

Divona picks Eutelsat to pursue its development in Algeria

Paris, 23 July 2014 - Divona, the Algerian VSAT operator providing telecom services (Internet, voice and data) in Algeria and the Middle East, announces it has selected Eutelsat Communications (NYSE Euronext Paris: ETL) to consolidate its network connectivity offer to mobile telecom operators and enterprises.

Divona has signed a multi-year contract with Eutelsat for a 72 MHz transponder on the EUTELSAT 21B satellite that delivers optimum coverage of the regions where it concentrates its operations, notably Algeria and Southern Europe.

This establishes Eutelsat as a key provider of satellite capacity to Divona in a market where it has built multiple partnerships with the leading telecom and broadcast players accelerating the deployment of digital infrastructure. This latest contract takes to nine the number of transponders leased by Eutelsat to Algerian clients.

Karim Cherfaoui, CEO of Divona, stated: *“This first contract signed with Eutelsat underpins Divona’s strategy to provide network continuity for national and international players operating in fields where we have recognised expertise including mobile telecoms, oil exploration and production as well as industrial integration.”*

Michel Azibert, Eutelsat’s Deputy CEO and Chief Commercial and Development Officer, added: *“Divona’s selection of EUTELSAT 21B highlights our premium coverage of Africa’s largest country. The steady expansion of our activities in Algeria reflects our ambition to support the business of telecom operators who are at the forefront of the transition to digital across the entire country.”*

[Photo available on request](#)

About Divona: www.divona.com/

Created in 2004, Divona Algérie SPA is an Algerian telecoms operator operating VSAT networks and holding a licence attributed by the Algerian government by Executive decree no. 04-107 of 13 April 2004. Divona provides telecom services (Internet, Data, Voice) mainly via satellite connections to businesses operating in the energy, mining, finance and telecoms sectors.

Press contact: s.lardjane@divona.dz

About Eutelsat Communications

Established in 1977, Eutelsat Communications (NYSE Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 37 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 32 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit www.eutelsat.com

For further details, please contact:

Press

Vanessa O'Connor	Tel: <u>+ 33 1 53 98 37 91</u>	<u>voconnor@eutelsat.com</u>
Frédérique Gautier	Tel: <u>+ 33 1 53 98 37 91</u>	<u>fgautier@eutelsat.com</u>
Marie-Sophie Ecuier	Tel: <u>+ 33 1 53 98 37 91</u>	<u>mecuer@eutelsat.com</u>

Investors and analysts

Leonard Wapler	Tel.: <u>+33 1 53 98 35 30</u>	<u>lwapler@eutelsat.com</u>
Cédric Pugni	Tel.: <u>+33 1 53 98 35 30</u>	<u>cpugni@eutelsat.com</u>