established in 1977, Eutelsat Communications (NYSE Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 37 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit [www.eutelsat.com](http://www.eutelsat.com)

#### **About ST Teleport**

ST Teleport is one of Asia's leading full-service satellite, fibre and IP communications solutions provider that connects businesses seamlessly and reliably through a diverse network of major satellite systems, terrestrial network infrastructure and Internet exchanges. ST Teleport has capabilities to provide fully managed, end-to-end media/data delivery solutions. Its customers include government and defence, broadcast, energy, maritime, ISP, telecommunications companies, and Fortune 1000 enterprises.

For more information on ST Teleport, please visit [www.stteleport.com](http://www.stteleport.com).

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